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# SUMMARY

The provision of quality supplies at an affordable cost is fundamental to achieving Millennium Development Goals. To support these goals and to fulfill its core commitments for children, UNICEF purchases supplies that meet international standards for quality and value and ensures their timely delivery. This role is facilitated by the Supply Division, which is responsible for overseeing UNICEF's global procurement and logistics operation.

In 2006, UNICEF procured vaccines for 40 per cent of the world's children, antiretroviral medicines for 49 countries, and remained one of the largest buyers of mosquito nets and therapeutic food for children and infants in the world. Over 12 million children went back to school in 2006 with the support of UNICEF educational supplies. UNICEF also assisted 60 countries to respond to emergencies through the timely delivery of essential commodities. In addition, UNICEF provided procurement services to governments and other partners to supply essential commodities for children and their families.

The Organisation procured \$1.2 billion worth of supplies, of which \$927 million was international procurement<sup>1</sup> (with an additional \$46 million worth of freight). Nearly half of these supplies were sourced from developing countries.

Vaccines and related supplies constituted the bulk of UNICEF's procurement activities, representing nearly \$560 million and three billion doses. To support global efforts in fighting HIV/AIDS and malaria, the procurement of antiretroviral medicines and HIV test kits, antimalarials and mosquito nets showed a significant upward trend. Procurement for antiretroviral medicines (ARVs) and HIV test kits capped \$44.5 million, and thanks to drops in

## ... AND WHERE WE BUY IT

### TOP 20 SUPPLIER COUNTRIES 2006 (millions of United States Dollars)

India .....	247	Germany .....	23
Belgium .....	217	United Kingdom .....	19
Switzerland .....	122	United States .....	16
France .....	110	Indonesia .....	14
Japan .....	45	Republic of Korea .....	9
China.....	40	South Africa.....	9
Denmark .....	36	Ethiopia .....	8
Kenya .....	29	Cyprus .....	8
Italy.....	29	Sudan.....	8
Pakistan.....	24	Thailand.....	8

prices, the number of procured treatments and kits reached an unprecedented level.

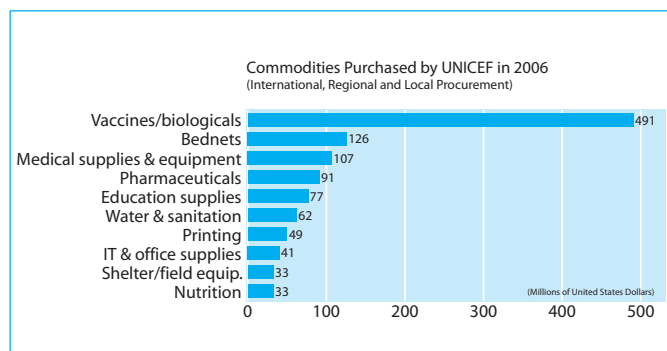
UNICEF has forged a network of strategic partnerships to leverage resources for children. Nearly half of Supply Division's procurement is done on behalf of external partners such as governments, donors, NGOs and academic institutions. In 2006, the value of all these transactions through Procurement Services totalled \$449 million. Commodities were shipped to more than 230 partners in 97 countries around the world.

In addition, UNICEF works in close collaboration with other UN organisations, notably WHO, UNFPA and UNDP on the procurement of medicines and supply management. UNICEF further partners with GAVI and the World Bank for the purchase of vaccines and injection safety equipment.

While seeking the most cost effective supplies from around the world, UNICEF follows a rigorous quality assurance process to ensure that strict principles are adhered to. A new priority area is the roll out of a Quality Management System in Supply Division to further improve business processes and performance.

In 2006, an independent external evaluation of UNICEF's supply function confirmed that "UNICEF's work on essential supplies is highly relevant to the needs of children and an important component of UNICEF programming." The evaluation provides UNICEF with a number of recommendations to help the organisation focus and excel on essential supplies for children, improve efficiencies, and ensure that its work is relevant and responsive to the needs of children.

## WHAT UNICEF BUYS GLOBALLY...



<sup>1</sup> International procurement refers to supplies sourced by the Supply Division through international bidding, while local and regional procurement is done by Country and Regional Offices.

# SUPPLIES FOR CHILDREN

The procurement of strategic supplies is the cornerstone of the Supply Division's role in advancing the Millennium Development Goals and UNICEF's mandate. Supplies such as medicines, vaccines, educational items, nutritional products, and clean water are essential for saving children's lives, helping them grow and protecting their rights.

This role is key and cuts across all the UNICEF focus areas: young child survival and development; basic education and gender equality; HIV/AIDS and children and child protection. In addition, Supply Division supported UNICEF's emergency responses through the procurement of emergency supplies and by sharing its expertise in in-country logistics.

## YOUNG CHILD SURVIVAL AND DEVELOPMENT

Ensuring that children get the best start in life is the foundation for their role as active members of society. Yet, millions of children die each year from diseases that could be prevented or effectively treated. Existing high-impact child survival interventions can prevent a substantial proportion of current deaths. For instance, measles deaths have fallen by 60 per cent since 1999.

The procurement of supplies remains central to these efforts, and ranges from vaccines, essential medicines, micronutrients and food supplements, to insecticide-treated bed nets and safe water supplies.

## Immunization

Immunization is a highly cost-effective intervention that saves the lives of four million children every year. In 2006, the procurement of vaccines and related supplies represented nearly half of UNICEF's procurement activities, valued at \$560 million, with \$491 million spent on vaccines and \$69 million spent on safe injection supplies and cold chain equipment.

Supply Division purchased 2.4 billion doses of polio vaccine and 181 million doses of measles vaccine. Demand for vaccines used in routine immunization was relatively stable, with UNICEF procuring 106 million doses of BCG and 92 million doses of tetanus vaccine.



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*BANGLADESH: A girl is vaccinated against measles, while others wait their turn, at a girls' school.*

UNICEF also buys safe injection materials, safety boxes and cold-chain equipment for immunization programmes it supports. In 2006, UNICEF supplied over 892 million auto-disable syringes, along with safety boxes for the disposal of syringes.

Supply Division is responsible for procuring vaccines and injection safety equipment for the Global Alliance for Vaccines and Immunization (GAVI). This procurement amounted to \$135 million in 2006, primarily for new and under-used vaccines, specifically against hepatitis B, Hib, and yellow fever in endemic countries, as well as injection safety supplies.



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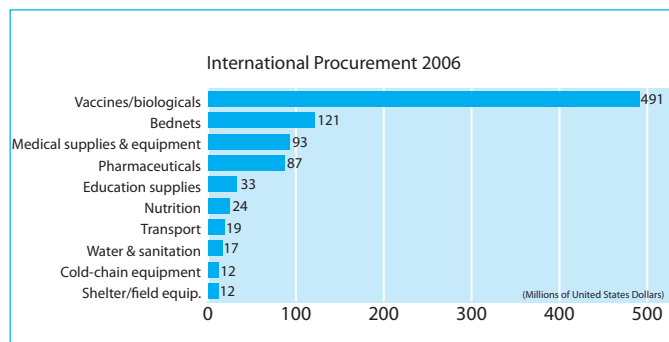
*PAPUA NEW GUINEA: A woman unfurls an insecticide-treated mosquito net over a child's bed. UNICEF supplies the bednets as part of the Family Support Groups Programme, of which there are 700 across the country.*

## Malaria

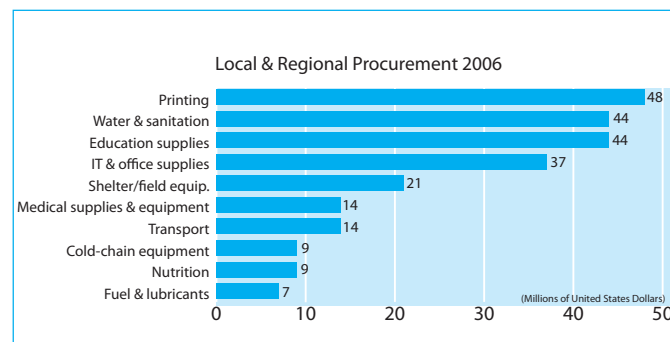
Fighting malaria both through curative care and prevention is a UNICEF priority, especially in Africa where a child dies of malaria every 30 seconds. The procurement of mosquito nets and insecticides continued to increase dramatically, reaching 25 million nets in 2006 at a value of \$116 million. Long-lasting insecticidal nets now constitute 92 per cent of Supply Division's bednet procurement.

UNICEF and its partners continue to encourage countries to change their medicine policy in favour of the new, more effective anti-malaria treatments of artemisinin-based combination therapies (ACTs). In 2006, Supply Division procured \$15 million worth of ACTs, which represented over 10 million treatments. In addition, the Division bought another 26 million treatments of other

## WHAT UNICEF BUYS INTERNATIONALLY FOR ITS PROGRAMMES...



## ...AND WHAT FIELD OFFICES BUY FOR THEMSELVES







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*ETHIOPIA: American philanthropist Amy Robbins feeds therapeutic food to a severely malnourished child during an outpatient therapeutic programme supported by UNICEF and the World Food Programme. The therapeutic food can be fed to children directly from the package, eliminating the risk of contamination in preparation.*

antimalarials, as per WHO recommendations. One of the challenges is to absorb the extra cost of ACTs. Some progress was made in 2006 as the average cost of four Co-Artem formulations, one of the major new antimalarials, decreased from \$1.57 to \$1.10 per treatment. The procurement of malaria rapid test kits increased significantly from \$1.5 million in 2005 to \$6.8 million in 2006.

### Medicines and medical equipment

Access to medical care remains a challenge for millions of children. In 2006 UNICEF procured over \$50 million worth of basic pharmaceutical products. The products in highest demand, based on value, have been iron and folic acid tablets, and injectable and oral anti-infectives.

The procurement of medical equipment and supplies reached \$107 million in 2006.

### Water and Sanitation

Supplies are an important component of water and sanitation programmes. From water purification tablets to

drilling equipment, from buckets to latrines, UNICEF procures a wide range of commodities in this area. The procurement of water and sanitation supplies totalled \$62 million in 2006.

### Nutrition

In 2006, the Supply Division availed \$33 million worth of nutritional supplies, ranging from micronutrients, oral rehydration salts, therapeutic food for malnourished children to scales and cooking kits. The procurement of therapeutic spread (made of peanut butter with added vitamins and minerals) alone netted a value of \$9 million.

Supply Division sent out nearly 641 million capsules of donated and procured Vitamin A from its Copenhagen warehouse to some 75 countries. The Micronutrient Initiative and the Canadian Government provided in kind-assistance of over 616 million Vitamin A capsules to UNICEF.

## HIV/AIDS AND CHILDREN

Over two million children are infected with HIV and millions more are affected by AIDS due to parental illness or death. Supplies are essential to the protection of children from HIV/AIDS and the treatment of infected children. Supply Division has been very proactive in supplying the required medicines and tests, and in working with the corporate sectors and other partners on increasing the availability of improved paediatric ARVs and prevention of mother-to-child transmission related products. The Division has access to new and improved ARVs for children, and offered 23 different paediatric formulations in 2006.



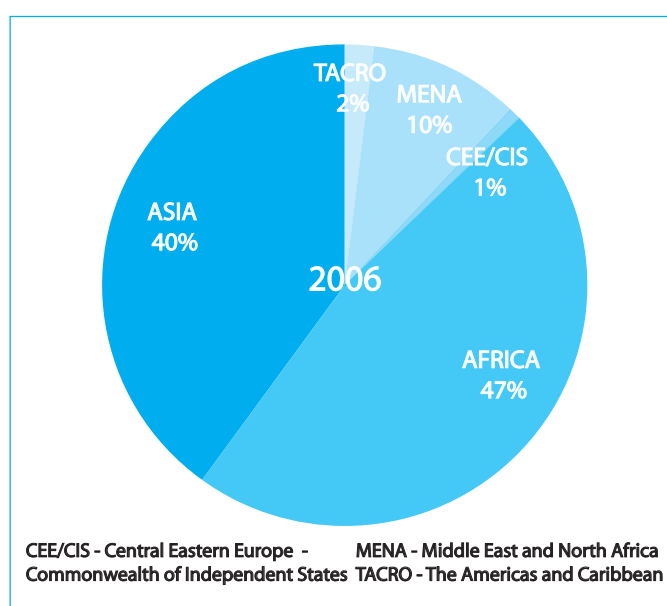
**SOUTH AFRICA:** A health worker discusses ARV therapy with Chairmaini Samuels, 22, and her four-year-old sister, who is HIV-positive, during a counselling session.

The procurement of antiretrovirals and HIV test kits continued on an upward trend in 2006 totalling \$44.5 million. Substantial price decreases have been observed, and the number of treatment packs procured grew from \$2.8 million in 2005 to approximately \$4.5 million in 2006. First-line treatments have seen savings of up to 38% due to volume discounts. Although the procurement value of HIV test kits increased by only 1 percent over 2005, an additional 400,000 test kits were procured due to a reduction in prices in 2006. The vast majority of UNICEF's procurement in the area of HIV/AIDS is done on behalf of external partners through its procurement services.



**TURKEY:** Young girls examine a globe at a school in Ankara Province.

## PERCENTAGE OF UNICEF SUPPLIES USED IN:



## EDUCATION

In 2006, Supply Division supported UNICEF's efforts to advance the Millennium Development Goal of universal primary education and promoting gender equality by supplying educational supplies to over 12 million children, for a value of \$77 million.

In Sudan, the Division worked closely with the Country Office to plan, procure, pack, and distribute student kits for 1.7 million children in the southern region. The project included packing in Mombasa, Kenya, with support from warehouse staff sent from Copenhagen. Supply Division procured and packed student and teachers' kits for over 3.5 million children in the Democratic Republic of the Congo (DRC). Supply Division warehouse staff members travelled to DRC for the third year in a row, to assist in local packing efforts. The Division also procured educational supplies for 4.7 million children in Iraq. Supplies have been delivered to 21 destinations in Iraq, where the Ministry of Education distributed them to individual schools. In Afghanistan, 2.7 million children went back to school with educational supplies procured by UNICEF.



*DENMARK: Emergency relief items are loaded at UNICEF's supply warehouse for displaced Lebanese civilians.*

## EMERGENCIES

Supply Division plays a crucial role during emergencies by mobilising and shipping essential life-saving supplies and providing technical support in the area of in-country logistics. In 2006, the Supply Division supported nearly 60 countries in emergency.

UNICEF works closely with the World Food Programme, the United Nations High Commissioner for Refugees and the United Nations Joint Logistics Centre on shipping, logistics and distribution during large and complex emergencies.

UNICEF operates two emergency hubs in Dubai and Panama where goods can be dispatched within a period of 48 hours following a disaster. These have placed UNICEF at a vantage point in providing rapid and efficient support in times of emergency. The Dubai and the Panama hubs reached a turnover of nearly \$3 million in 2006. With its three warehouses, Supply Division stores supplies to cover the emergency needs of 320,000 people.

## PARTNERSHIPS

In 2006 Supply Division continued to strengthen its partnerships with governments, other UN agencies, global financing mechanisms, non-governmental organisations, universities and the corporate sector. As there is a limited number of agencies that have experience in both programme and procurement for children, UNICEF (including Supply Division) has a unique role to play in the shaping of partnership objectives, funding and operational policies.

Over 70 per cent of UNICEF procurement was done with inter-agency collaboration in 2006. Approximately half of the Supply Division's procurement was done on behalf of external partners.

UNICEF remains committed to UN coherence. This is seen as a very good opportunity to leverage resources for children and to harness and share technical expertise within the UN system in the context of supply procurement. The Division has also initiated a review of core policies and procedures to better support UNICEF country offices in their One-UN process.

## Procurement Services

In 2006, a total of 97 countries used UNICEF's procurement services (PS) to obtain wider access to supplies for children and their families at a value of \$449 million. UNICEF Procurement Services works with governments and other partners to help them in their own efforts to procure supplies for children and their communities. These efforts complement UNICEF-supported programmes and increase their scale and impact. Supply Division coordinates the provision of supplies and related management services, in close collaboration with UNICEF country and regional offices.

Vaccines accounted for 62 percent of the total procurement value, followed by bednets and insecticides for malaria control.

### Some of the notable achievements in 2006 include:

**Ethiopia:** Procurement Services continued to support the Ministry of Health, where UNICEF is procuring health post kits, supplies for blood bank services, long-lasting nets, and technical services for the Logistics Master Plan on behalf of the government.

**Madagascar:** Supply Division provided procurement services support for the construction of classrooms across the country and logistics services.

**Malawi:** Through an agreement with the Global Fund to fight AIDS, Malaria and Tuberculosis, UNICEF procured and delivered pre-packed ARVs directly to the facilities providing treatment. The number of people who received UNICEF-procured ARVs reached 85,000 (from 4,000 in 2004).



# WAREHOUSES AND QUALITY ASSURANCE

## WAREHOUSES OVERSEEN BY SUPPLY DIVISION

Supply Division operates its main warehouse in Denmark and two emergency hubs in Panama and the United Arab Emirates.

In 2006, approximately 9,500 shipments were managed by Supply Division. Included in the shipments were approximately 40 charter flights (full and partial).

### Production throughput (millions of US dollars)

	2006
Copenhagen warehouse	60.6
Vitamin A in-kind donation	8.6
Dubai & Panama Hubs	2.9
<b>Total</b>	<b>72.1</b>

## QUALITY CONTROL

The Supply Division adheres to strict quality control standards. All suppliers for standard pharmaceutical and medical items are pre-qualified either by the Division or by the WHO prequalification project. Supply Division also monitors quality after delivery on an ongoing basis.

The Division performed 64 factory inspections, of which 34 were in the pharmaceutical sector. Other factory inspections primarily focused on bednets and education materials. Supplier evaluations are running on target with 99 per cent of business (in value) done with evaluated suppliers.

In the area of vaccines, Supply Division continued its Vaccine Arrival Report (VARs) initiative for UNICEF vaccine shipments. The VAR initiative underlines the importance of monitoring the cold chain. In 2006, the VAR return rate was sustained at nearly 80 per cent.

## Top 20 UNICEF warehouse items shipped in 2006

Item	Quantity
Pencils	8.9 million
Exercise books	5.9 million
Sulfamethoxazole + trimethoprim	2.4 million
Tetracycline eye ointment	2.2 million
Amoxicillin	1.8 million
Ferrous salt	1.5 million
Retinol	1.3 million
Syringes	1.0 million
Paracetamol	0.9 million
Mebendazole	0.9 million
Surgical gloves	0.9 million
Intravenous cannula	0.7 million
Pens	0.6 million
Mosquito nets	0.6 million
Albendazole	0.5 million
Scalpel blades	0.5 million
Crayons	0.4 million
Student slate	0.4 million
Bandage gauze	0.4 million
Metronidazole	0.4 million

Supply Division started the ISO certification process in 2006, aiming to establish a comprehensive quality management system. This will further streamline processes and increase efficiency and productivity.



## **ANNEX 1**

### **UNICEF SUPPLIER COUNTRIES AND TERRITORIES**

(INTERNATIONAL, REGIONAL AND LOCAL PROCUREMENT)

## **ANNEX 2**

### **INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK**

## **ANNEX 3**

### **REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES**

## **ANNEX 4**

### **WHERE SUPPLIES ARE USED**

## **ANNEX 5**

### **INVITATIONS TO BID AND RESPONSES RECEIVED**

(INTERNATIONAL PROCUREMENT)

## UNICEF SUPPLIER COUNTRIES AND TERRITORIES

(International, regional and local procurement)

Country	Value (US\$)	Country	Value (US\$)
Afghanistan	3,875,021	Ethiopia	8,410,110
Albania	292,913	Fiji	195,160
Algeria	158,321	Finland	3,102,828
Angola	3,108,566	France	109,527,356
Argentina	247,964	Gabon	224,306
Armenia	116,483	Gambia (the)	273,711
Australia	1,876,841	Georgia	173,417
Austria	301,613	Germany	23,104,213
Azerbaijan	239,050	Ghana	3,105,835
Bahrain	4,071	Guatemala	998,831
Bangladesh	5,409,691	Guinea	971,237
Barbados	74,696	Guinea-Bissau	570,636
Belarus	134,812	Guyana	203,930
Belgium	217,320,720	Haiti	1,691,911
Belize	54,315	Honduras	617,301
Benin	1,768,427	Hungary	175,600
Bhutan	646,405	India	247,474,039
Bolivia	1,587,332	Indonesia	13,518,080
Bosnia and Herzegovina	194,781	Iran (Islamic Republic of)	1,514,683
Botswana	142,396	Iraq	1,992,702
Brazil	2,836,514	Ireland	3,490,862
Bulgaria	325,214	Israel	3,222,338
Burkina Faso	1,211,185	Italy	29,267,255
Burundi	2,943,636	Jamaica	177,301
Cambodia	2,913,109	Japan	44,993,741
Cameroon	1,087,309	Jordan	895,359
Canada	2,052,709	Kazakhstan	80,608
Central African Republic (the)	1,242,602	Kenya	29,317,488
Chad	1,454,563	Kiribati	3,692
Chile	1,183,872	Kyrgyzstan	98,919
China	40,076,307	Lao People's Democratic Republic (the)	2,412,966
Colombia	360,262	Lebanon	1,208,957
Comoros (the)	503,604	Lesotho	763,968
Congo (the)	192,036	Liberia	1,166,836
Costa Rica	46,873	Luxembourg	7,343,194
Cote d'Ivoire	3,441,208	Madagascar	1,123,726
Croatia	115,680	Malawi	2,307,084
Cuba	987,925	Malaysia	635,472
Cyprus	8,380,496	Maldives	1,169,125
Czech Republic (the)	380,537	Mali	1,254,839
Democratic People's Republic of Korea (the)	801,864	Mauritania	575,341
Democratic Republic of the Congo (the)	2,332,729	Mauritius	13,050
Denmark	35,876,687	Mexico	948,262
Djibouti	678,257	Moldova	457,350
Dominican Republic (the)	215,977	Mongolia	703,639
Ecuador	371,140	Morocco	425,874
Egypt	491,680	Mozambique	3,073,842
El Salvador	422,566	Myanmar	2,982,292
Equatorial Guinea	126,742	Namibia	444,449
Eritrea	508,538	Nepal	2,244,292



## UNICEF SUPPLIER COUNTRIES AND TERRITORIES

(International, regional and local procurement)

Country	Value (US\$)	Country	Value (US\$)
Netherlands (the)	4,962,767	United States (the)	16,333,301
New Zealand	72,669	Uruguay	100,936
Nicaragua	693,187	Uzbekistan	417,263
Niger (the)	2,694,326	Vanuatu	5,456
Nigeria	6,106,533	Venezuela	225,945
Norway	2,676,683	Viet Nam	1,670,036
Occupied Palestinian Territory	2,855,644	Yemen	4,872,032
Oman	320,520	Zambia	1,346,159
Pakistan	24,006,222	Zimbabwe	1,565,326
Panama	502,742		
Papua New Guinea	339,711		
Paraguay	270,584		
Peru	690,827		
Philippines (the)	3,166,447		
Republic of Korea (the)	9,297,656		
Romania	463,701		
Russian Federation (the)	1,960,170		
Rwanda	636,248		
Sao Tome and Principe	24,020		
Saudi Arabia	4,238		
Senegal	1,253,997		
Serbia and Montenegro	280,906		
Sierra Leone	1,015,747		
Singapore	135,764		
Solomon Islands	7,570		
Somalia	151,716		
South Africa	8,797,952		
Spain	540,154		
Sri Lanka	6,976,195		
Sudan	8,192,104		
Suriname	21,153		
Swaziland	728,276		
Sweden	6,366,950		
Switzerland	122,395,045		
Syrian Arab Republic (the)	2,628,471		
Tajikistan	587,129		
Thailand	7,710,352		
The former Yugoslav Republic of Macedonia	174,992		
Timor-Leste	931,322		
Togo	432,271		
Trinidad and Tobago	3,810		
Tunisia	315,278		
Turkey	4,577,497		
Turkmenistan	179,693		
Uganda	3,132,749		
Ukraine	368,998		
United Arab Emirates (the)	5,404,834		
United Kingdom (the)	19,099,215		
United Republic of Tanzania (the)	4,949,956		

## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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**Australia**

Codan Limited	Communication Equipment	970,387
CSL Limited	Vaccines/Biologicals	378,385
Mono Pumps (Australia) Pty. Ltd.	Water & Sanitation	452,550

**Austria**

Semperit Technische Produkte	Medical Renewable	269,174
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**Belgium**

Alpinter SA/NV	Education Supplies, Medical/Hygiene Kits	309,096
Becton Dickinson International	Medical Renewable, Diagnostic Test Kits	38,703,156
GlaxoSmithKline	Vaccines/Biologicals	171,469,155
Innogenetics NV	Diagnostic Test Kits	262,804
Laboratoria Wolfs N.V.	Pharmaceuticals	305,200
Michiels Fabrieken N.V.	Nutrition	765,745
Purna Pharmaceuticals N.V.	Pharmaceuticals	1,606,945
Terumo Europe NV	Medical Renewable	3,797,276

**Brazil**

FIOTEC Fundação para o Desenvolvim	Vaccines/Biologicals	955,500
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**Bulgaria**

Marketing-v Ltd.	Medical/Hygiene Kits	325,214
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**Canada**

Accucaps Industries Ltd.	Pharmaceuticals	373,507
Banner Pharmacaps (Canada) Ltd	Pharmaceuticals	221,700
Gravenhurst Plastics Limited	Water & Sanitation	111,703
Intervax	Vaccines/Biologicals	1,122,711

**Chile**

AJAY - SQM Chile S.A.	Nutrition	1,040,749
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**China**

Benxi Beitai Ductile Cast Iron Pipe	Water & Sanitation	409,235
China-Han Technical Development	Education Supplies, Printing	799,537
FREEPLAY Asia Ltd	Education Supplies	708,230
Guilin Pharmaceutical Co., Ltd	Pharmaceuticals	726,066
HANGZHOU CEREAL, OILS &	Education Supplies	289,652
ITI Company (Shanghai) Ltd.	Education Supplies, Identific, & Signage	2,069,116
Maxleaf Stationery Ltd.	Education Supplies, Medical Renewable, Printing	3,221,477
Minsource International (H, Kong) Ltd.	Education Supplies	251,760
Ningbo Binbin Stationery Co., Ltd.	Education Supplies, Identific, & Signage	9,322,759
Qingdao Gyoha Entech Co. Ltd.	Shelter/Field Equipment	3,665,879
Tainjin Wantex Import & Export Co Ltd.	Education Supplies	321,010
Tianjin Flying Pigeon Bicycle Co.	Transport	361,692
Top Sources Trading Ltd.	Education Supplies, Medical Renewable	625,769

**Cuba**

Heber Biotec S.,A	Vaccines/Biologicals	240,500
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**Cyprus**

Remedica Ltd.	Pharmaceuticals	8,380,496
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**Czech Republic (the)**

Papirny Brno a.s.	Education Supplies	354,796
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**Denmark**

A/S Vestfrost	Cold Chain Equipment	1,133,840
Ahlsell ApS	Water & Sanitation	204,079
Ambu A/S	Medical Equipment	654,808
Atlas Copco Kompressorteknik A/S	Water & Sanitation	154,761
Borg & Bigum Danmark A/S	Clothing & Footwear, Identific, & Signage	214,890
Boxon A/S	Education Supplies, Warehousing	1,348,918
Brenntag Disinfection A/S	Pharmaceuticals	192,856
Bukkehave A/S	Transport	495,229
Canon Danmark A/S	Education Supplies, IT & Office Supplies	168,234

## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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Compact A/S	Nutrition	453,232
Connectra ApS	Medical Equipment, Shelter/Field Equipment	764,945
Danimex Communication A/S	Communication Equipment	779,868
DSM Nutritional Products A/S	Nutrition	104,977
Fairpoint A/S	Communication Equipment, Water & Sanitation	139,889
Grundfos DK A/S	Water & Sanitation	580,665
Hach Lange A/S	Laboratory Supplies, Water & Sanitation	237,974
Kivex A/S	Medical Equipment	155,520
Kjaer & Kjaer Worldwide A/S	Transport	736,816
Linex A/S	Education Supplies	1,110,204
Missionpharma A/S	Medical Renewable, Pharmaceuticals	3,027,055
Monarflex A/S	Shelter/Field Equipment, Water & Sanitation	1,822,586
Paul Hartmann A/S	Medical Renewable	1,024,875
Psion Teklogix Denmark	Warehousing	183,021
Scanpharm A/S	Nutrition, Pharmaceuticals	278,846
Select Sport A/S	Education Supplies	1,043,582
Statens Seruminstitut	Vaccines/Biologicals	4,163,414
Still Danmark A/S	Warehousing	150,698
TopNordic A/S	Communication Equipment, IT & Office Supplies	315,938
United Nations Population Fund	Diagnostic Test Kits, Medical Equipment	153,567
Unomedical	Medical Renewable	243,804
UNOPS	Medical Equipment, Printing, Transport	1,477,967
Zarges Aps	Education Supplies	1,723,140

**Finland**

AB Crown Products OY	Education Supplies	174,047
HUURRE FINLAND OY	Cold Chain Equipment	753,046
Naps Systems Oy	Cold Chain Equipment, Communication Equipment	593,364
Pa-Hu Oy	Medical Renewable	833,578
Painotalo Ky Esko Ahtee	Nutrition	135,074
Pensi Rescue Oy	Medical Equipment	116,478
Sademan Oy	Nutrition	340,121

**France**

Agencinox	Medical Equipment	103,877
Apex BP Solar	Cold Chain Equipment, Water & Sanitation	758,118
Bio Merieux S.A.	Diagnostic Test Kits	225,199
Bio-Rad Laboratories	Diagnostic Test Kits, Laboratory Supplies	504,049
Bristol-Myers Squibb Sarl	Pharmaceuticals	194,747
Cofranlait	Nutrition	871,869
Guerbet	Pharmaceuticals	770,007
Laboratoire Renaudin	Pharmaceuticals	130,840
Nutriset	Nutrition, Pharmaceuticals	13,919,590
Omyacolor SA	Education Supplies, IT & Office Supplies	618,346
Panpharma Laboratories	Pharmaceuticals	1,894,585
Sanofi Pasteur	Pharmaceuticals, Vaccines/Biologicals	83,967,735
Sanofi Winthrop Industrie S.A.	Pharmaceuticals	421,359
Sovema	Water & Sanitation	3,109,148
Spengler SAS	Medical Equipment	348,453
Vergnet Hydro	Water & Sanitation	546,810

**Germany**

Abbott GmbH & CO KG	Diagnostic Test Kits, Laboratory Supplies	4,919,252
Boehringer Ingelheim GmbH	Pharmaceuticals	408,455
Boss Pro-Tec GmbH	Transport	308,501
Chempatex Medizinische	Medical Renewable	287,673
DeltaSelect GmbH	Pharmaceuticals	186,336
Dr. Paul Lohmann GmbH KG	Nutrition	358,691
Ernst Klett Sprachen GmbH	Education Supplies	108,263
Fleischhacker GmbH & Co.KG	Diagnostic Test Kits, Laboratory Supplies	2,107,697
Hagemann & Partner Bildungsmedien	Nutrition	177,388
Henke-Sass, Wolf GmbH	Medical Renewable	1,759,447

## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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Herlitz PBS AG	Education Supplies, IT & Office Supplies	2,168,102
K,D, Medical GmbH Hospital Products	Medical Renewable	188,340
KBI Kunststoffbeutel Prod, GmbH&C	Pharmaceuticals	1,346,937
Kirsch Pharma GmbH	Pharmaceuticals, Warehousing	238,099
Lomapharm, Rudolf Lohmann GmbH	Nutrition, Pharmaceuticals	2,228,049
MSI GmbH	Nutrition	949,865
Partec GmbH	Diagnostic Test Kits, Laboratory Supplies	203,552
Polimoon GmbH	Water & Sanitation	596,433
Rotexmedica GmbH	Pharmaceuticals	548,613
Rudolf Riester GmbH & Co. KG	Medical Equipment	116,643
SECA GmbH & Co. KG.	Nutrition	1,469,580
Smurfit Kappa GmbH	Warehousing	310,597
Stoehr Turn- Und Sportgeraete	Education Supplies	111,285

**Hungary**

Pannonpharma Pharmaceutical Ltd.	Pharmaceuticals	158,050
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**India**

Ajay Industrial Corporation	Water & Sanitation	117,646
AOV INTERNATIONAL	Cold Chain Equipment	327,878
Aurobindo Pharma Limited	Pharmaceuticals	13,243,904
Avon Cycles Ltd.	Transport	151,417
Blow Kings	Cold Chain Equipment	173,061
Calibre Chemicals Pvt. Ltd.	Nutrition	430,224
Cipla Ltd.	Pharmaceuticals	6,928,278
FDC Ltd.	Pharmaceuticals	110,004
Geetanjali Woollens Pvt. Ltd.	Shelter/Field Equipment	2,540,755
Gland Pharma Ltd.	Pharmaceuticals	627,653
Haffkine Bio-Pharmaceutical Corpora	Vaccines/Biologicals	620,880
Hetero Drugs Ltd.	Pharmaceuticals	7,779,165
Ipca Laboratories Limited	Pharmaceuticals	4,402,130
IT Power India	Medical Equipment	123,241
JVS Foods Pvt. Ltd.	Nutrition	697,365
Kanam Latex Industries Private Ltd.	Medical Renewable	381,460
Micro Labs Ltd.	Pharmaceuticals	299,290
Orchid Biomedical Systems	Diagnostic Test Kits	6,490,576
Ori-Plast Ltd.	Water & Sanitation	122,173
Panacea Biotec Ltd.	Vaccines/Biologicals	124,281,631
Poly Glass Fibre Industries Pvt Ltd	Transport	221,000
Ranbaxy Laboratories Ltd.	Pharmaceuticals, Warehousing	4,157,416
Serum Institute Of India Ltd.	Vaccines/Biologicals	38,171,454
Shantha Biotechnics Ltd.	Vaccines/Biologicals	5,667,721
Span Diagnostics Ltd.	Diagnostic Test Kits	220,750
Strides Arcolab Limited	Pharmaceuticals	1,665,728
Techno Relief Overseas India Pvt. Ltd.	Nutrition, Water & Sanitation	153,870
Wipro GE Medical Systems	Medical Equipment	592,594
Zephyr Biomedicals	Diagnostic Test Kits	279,525

**Indonesia**

P.T. Bio Farma (Persero)	Vaccines/Biologicals	3,565,240
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**Ireland**

Medentech Ltd	Pharmaceuticals Water & Sanitation	858,182
Ovelle Limited	Pharmaceuticals	192,422
Trinity Biotech	Diagnostic Test Kits	2,437,698

**Israel**

JANSSEN-CILAG Health Care Ltd.	Pharmaceuticals	465,280
ODIS Filtering LTD.	Water & Sanitation	372,212
Omega Ltd - Chalk Factory	Education Supplies	134,868
Organics Ltd.	Diagnostic Test Kits	111,033



## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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**Italy**

Alfa Intes	Pharmaceuticals	525,715
Beltapharm SpA	Pharmaceuticals	135,859
Caprari S.p.A.	Water & Sanitation	159,004
Coelmo s.r.l.	IT & Office Supplies, Medical Equipment, Transport	875,751
EUROMEC SRL	Water & Sanitation	112,477
Fazzini s.r.l.	Medical Equipment, Nutrition	873,664
Fulton Medicinali S.p.A.	Pharmaceuticals	300,050
Gio Style Spa	Cold Chain Equipment	719,284
I.M.O.	Water & Sanitation	111,497
Iveco S.p.A.	Transport	341,484
Laboratorio Farmacologico Milanese	Pharmaceuticals	426,613
Novartis Vaccines and Diagnostics S	Vaccines/Biologicals	21,964,330
Nuova Industrie Biscotti Crich S.P.	Nutrition	300,604
Saponerie M, Fissi S.P.A.	Medical Renewable	102,069
TASCO s.r.l.	Water & Sanitation	238,015
Universal S.p.A.	Education Supplies, IT & Office Supplies	636,071

**Japan**

Fujirebio Inc.	Diagnostic Test Kits, Pharmaceuticals	134,591
J, Gerber & Company (Japan) Ltd.	Transport, Water & Sanitation	3,414,930
Japan BCG Laboratory	Vaccines/Biologicals	4,058,780
K, Arano & Co., Ltd.	Education Supplies, Fuel & Lubricants	177,993
Nissan Trading Co., Ltd	Transport	888,625
Sumitomo Chemical Co. Ltd.	Bednets	25,801,217
Toyota Motor Corporation	Fuel & Lubricants, Transport	9,646,418

**Jordan**

Forum Furniture Co.	Education Supplies, IT & Office Supplies	284,492
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**Luxembourg**

Dometic Sarl	Cold Chain Equipment, Laboratory Supplies	3,801,039
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**Malaysia**

Hovid SDN BHD	Pharmaceuticals	589,500
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**Mexico**

Baxter SA de CV	Pharmaceuticals	295,200
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**Netherlands (the)**

Abbott Logistics B.V.	Pharmaceuticals	319,077
IDA Foundation- International Dispe	Nutrition, Pharmaceuticals	395,110
IMRES BV	Diagnostic Test Kits, Medical Renewable	595,977
Merck Sharp & Dohme B.V.	Pharmaceuticals	960,993
NVI (Netherlands Vaccine Institute)	Vaccines/Biologicals	132,090
The Medical Export Group BV	Laboratory Supplies, Medical Equipment	2,196,473

**Norway**

Fiskars Brands Norge AS	Communication Equipment, Education Supplies	479,669
Laerdal Medical A/S	Education Supplies, Medical Equipment	219,096
O,B, Wiik AS	Warehousing	192,531
Rofi Industrier AS	Transport	156,529
Scandinavian Water Technology AS	Water & Sanitation	150,241
STORK PROSJEKT AS	Water & Sanitation	452,613
Telenor Satellite Networks AS	Communication Equipment, IT & Office Supplies	646,591
W. Giertsen A/S	Warehousing	308,370

**Oman**

Saud Bahwan Automotive LLC	Medical Equipment, Transport, Vaccines/Biological	159,100
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**Pakistan**

Buraq Surgical Corporation	Medical Equipment	410,385
H, Nizam Din & Sons (pvt) Ltd.	Shelter/Field Equipment	2,296,015

## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
H,Sheikh Noor-Ud-Din & Sons PVT	Shelter/Field Equipment	744,223
IMGC Global (Pvt) Ltd	Education Supplies, Medical/Hygiene Kits	199,204
<b>Republic of Korea (the)</b>		
LG Life Sciences Ltd.	Vaccines/Biologicals	8,598,603
Puyoung Ind, Co., Ltd.	Shelter/Field Equipment	537,680
<b>Senegal</b>		
Institut Pasteur de Dakar	Vaccines/Biologicals	210,000
<b>South Africa</b>		
BASF South Africa PTY Ltd.	Bednets	415,282
Bayer Pty (Ltd)	Bednets	4,524,949
Edeni Chemical Trading CC	Water & Sanitation	130,378
Saubatech (Pty) Ltd	Medical Equipment	147,191
Townsend International Pty Ltd.	Clothing & Footwear, Education Supplies	2,198,863
Wefco Marketing CC	Agriculture, Water & Sanitation	220,728
<b>Spain</b>		
Guido Rayos X,S.A.	Medical Equipment	180,161
Laboratorio Arago S.A.	Medical Renewable	120,494
Serra Salt Machinery	Water & Sanitation	123,901
<b>Sri Lanka</b>		
Mediquipment (Pvt) Limited	Medical Equipment	108,500
<b>Sweden</b>		
KanMed AB	Medical Equipment	120,188
Linden International AB	Medical Equipment	595,849
Nordic Sports Ltd. AB	Education Supplies	336,700
SBL Vaccin AB	Vaccines/Biologicals	130,000
Sibir International AB	Cold Chain Equipment	767,892
Smurfit Kappa Lagamill AB	Medical Renewable	2,709,532
<b>Switzerland</b>		
Assut Medical Sarl	Medical Renewable	113,882
Baxter AG	Pharmaceuticals	342,568
Berna Biotech Ltd.	Vaccines/Biologicals	19,561,981
Hoffmann-La Roche Ltd.	Pharmaceuticals	1,795,715
K-Tron (Switzerland ) Ltd.	Nutrition	115,450
Medela AG	Medical Equipment	437,727
Novartis Pharma AG	Pharmaceuticals	11,298,032
Syngenta Crop Protection AG	Bednets	134,400
Tyco Healthcare Group AG	Medical Renewable	2,991,073
Vestergaard Frandsen S.A.	Bednets, Identific, & Signage	84,942,443
<b>Thailand</b>		
Commonwealth Trading Co., Ltd.	Bednets	599,920
Plan Creations Co. Ltd.	Education Supplies	224,932
Sunshine World Net 2003 Co., Ltd.	Bednets	701,280
Tana Netting Co., Ltd	Bednets	437,560
<b>Turkey</b>		
Atabay Pharmaceuticals Factory A.S.	Pharmaceuticals	313,930
Bicakcilar Dis Ticaret A.S.	Medical Renewable	123,368
Kaynak Dis Ticaret	Education Supplies	3,178,000
Pensan Kalem Ve Kagit San,Tic, A.S.	Education Supplies	174,971
<b>United Arab Emirates (the)</b>		
Abu Dhabi Medical Devices Co. L.L.C	Medical Renewable	4,263,127
Cosmoplast Ind, Co.	Water & Sanitation	182,827
F,G, Wilson (Engineering) FZE	Transport, Water & Sanitation	122,108
National Plastic & Building	Water & Sanitation	359,041
NRS International FZE	Shelter/Field Equipment	252,745

## INTERNATIONAL PROCUREMENT THROUGH COPENHAGEN/NEW YORK

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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**United Kingdom (the)**

A.J. Cope & Son Ltd	Medical Equipment, Medical Renewable	552,876
Aladdin Sales & Marketing Limited	Cold Chain Equipment	173,325
Armor Products International Limite	Staff Supplies	158,983
Avery Berkel Ltd Trading as Avery W	Nutrition	631,456
Bestnet Europe Limited	Bednets	158,700
Bright Light Solar Ltd.	Cold Chain Equipment, Communication Equipment	260,340
Butyl Products Ltd.	Water & Sanitation	188,126
Cromwell International	Clothing & Footwear, Education Supplies	355,351
Dando Drilling International Ltd.	Water & Sanitation	619,080
Dulas Ltd.	Cold Chain Equipment, Communication Equipment	2,731,255
Durbin PLC	Medical Equipment, Pharmaceuticals	861,176
ELE International	Laboratory Supplies, Water & Sanitation	228,031
Evenproducts Limited	Water & Sanitation	1,884,862
Findel Education Ltd	Education Supplies	303,170
GlaxoSmithKline Export Limited	Pharmaceuticals	2,808,000
LFPV Limited	Medical Equipment, Transport	293,673
Morningside Pharmaceuticals Ltd.	Medical Renewable, Pharmaceuticals	1,384,141
Ortho-Clinical Diagnostics	Diagnostic Test Kits	344,530
Osprey Ltd.	Bednets, Medical/Hygiene Kits	261,812
Oxfam	Nutrition	495,426
Robens Institute	Water & Sanitation	108,834
Star Project Vehicles Ltd.	Transport	241,073
Sunrise Medical Limited	Medical Equipment	227,362
Toyota Gibraltar Stockholdings Ltd.	Transport	893,300
Wagtech International Ltd.	Laboratory Supplies, Water & Sanitation	843,546

**United Republic of Tanzania (the)**

A to Z Textile Mills Limited	Bednets	3,048,967
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**United States (the)**

Abbott Laboratories	Pharmaceuticals	340,848
Atlantic Business Systems, Inc.	Communication Equipment, IT & Office Supplies	188,939
Canon Business Solutions-East, Inc.	IT & Office Supplies	187,059
Cisco Systems, Inc	IT & Office Supplies	427,930
Cognos Corporation	IT & Office Supplies	356,938
Converged Access, Inc.	Communication Equipment, IT & Office Supplies	401,299
Enterasys Networks	IT & Office Supplies	253,732
E-Plus Technology, Inc	Communication Equipment, IT & Office Supplies	209,123
Future Tech Enterprise, Inc.	Communication Equipment, IT & Office Supplies	225,795
Gilead Sciences Incorporated	Pharmaceuticals	379,492
Gist and Herlin Press	Nutrition, Printing	211,051
Hatteras Press Inc.	Printing	208,529
Hewlett Packard	IT & Office Supplies	951,585
International Bussiness Machines	IT & Office Supplies	184,000
Louis M, Gerson, Inc	Medical Renewable	111,007
Manhattan Information Systems, Inc.	Communication Equipment, IT & Office Supplies	127,447
Merck & Co., Inc.	Vaccines/Biologicals	1,261,552
Microsoft Corporation	IT & Office Supplies	1,506,903
NextiraOne,LLC	IT & Office Supplies	107,625
Office Depot Inc.	IT & Office Supplies	216,000
Oracle USA Inc.	IT & Office Supplies	143,930
Planson International Corporation	IT & Office Supplies	216,159
Procter & Gamble Company	Water & Sanitation	196,351
SAP America Inc.	IT & Office Supplies	720,009
Shorr Production	Nutrition, Pharmaceuticals	664,585
Software Spectrum	IT & Office Supplies	934,204
Sybase, Inc.	IT & Office Supplies	175,780
The Document Company Xerox	IT & Office Supplies	110,488
Wisconsin Aluminum Foundry	Medical Equipment	442,131

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
<b>Afghanistan</b>		
Ahmad Printing Press, Kabul	IT & Office Supplies, Printing	777,114
Al-Haaj M, Akbar Darman Ltd	Education Supplies	134,333
Ali Ashraf Afshari & Abdul Wasi Faqiri	Education Supplies	169,048
AWESP, Khedamat Tabah-e Bungah Z,A	Education Supplies, Printing	136,417
AWSE Kabul	Education Supplies	175,086
ECW	Education Supplies	134,333
Humanitarian Assistance Muska, HAM	Education Supplies	152,665
Kabul Packages	Warehousing	130,759
Qais Farid LTD (Mirwaise Hameed)	IT & Office Supplies	194,849
TRYCO INTL. INC.	Fuel & Lubricants	199,068
UNO EDUCATION PRESS, KABUL	IT & Office Supplies, Printing	330,042
Wali Asr	Education Supplies	152,665
<b>Albania</b>		
Infosoft Systems Sh. A.	Communication Equipment, IT & Office Supplies	102,421
<b>Angola</b>		
ANGOROYAL TRADING, LDA	Communication Equipment, Education Supplies	850,967
ARMAZENS CONTINENTAL, LDA	IT & Office Supplies	101,774
NCR - ANGOLA	IT & Office Supplies, Printing	157,955
PLÁSTICA DE ANGOLA, LDA	Water & Sanitation	174,213
PONTO UM, PUBLICIDADE, LDA	Printing	706,911
PUBLIBRINDE, Brindes Publicitarios-Lda	Clothing & Footwear, Printing, Shelter/Field Equipment	558,852
<b>Argentina</b>		
Ediciones Emede S.A	Printing	120,353
<b>Bangladesh</b>		
Bangladesh Progressive Enterprise Press	Printing	670,341
Binimoy Printers Ltd.	Printing	532,613
Brac Printers	Printing	653,367
Elite Printing & Packages Ltd.	Printing	530,050
Essential Drugs Company Ltd.	Pharmaceuticals	258,663
Gazi Enterprise	Education Supplies, Medical/Hygiene Kit	103,522
GLOBE STATIONERY	Clothing & Footwear, Education Supplies	104,230
Goodwill Trade International	Communication Equipment, Education Supplies	399,829
Incepta Pharmaceuticals Ltd.	Pharmaceuticals	404,292
Orchid Printers	Printing	123,351
Printers Line Ltd.	Printing	179,942
S. S. Scientific Corporation	Education Supplies, IT & Office Supplies, Printing	148,196
SIDKO LIMITED	Water & Sanitation	101,775
Square Pharmaceuticals Ltd.	Pharmaceuticals	237,970
<b>Benin</b>		
COBEMAG	Agriculture, Water & Sanitation	123,251
PSI	Bednets	145,063
Sté TUNDE S.A.	Education Supplies, Printing	174,862
<b>Bhutan</b>		
Lhazeen Printers & Allied Services	Printing	132,555
<b>Bolivia</b>		
MIRIAM SALINAS DE GAMBOA	Shelter/Field Equipment	133,960
NOSIGLIA SPORT LTDA.	Transport	156,920
SOUTHTEC DE BOLIVIA	Communication Equipment, IT & Office Supplies	101,173
<b>Brazil</b>		
Commlogik do Brasil Ltda	Communication Equipment	118,650
Door to Door Logistica Distribuicao Ltda	Warehousing	203,247
Fingerprint Proc Dados Graf Edit Ltda	Printing	206,031
Van Moorsel Andrade & Cia Ltda	Printing	103,122
<b>Burkina Faso</b>		
ESOF	Water & Sanitation	105,568



## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
ETS BAGAGNAN TAHERE ET FRERES	Water & Sanitation	196,572
TOTAL BURKINA	Fuel & Lubricants	137,352
<b>Burundi</b>		
A.P.A.D.	Clothing & Footwear, Education Supplies	285,345
ALTEBU	Water & Sanitation	283,434
BITCO	Water & Sanitation	116,814
ENGEN PETROLEUM BURUNDI	Fuel & Lubricants	264,788
ETS KARIMANZIRA GASPARD	Education Supplies, Transport, Warehousing	251,826
EVIMAC	Water & Sanitation	377,942
J.P. NZIRAGUHINDWA	Communication Equipment, Education Supplies	185,704
NGABONZIZA JANVIER	Education Supplies, Transport	179,456
<b>Cambodia</b>		
ARIYATHOAR Printing Shop	Education Supplies, Printing	298,542
C & T ADVERTISING PTE., LTD	Printing	211,551
KIM HENG CENTRE	Communication Equipment, Education Supplies	209,991
KRY SOK KHENG	Education Supplies, Nutrition, Printing	409,236
MODERN PRINTING DESIGN	Clothing & Footwear, Printing	100,534
PPS INTERNATIONAL	Water & Sanitation	108,492
<b>Cameroon</b>		
MACPAC INTERNATIONAL	IT & Office Supplies, Transport	305,963
<b>Central African Republic (the)</b>		
TOTAL CENTRAFRIQUE	Fuel & Lubricants	289,859
<b>Chad</b>		
ETS CHEMA - CHERIF MALIK	Communication Equipment, Education Supplies	133,126
LIBRAIRIE AL-AKHBAAR	Education Supplies	107,850
<b>China</b>		
A.Andrews & Co. Ltd. 2/F Block E-F	IT & Office Supplies, Education Supplies	565,836
Beijing Cheng Xin International Trade	Communication Equipment, Education Supplies	443,191
Beijing Sanjiangjinke Auto Sales Co.	Transport	106,258
Beijing Xintongjiu Science & Trade Co.	Communication Equipment, Education Supplies	241,629
BJG Renfa Reproductive Health Co. Ltd	Clothing & Footwear	317,865
China Edu, Instrument & Equipment Co.	Education Supplies, Water & Sanitation	523,183
China Xinjiang Foreign Economic & Trad	Shelter/Field Equipment	120,750
China-Han Technical Development Co.L	Clothing & Footwear	195,755
ITI Company (Shanghai) Ltd.	Clothing & Footwear	869,311
JilinSunKing Technology Devel, Co. Ltd	Communication Equipment, Education Supplies	128,485
MINSOURCE International Ltd	Clothing & Footwear, Nutrition, Printing, Warehousing	3,421,600
Ningbo Binbin Stationery Co.,Ltd.	Education Supplies	1,201,204
On Hing Paper Co. Ltd.	Printing	179,499
Shandong Medicines & Health Products	Shelter/Field Equipment	6,078,900
Tianjin Bene- Kind Tech, Co. Ltd	Clothing & Footwear	2,389,445
TOP SOURCES TRADING LTD	Clothing & Footwear	730,503
Zhengzhou NISSAN Automobile Co. Ltd	Transport	606,194
<b>Cote d'Ivoire</b>		
GECI SARL	Education Supplies, Printing	194,390
GEMA S.A	Water & Sanitation	353,467
GLOBAL TRADING	Clothing & Footwear, Education Supplies	398,963
KOCHAMA International	Education Supplies	108,369
KODIF	Education Supplies, IT & Office Supplies, Warehousing	423,448
LIBRAIRIE DE FRANCE GROUPE	Education Supplies	131,037
MIPA	Education Supplies, Bednets	172,516
SATOCI-CI	Education Supplies	227,409
SHELL COTE D'IVOIRE	Fuel & Lubricants	198,125
TOTAL CI	Fuel & Lubricants	169,417
<b>Democratic People's Republic of Korea (the)</b>		
Korea Sambok Trading Co.	Education Supplies	205,894
Korea Soriggoch Trading Company	Printing, Transport	367,308

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
AGB S.P.R.L.	IT & Office Supplies, Printing	115,330
CONGOTEX (ex UTEXAFRICA)	Identific, & Signage, IT & Office Supplies, Printing	184,231
INSTAPRINT	Education Supplies, Printing	201,867
KINPRESS (IMPRIMERIE TYPO-OFFSET)	Communication Equipment, Printing	251,160
MEBECO SPRL	Education Supplies	136,607
MSON KA-BEY / BOMA	Education Supplies	148,134
Societe Congolaise des Petroles	Fuel & Lubricants	126,704
<b>Denmark</b>		
A/S Vestfrost	Cold Chain Equipment	1,944,111
Canon Danmark A/S	IT & Office Supplies	323,699
Peter Justesen Company A/S	Communication Equipment, IT & Office Supplies	689,818
TopNordic A/S	IT & Office Supplies	6,324,625
<b>Djibouti</b>		
NEPOLEAN	Education Supplies, Laboratory Supplies	136,483
<b>Eritrea</b>		
RED SEA SOAP FACTORY	Bednets, Water & Sanitation	126,134
<b>Ethiopia</b>		
ALTA COMPUTEC PLC	Education Supplies, IT & Office Supplies	148,635
C.B.B.G. Private Limited Company	Education Supplies, IT & Office Supplies	164,945
EDM printing Enterprise	Clothing & Footwear, Education Supplies, Printing	354,063
Electrocommercial S.C.	Transport	1,709,813
GED Private Limited Company	Printing	329,723
Jupiter Trading	Education Supplies, IT & Office Supplies, Printing	232,801
KombolchaSteel Products Industry PLC	Education Supplies, Water & Sanitation	185,206
Messebo Build, Materials productn, plc	Water & Sanitation	228,496
Micro Sun & Solutions P.L.C	Communication Equipment	385,574
MINCHE P,L,C	Education Supplies, Printing	105,798
MOENCO	Transport	527,610
OMEDAD PVT. LTD. CO.	Education Supplies, IT & Office Supplies, Printing	260,224
RIAS Metal Artistic works	Education Supplies, Medical Equipment	280,053
Selamawit Abate Importer	Shelter/Field Equipment, Warehousing	114,311
SHELL ETHIOPIA LIMITED	Fuel & Lubricants	152,677
STAR Printing Press	Education Supplies, Printing	101,941
Tesfahun Bezuneh	Education Supplies IT & Office Supplies	174,242
<b>France</b>		
Sofip Export	IT & Office Supplies	453,358
<b>Germany</b>		
Fleischhacker GmbH & Co.KG	Diagnostic Test Kits, Laboratory Supplies	739,832
<b>Ghana</b>		
CAPACITY PRESS	Printing	155,543
COOL KEEP TRADING AGENCY	Education Supplies, Staff Supplies, Water & Sanitation	237,563
ROYAL CROWN PRESS LTD.	Printing	474,077
SEDCO PUBLISHING LTD.	Printing	359,228
SHARP IMPRESSIONS	Education Supplies, Printing	219,235
<b>Guatemala</b>		
AMANCO TUBOSISTEMAS	Water & Sanitation	133,622
FERRETERIAS ROTTMANN RUIZ	Water & Sanitation	220,694
<b>Guinea</b>		
ETS ALY K,S FAWAZ	Agriculture, Clothing & Footwear, Education Supplies	166,654
TOTAL GUINEE	Fuel & Lubricants	368,773
<b>Guinea-Bissau</b>		
LAMARANA SOW	Communication Equipment, Education Supplies	107,493
<b>Haiti</b>		
ATOR / LES ATELIERS ORESTE	Education Supplies	275,174
HENROPO	Education Supplies	249,221
JOCA EBENISTERIE	Education Supplies	217,127

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
MAISON HENRI DESCHAMPS	Education Supplies, IT & Office Supplies, Printing	301,379
MAUJYF	Education Supplies	104,347
<b>India</b>		
A J Stationery Pvt. Ltd.	Education Supplies	100,687
Aey Kay Enterprises	Education Supplies, Water & Sanitation	186,438
Ajanta Pharma Limited	Pharmaceuticals	226,242
Ajay Industrial Corporation	Water & Sanitation	1,631,486
Bihar Tubes Limited	Water & Sanitation	116,683
Blow Kings	Cold Chain Equipment	747,288
Calcutta Chromotype Private Limited	Printing	321,794
Caxton Printers	Printing	355,218
Ergomaxx (India) Private Limited	Education Supplies	205,037
Excel Advertising Agency, Patna	Printing	235,671
FDC Limited - International Division	Pharmaceuticals	127,543
Godrej & Boyce Mfg. Co. Ltd., Mumbai	Communication Equipment, Laboratory Supplies	647,173
Gopsons Papers Limited	Education Supplies, Printing	1,117,823
J.M.D.I. Linen Private Limited	Identific, & Signage, Printing	108,204
Kadam Marketing Ltd	IT & Office Supplies, Shelter/Field Equipment	614,506
Kay Tent Industries	Shelter/Field Equipment	159,444
LIBRA DIESEL ENGINEERS PVT. LTD.	Medical Equipment, Water & Sanitation	100,968
Mahindra & Mahindra Ltd., Mumbai	Transport	121,567
MBI Kits International	Laboratory Supplies, Nutrition	321,195
Merck Specialities Pvt. Ltd.	Laboratory Supplies, Water & Sanitation	201,091
Mohan Mutha Exports Pvt. Ltd.	Water & Sanitation	954,758
Navnirmiti, Mumbai	Education Supplies	113,620
Newage Industries	Education Supplies, IT & Office Supplies	191,267
Nicholas Piramal India Limited, Thane	Medical Equipment, Pharmaceuticals	1,403,116
Nikhil Offset	Education Supplies, Identific, & Signage, Printing	1,266,884
OK PLAY (INDIA) LTD	Education Supplies, IT & Office Supplies	743,643
ORI PLAST PVT LTD	Water & Sanitation	272,475
Osho Tools Pvt. Ltd.	Water & Sanitation	230,982
PASRICHA SURGICALS CO.PVT.LTD.	Medical Equipment	104,374
Patna Offset Press	Printing	410,538
PODDAR SCREEN PRINTERS	Printing	304,588
Print House India Pvt. Ltd.	Printing	352,949
Redington Distribution Pte Limited	Communication Equipment, IT & Office Supplies	342,310
S, Narayan & sons	Printing	530,265
Salem Steel Plant	Nutrition, Water & Sanitation	265,705
Salter India Private Ltd.	Medical/Hygiene Kits, Nutrition, Water & Sanitation	1,079,924
Sanjay Printing Works, Patna	Printing	104,315
Shreedhar Printers	Printing	135,485
SPAN PUMPS PRIVATE LIMITED	Water & Sanitation	1,869,168
Sports Land Overseas (Pvt.) Ltd.	Education Supplies, Shelter/Field Equipment	159,876
Strides Arcolab Limited, Bangalore	Pharmaceuticals	356,024
Surya Print Process Pvt. Ltd.	Education Supplies	216,972
Tata Motors Limited	Transport	124,034
Techno Relief Overseas (I) Pvt. Ltd.	Medical/Hygiene Kits	169,459
Thakral Brothers PTE. Ltd.	Communication Equipment, Education Supplies	123,902
The Offsetters India Pvt. Ltd.	Printing	266,121
Union Quality Plastics Ltd.	Shelter/Field Equipment	169,052
Utkarsh Tubes Pvt. Ltd.	Water & Sanitation	134,179
Water Health Laboratories, Roorkee	Water & Sanitation	112,511
Zeal Medical Pvt. Ltd.	Medical Equipment, Medical/Hygiene Kits	130,357
Aadarsh Printers and Publishers	Printing	123,305
<b>Indonesia</b>		
CV Ganeca Exact Bandung	Printing	139,885
CV Mahkota	Communication Equipment, Shelter/Field Equipment	225,628
CV, Alkautsar Aflah Mandiri	Education Supplies	243,709

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
CV, Pudak Scientific	Education Supplies	378,805
HARAPAN PRIMA	Identific, & Signage, Printing	144,103
Office Pro	Clothing & Footwear, Communication Equipment	160,227
OfficePro	Communication Equipment, Education Supplies	634,747
P.D. Wira Utama	Clothing & Footwear, Communication Equipment	107,744
PT Agra Kencana Gita Cemerlang	Clothing & Footwear, Education Supplies	236,677
PT Bahana Karsa Mandiri	Clothing & Footwear, Communication Equipment	251,043
PT Chitose Indonesia Manufacturing	Education Supplies, IT & Office Supplies	421,895
PT Gaya Bella Diantama	Clothing & Footwear, Education Supplies, Printing	399,297
PT Harrisma Informatika Jaya	Communication Equipment, IT & Office Supplies	753,033
PT Heinz ABC Indonesia	Nutrition	539,890
PT INDONESIA PRINTERS	Education Supplies, Printing	1,059,309
PT METRO TIGA BERLIAN MOTORS	Transport	103,204
PT Printindo Utama	Printing	237,437
PT Sunindo Varia Motor Gemilang	Transport	294,217
PT Synergia Total Tenaga	Warehousing	217,807
PT Tisa Diamanta Kusuma	Clothing & Footwear, Education Supplies	559,764
PT, Global Sinar Abadi	Identific, & Signage, Printing	324,758
<b>Iran (Islamic Republic of)</b>		
AB Hayat Kerman	Water & Sanitation	417,141
<b>Iraq</b>		
ABDUL SAMAD PRINTING PRESS	Education Supplies, Printing	514,479
AL SA'DOUN PRINTING PRESS	Education Supplies, Printing	511,321
Al Wifaq Printing Press	Education Supplies	726,013
<b>Israel</b>		
Advanced Business Machines Ltd.	Communication Equipment, Printing	181,807
NASSER EDDIN Bros, Stores	Clothing & Footwear, Identific, & Signage	457,950
SAREL	Vaccines/Biologicals	114,905
<b>Italy</b>		
CLIVET S.p.A.	IT & Office Supplies	125,382
Gio Style Spa	Cold Chain Equipment	1,022,980
<b>Japan</b>		
Nissan Trading Co.	Transport	599,321
<b>Jordan</b>		
Jordan Modern International Ltd.	IT & Office Supplies	141,448
Reetaj Technology & Technical Services	Water & Sanitation	176,670
<b>Kenya</b>		
BIDCO OIL REFINERIES LIMITED	Nutrition	119,387
Blackwood Hodge (Kenya) Ltd	Cold Chain Equipment, Shelter/Field Equipment	233,568
CALTEX OIL (KENYA) LIMITED	Fuel & Lubricants	240,137
COLOR CREATIONS	Clothing & Footwear, Education Supplies, Printing	862,787
DAVIS & SHIRTLIFF LIMITED	IT & Office Supplies, Water & Sanitation	333,534
Diamond Chemicals Limited	Water & Sanitation	228,500
English Press Ltd	Education Supplies, Identific, & Signage, Printing	423,577
GORDHANDAS DHARAMSHI & BROS LTD	Warehousing	410,523
Insta Products (EPZ) Ltd	Nutrition	472,839
KENTAINERS LTD	Water & Sanitation	316,668
KENWAN SERVICES	Cold Chain Equipment, Fuel & Lubricants	102,245
LINO STATIONERS (K) LTD.	Communication Equipment, Education Supplies	499,611
LISAL CHEMICALS COMPANY LTD	Medical Renewable, Nutrition, Pharmaceuticals	119,266
MEGAMART APPLIANCES LIMITED	Clothing & Footwear, Communication Equipment	129,019
Metro Plastic Kenya Ltd.	Water & Sanitation	187,050
MFI OFFICE SOLUTIONS	Communication Equipment, Education Supplies, Printing	151,482
MODERN LITHOGRAPHICS (K) LTD.	Printing	300,893
NAIROBI IRONMONGERS LTD	Fuel & Lubricants, IT & Office Supplies, Medical Equipment	532,739
Nairobi Sports House Ltd.	Education Supplies	258,063
PETROCITY ENTERPRISES (NS) LTD	Fuel & Lubricants	639,138



## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
POPULATION SERVICES INTERNATIONAL	Bednets, Water & Sanitation	1,383,552
PROCTOR & ALLAN	Nutrition	408,532
Proctor & Allan (East Africa) Ltd.	Nutrition	253,170
ROTO MOULDERS LTD	Laboratory Supplies, Shelter/Field Equipment	222,046
RYMANS LIMITED	Clothing & Footwear, Education Supplies	1,528,984
SILPACK INDUSTRIES LTD.	Medical Renewable, Warehousing	119,701
TARPO INDUSTRIES LIMITED	Shelter/Field Equipment	206,729
Techno Relief Services Ltd.	Clothing & Footwear, Shelter/Field Equipment	12,906,567
Telemedia Kenya Ltd.	Communication Equipment	155,834
TOYOTA EAST AFRICA LTD	Fuel & Lubricants, Transport	1,148,130
Vestergaard Frandsen (EA) Ltd.	Bednets	601,200
<b>Lao People's Democratic Republic (the)</b>		
OUDOMSOUK CONSTRUCTION CO	Water & Sanitation	104,600
PAKPASSACK PRINTING PRESS	Printing	281,425
PHOTHIXAY CONSTRUCTION CO., LTD	Water & Sanitation	195,322
Provincial Health Dept. L,Namtha Provin	Water & Sanitation	105,296
Provincial Health Dept. Oudomxay	Water & Sanitation	145,755
SENGPHET CONSTRUCTION CO., LTD	Water & Sanitation	101,055
SISAVATH PRINTING PRESS	Laboratory Supplies, Printing	121,714
SOMPHAMITH CONSTRUCTION CO.	Water & Sanitation	102,649
SOUKPHASEUT CONSTRUCTION CO.	Water & Sanitation	233,696
XIENGKHUANG MIXAY CONSTRUCTION	Water & Sanitation	202,784
<b>Lebanon</b>		
Jubaili Industrial Metal Co.	Medical Equipment	209,056
Tannourine	Water & Sanitation	431,035
<b>Lesotho</b>		
Sunny Hardware (Pty) LTD	Agriculture	211,236
<b>Luxembourg</b>		
Dometic Sarl	Cold Chain Equipment	3,542,155
<b>Madagascar</b>		
MSM Madagascar	IT & Office Supplies, Printing	151,328
SEDICO	Education Supplies, Printing	132,629
<b>Malawi</b>		
DESIGN PRINTERS	Education Supplies, Printing	258,654
FAR DISTRIBUTION COMPANY LIMITED	Education Supplies, Shelter/Field Equipment	297,812
MAPANGA FURNITURE LIMITED	Education Supplies, Nutrition, Shelter/Field Equipment	316,437
Shayona Cement Corporation	Water & Sanitation	231,788
TOTAL MALAWI LIMITED	Fuel & Lubricants	138,357
<b>Maldives</b>		
Dhivehi Raajjeyge Gulhun Pvt. Ltd	IT & Office Supplies, Printing	676,326
<b>Mali</b>		
CFAO Technologies	Water & Sanitation	108,458
TOTAL- MALI	Fuel & Lubricants	261,512
<b>Mauritania</b>		
NAFTEC MIE	Fuel & Lubricants	110,932
<b>Mexico</b>		
Operadora de Tiendas Voluntarias,SACv	Education Supplies	201,595
ROGAS, S. A. de C.V.	Education Supplies	185,711
<b>Mozambique</b>		
CASA ANA, LDA	Shelter/Field Equipment	100,962
DATASERV LDA	Communication Equipment, Education Supplies	236,855
DIMATEC, LDA	Transport	102,214
MOVARTE - Móveis e Arte	Education Supplies	171,509
Officemart Ltd	Education Supplies	329,512
Plural Editores, Lda	Education Supplies	559,496
SIRIUS	Communication Equipment	205,469

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
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SPECTRUM GRAPHICS LIMITADA	Education Supplies, Printing	148,855
<b>Myanmar</b>		
Excel Co.	Bednets, Water & Sanitation	418,818
Mahar Kyaw Department Store	Clothing & Footwear, Education Supplies	273,626
MAN International Co., Ltd.	Education Supplies, Printing	158,808
New Telesonic (May Thu Trading)	Warehousing	300,000
New Telesonic Wood & Gen,Prod,Trade	Education Supplies, Warehousing	192,500
SHAY SAUNG PRINTING PRESS	Printing	258,186
Shwe Naing Ngan Printing House	Education Supplies, Printing	392,151
AA Pharmacy	Medical Renewable	162,250
<b>Namibia</b>		
JOHN MEINERT	Education Supplies, Printing	162,428
<b>Nepal</b>		
BALAJU YANTRASHALA PVT. LTD.	IT & Office Supplies, Water & Sanitation	117,914
HULAS STEEL INDUSTRIES (P) LTD.	Water & Sanitation	124,839
<b>Niger (the)</b>		
MAISON OLLAS	Education Supplies, IT & Office Supplies	100,666
NOUVELLE IMPRIMERIE DU NIGER	Printing	108,270
Société des Huiles OLGA	Nutrition	415,331
STA (Société de Transformation Agricole)	Nutrition	573,816
UCOMA ZINDER	Agriculture, Education Supplies, Transport	129,621
<b>Nigeria</b>		
BOLYN CONSTRUCTIONS COMPANY	Rehab./Disabilities	289,527
DANIMEX NIGERIA LIMITED	Communication Equipment	142,676
LETCO FURNISHING INDUSTRY LTD	Education Supplies, IT & Office Supplies	277,937
LONGMAN NIGERIA PLC.	Education Supplies, Printing	383,923
N, DANCO NIGERIA LIMITED	Education Supplies	971,563
NIGERIA ENGINEERING WORKS LIMITED	IT & Office Supplies, Warehousing	785,593
O-BRAINS TECHNICAL LIMITED	Education Supplies, IT & Office Supplies	274,534
OTIBROS NIG, LIMITED	Shelter/Field Equipment, Water & Sanitation	178,718
SOKOTO FURNITURE FACTORY LTD.	Education Supplies	433,532
SWALEK NIG TRADING CO	Education Supplies, Nutrition	120,781
University Press Plc.	Education Supplies	246,940
<b>Occupied Palestinian Territory</b>		
Al-Aqqad for Fasion	Clothing & Footwear	159,011
Al-Quds Stationery Mfg. & Trading Co.	Education Supplies, Printing	119,808
Annahda Book Shop	Clothing & Footwear, Education Supplies	343,756
Bashir Siksik & Co. Ltd.	Water & Sanitation	205,048
BIRZEIT Pharmaceutical Company	Pharmaceuticals	315,877
Hirbawi Investment & Int'l Trade Co.	Education Supplies, Printing	457,156
LEMIX Co. Ltd.	Medical Equipment	202,654
Modern Electronic Company	IT & Office Supplies	140,182
Nobel Medical Supplies Co.	Medical Equipment, Pharmaceuticals	190,777
Paper Industrial Co.	Printing	542,122
Zant Co. for Medical Supplies & Labs	Medical Equipment, Medical/Hygiene Kits	179,253
<b>Pakistan</b>		
AJK Teachers Foudation	Education Supplies	443,922
Akbar & Zikria Pipes (Pvt) Ltd.	Water & Sanitation	113,417
Ali Abdullah Enterprises	Water & Sanitation	265,588
Arsal Enterprises	Clothing & Footwear, Communication Equipment	104,129
Bashir Pipe Industries (Pvt) Ltd.	Water & Sanitation	214,813
Colgate Palmolive (Pakistan) Limited	Medical/Hygiene Kits	260,187
Compsi Pvt. Ltd.	IT & Office Supplies, Printing	161,779
DADEX ETERNIT LIMITED	Water & Sanitation	359,504
DAWOOD YAMAHA LIMITED	Transport	124,076
Delphi Traders	Water & Sanitation	155,122
Entrepreneur Global Trust	Education Supplies	231,597

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
Fibertech Composites	Warehousing, Water & Sanitation	212,817
H.S. Ahmedally	Cold Chain Equipment, IT & Office Supplies, Warehousing	160,106
H.Sheikh Noor-Ud-Din & Sons PVT Ltd	Shelter/Field Equipment	2,692,189
IMGC Global (Pvt) Ltd.	Clothing & Footwear, Medical/Hygiene Kits	933,879
INDUS MOTOR COMPANY LTD.	Transport	813,394
INTERNATIONAL INDUSTRIES LIMITED	Water & Sanitation	2,468,524
Jubilee Traders	Education Supplies, IT & Office Supplies, Warehousing	118,028
King Faisal Multi Sign Service	Clothing & Footwear, Education Supplies, Identific, & Signage	156,829
Lareb Printing Press	Printing	192,283
M/S INSTANT PRINT SYSTEM (PVT)	Education Supplies, Printing	168,725
M/S MUHAMMADI TRADERS	Clothing & Footwear, Water & Sanitation	343,822
M/S Rehman & Brothers	Clothing & Footwear, Communication Equipment	446,964
Master Glass Fiber	Water & Sanitation	445,241
Multi Media	Clothing & Footwear, Education Supplies, Printing	200,395
National Fiber Glass	IT & Office Supplies, Water & Sanitation	811,691
National Tent House	Clothing & Footwear, Education Supplies	1,863,154
NEW KHALIL PRINTINGS	Clothing & Footwear, Identific, & Signage	125,238
NIKMAT PRINTERS	Printing	269,544
Pak Suzuki Motor Co. Ltd.,	Transport	559,660
PRINCE BOOK BANK	Education Supplies	158,411
Qureshi Hardware.	Education Supplies, Bednets	125,408
SHANI ENGINEERS	Water & Sanitation	162,310
Shaukat Soap & Ghee Industries (Pvt) Ltd.	Medical/Hygiene Kits	150,912
THE TIMES PRESS	Education Supplies	589,274
Victory Pipe Industries (Pvt) Limited	Water & Sanitation	214,791
<b>Philippines (the)</b>		
Anssel Enterprises	Clothing & Footwear, Education Supplies	454,498
Central Home Furnishing INC.	Clothing & Footwear, Communication Equipment	396,000
EC-TEC COMMERCIAL	Printing	215,878
Educational Marketing Mentors	Education Supplies, Nutrition, Shelter/Field Equipment	196,598
TOYOTA MAKATI, INC.	Transport	239,431
<b>Russian Federation (the)</b>		
GUP "Knizhnoe Izdatelstvo"	Printing	142,215
OOO "Deacom"	Communication Equipment, IT & Office Supplies, Printing	209,636
OOO "Vostok"	Cold Chain Equipment, Medical Equipment, Nutrition	137,161
<b>Senegal</b>		
TOTAL	Fuel & Lubricants	156,849
<b>Sierra Leone</b>		
Sierra Leone National Petroleum Co. Ltd.	Fuel & Lubricants	213,860
<b>South Africa</b>		
Maskew Miller Longman (Pty) Ltd.	Communication Equipment, Education Supplies, Printing	465,167
<b>Sri Lanka</b>		
Alpha Industries Limited	Education Supplies, IT & Office Supplies, Medical Equipment	100,404
AMCOM (PVT) LTD	Education Supplies, Nutrition, Transport	122,808
AMERASIAN (PVT) Ltd	Transport	186,728
ASSOCIATED MOTORWAYS LTD	Printing, Transport	162,078
ENEX AGENCIES (PVT) LTD	Communication Equipment, Education Supplies	542,331
E-W Information Systems Ltd	IT & Office Supplies	117,896
FIVE STAR TEXTILES CENTRE	Clothing & Footwear, Education Supplies, IT & Office Supplies	141,392
G Group Contractor	IT & Office Supplies	146,923
MACKWOODS LTD	IT & Office Supplies, Medical Equipment	190,150
NARAH STATIONERS	Education Supplies, Identific, & Signage, Water & Sanitation	263,902
NEAT LANKA (PVT) LTD	IT & Office Supplies, Printing	108,638
PC HOUSE (PVT) LTD	Communication Equipment, IT & Office Supplies, Printing	300,573
PILOT STATIONERS (PTE) LTD	Clothing & Footwear, Education Supplies, Printing	327,116
Ralhum Ventures (pvt)ltd	Education Supplies, IT & Office Supplies	152,058
Sarvodaya Wood Work Production Unit	Education Supplies	118,690

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$100,000)

Supplier	Commodities	Value (US\$)
STAR INDUSTRIAL SERVICE (PVT) Ltd	Education Supplies, IT & Office Supplies	143,277
TVS LANKA (PVT) LTD	Transport	338,864
UNILEVER SRI LANKA LTD	Bednets, Medical/Hygiene Kits	599,384
VELONA SILKS LTD	Medical/Hygiene Kits	169,714
VIDYA SILPA (PVT) LTD	Laboratory Supplies	166,796
<b>Sudan</b>		
A/Aziz El Khair Mohammed Nour	Water & Sanitation	314,073
ABDAA For Publicity And Advertising	Clothing & Footwear, Identific, & Signage, Printing	102,974
Abu Saifain (Jabal Marrah) Plastic Factory	Water & Sanitation	368,628
Al Batrik Trading & Services Co. Ltd.	Water & Sanitation	153,801
Albaraka Plastic Factory	Water & Sanitation	1,588,044
AMIRA PRINTING & PUBLISHING	Printing	170,823
Azoom Plastic Factory	Water & Sanitation	112,480
Chevron Kenya Ltd.	Fuel & Lubricants	405,972
DIESEL GENERATOR CO. LTD.	IT & Office Supplies, Water & Sanitation	404,922
Dimitry SH,Fahmy Contracting & Tradin	Water & Sanitation	377,467
IBM Enterprise Co. Ltd.	IT & Office Supplies, Shelter/Field Equipment	103,153
M/S Bishoy Trading Co. Ltd.	Clothing & Footwear	1,390,674
New Life Printing Press	Printing	136,699
TARBIA PRINTING PRESS	Education Supplies, Printing	365,519
Tawfig Soap Factory	Bednets	1,356,284
<b>Swaziland</b>		
LEITES MOTORS LTD.	Transport	179,884
M,P,D, Marketing & Supplies	Clothing & Footwear, Nutrition, Shelter/Field Equipment	142,152
<b>Sweden</b>		
HemoCue AB	Laboratory Supplies	409,943
Sibir International AB	Cold Chain Equipment	890,478
<b>Switzerland</b>		
DPS SA	Communication Equipment, IT & Office Supplies	138,341
<b>Syrian Arab Republic (the)</b>		
ALHOUDA CO.	Medical/Hygiene Kits, Warehousing	864,565
Dar AlFikr	Printing	257,160
Rend Child Kingdom	Education Supplies, IT & Office Supplies	854,012
<b>Tajikistan</b>		
Office Krause LLC	Education Supplies, IT & Office Supplies, Printing	103,264
Private enterpriser Murodova	Education Supplies, IT & Office Supplies	144,530
<b>Thailand</b>		
ADVANCED COUNTRY EDUCATION CO.	Education Supplies, Printing	313,878
CDG MICROSYSTEMS LIMITED	IT & Office Supplies, Printing	116,613
Darnsutha Press Co., Ltd.	Communication Equipment, Printing	350,812
Department of Health Service Support	Printing	300,387
Eastern Printing Public Co., Ltd.	Printing	252,027
First Interbusiness Ltd.	Communication Equipment, Education Supplies, Printing	314,649
FIRST 'N' FIRST CO., LTD.	Medical/Hygiene Kits	100,485
GOOD LUCK STEEL TUBES LTD.	Water & Sanitation	268,922
HUA NAM PRINTING CO., LTD.	IT & Office Supplies, Printing	412,988
ITI COMPANY (SHANGHAI) LTD.	Education Supplies, Printing, Warehousing	167,340
JINLIN SUNKING TECHNOLOGY DEV,	Water & Sanitation	112,883
Pimolchai Susakorn	Education Supplies, Medical Equipment	162,011
RICOH (THAILAND) LIMITED	IT & Office Supplies, Printing	148,067
ROMAR INDUSTRIAL COMPANY	Education Supplies, Printing	386,181
ROUMSUB INDUSTRY CO., LTD.	Medical Equipment, Medical/Hygiene Kits	291,494
S,C, STATIONERY INDUSTRY CO., LTD.	Education Supplies, IT & Office Supplies	153,789
SAENGROONG BOOKS FACTORY CO.	Education Supplies, Printing	111,973
SIRIVATANA INTERPRINT PUBLIC CO.	Printing	118,211
<b>Timor-Leste</b>		
Image Offset Pty Ltd.	Printing	112,380

## REGIONAL AND LOCAL PROCUREMENT BY UNICEF FIELD OFFICES

(orders over \$ 100,000)

Supplier	Commodities	Value (US\$)
Victory de Timor	IT & Office Supplies, Water & Sanitation	118,865
<b>Togo</b>		
TOTAL - TOGO	Fuel & Lubricants	151,507
<b>Tunisia</b>		
IMPRIMERIE BETA	Education Supplies	139,620
<b>Turkey</b>		
Meteksan Printing & Ind, Trade Co.	Printing	230,812
<b>Uganda</b>		
CRESTANKS	Medical/Hygiene Kits, Water & Sanitation	429,247
GRAPHIC SYSTEMS(U) LTD	Identific, & Signage, Printing	117,211
HASS SCIENTIFIC & MEDICAL SUPS,	Laboratory Supplies, Medical Renewable, Pharmaceuticals	120,316
KWERA LTD	Clothing & Footwear, Identific, & Signage, Printing	118,046
Mantrac (U) Ltd	IT & Office Supplies, Transport, Water & Sanitation	128,701
MUKWANO INDUSTRIES (U) LTD	Bednets, Medical Equipment	218,891
PRIME GENERAL SUPPLY LTD	Education Supplies, IT & Office Supplies	105,493
Rajan Enterprises (U) Ltd	Clothing & Footwear, Shelter/Field Equipment, Warehousing	118,399
ROADMASTER CYCLES (U) LTD	Transport	113,640
SHELL (UGANDA)	Cold Chain Equipment, Fuel & Lubricants, Water & Sanitation	209,335
<b>United Arab Emirates (the)</b>		
Transglobal International Ltd.	Water & Sanitation	101,363
<b>United Kingdom (the)</b>		
A.J. Cope & Son Ltd	Diagnostic Test Kits, Laboratory Supplies	729,342
Dawson Books	Printing	424,203
Office Depot	IT & Office Supplies	144,914
<b>United Republic of Tanzania (the)</b>		
JAMANA PRINTERS LIMITED	Printing	180,246
TANZANIA PRINTERS LIMITED	Education Supplies, Nutrition, Printing	573,073
TANZANIA PRINTING SERVICES LTD.	Education Supplies, Printing	645,801
<b>United States (the)</b>		
Atlantic Business Systems, INC.	IT & Office Supplies	1,308,295
E-Plus Technology, Inc	IT & Office Supplies	1,727,169
<b>Viet Nam</b>		
Aviation Printing Co	Printing	108,146
Cong ty TNHH Mot thanh	Identific, & Signage	136,741
Cong ty xay dung vat tu KHKT	Medical/Hygiene Kits	107,951
CT San xuat&Thuong mai Phuong Dong	Medical/Hygiene Kits	117,067
<b>Yemen</b>		
A.M.T.C. (TOYOTA AGENT)	Transport	755,241
ALGANAD LIGHT INDUSTRIES CO.	Printing	162,645
AL-MAHFADI & ABO-MISKAH CO,LTD	Water & Sanitation	122,358
AL-ZAHRA STATIONARY-HADDA	Education Supplies	109,176
ARD HEMYER EXHIBITION	Education Supplies, Shelter/Field Equipment	134,506
BAHAJ	Water & Sanitation	117,148
HASHEM ABDUL-KARIM AL-MAGREBI	Water & Sanitation	210,042
NASSER SALEH AL-AGBARI	Water & Sanitation	122,752
PRINT ART	Printing, Transport	197,314
UNITED COM, FURNITURE & WOODEN	Education Supplies	102,969
<b>Zambia</b>		
NEW HORIZON PRINTING PRESS	Printing	500,203
<b>Zimbabwe</b>		
J F BREDEKAMP t/a PETRAF TRADING	Fuel & Lubricants, Water & Sanitation	116,937
MUSIWA TRADING t/a HARDWARE	Water & Sanitation	167,710
OMNI AFRICA	IT & Office Supplies	107,409



## WHERE SUPPLIES ARE USED:

Includes all programme orders (international &amp; local) , Procurement Services and GAVI

Country	Value (US\$)	Country	Value (US\$)
Afghanistan	25,792,633	Haiti	3,698,041
Albania	841,741	Honduras	878,028
Algeria	338,451	India	179,082,300
Angola	14,985,047	Indonesia	25,289,040
Argentina	292,397	Iran (Islamic Republic of)	1,854,700
Armenia	542,537	Iraq	20,284,664
Azerbaijan	637,645	Jamaica	200,297
Bangladesh	50,992,918	Jordan	429,695
Barbados	225,535	Kazakhstan	158,162
Belarus	152,406	Kenya	56,132,546
Belize	109,263	Kiribati	45,598
Benin	10,399,261	Kyrgyzstan	1,028,974
Bhutan	1,156,181	Lao People's Democratic Republic (the)	5,025,550
Bolivia	2,174,639	Lebanon	9,110,324
Bosnia and Herzegovina	366,929	Lesotho	2,275,323
Botswana	205,461	Liberia	6,809,731
Brazil	2,241,629	Libyan Arab Jamahiriya (the)	503,549
Bulgaria	9,459	Madagascar	7,122,647
Burkina Faso	5,074,585	Malawi	32,294,297
Burundi	20,092,663	Malaysia	71,529
Cambodia	5,828,022	Maldives	2,968,752
Cameroon	6,423,574	Mali	16,426,501
Cape Verde	293,182	Mauritania	2,347,538
Central African Republic (the)	3,011,938	Mexico	654,562
Chad	5,691,443	Micronesia (Federated States of)	5,147
Chile	134,355	Moldova	960,944
China	2,407,671	Mongolia	1,645,890
Colombia	363,819	Morocco	4,601,364
Comoros	970,344	Mozambique	7,536,267
Congo (the)	1,700,369	Myanmar	17,651,390
Costa Rica	46,873	Namibia	1,376,675
Cote d'Ivoire	9,649,381	Nepal	7,623,805
Croatia	150,680	Nicaragua	1,066,439
Cuba	976,671	Niger (the)	12,167,340
Democratic People's Republic of Korea (the)	7,740,590	Nigeria	47,598,841
Democratic Republic of the Congo (the)	40,341,813	Occupied Palestinian Territory	12,601,464
Djibouti	1,675,108	Oman	168,316
Dominican Republic (the)	254,309	Operation Lifeline Sudan	7,926,091
Ecuador	399,722	Pakistan	106,334,215
Egypt	3,127,371	Panama	538,924
El Salvador	444,441	Papua New Guinea	665,534
Equatorial Guinea	346,924	Paraguay	377,065
Eritrea	6,156,690	Peru	936,512
Ethiopia	107,865,970	Philippines (the)	10,751,239
Fiji	748,236	Republic of Korea (the)	1,723
Gabon	542,721	Romania	446,773
Gambia (the)	1,374,001	Russian Federation (the)	1,922,162
Georgia	709,732	Rwanda	3,792,848
Ghana	27,756,114	Saint Kitts and Nevis	4,427
Grenada	2,413	Samoa	8,706
Guatemala	1,389,126	Sao Tome and Principe	119,116
Guinea	5,489,466	Saudi Arabia	5,076
Guinea-Bissau	2,323,519	Senegal	11,417,806
Guyana	206,180	Serbia and Montenegro	447,316

**WHERE SUPPLIES ARE USED:**

Includes all programme orders (international &amp; local) , Procurement Services and GAVI

Country	Value (US\$)	Country	Value (US\$)
Sierra Leone	7,190,190		
Solomon Islands	151,276		
Somalia	8,912,318		
South Africa	302,641		
Sri Lanka	12,457,436		
Sudan	43,560,842		
Swaziland	1,162,727		
Switzerland	730,580		
Syrian Arab Republic (the)	1,032,165		
Tajikistan	1,829,244		
Thailand	2,536,897		
The former Yugoslav Republic of Macedonia	216,562		
Timor-Leste	3,791,027		
Togo	1,946,599		
Tonga	38,665		
Tunisia	195,207		
Turkey	649,329		
Turkmenistan	993,301		
Tuvalu	7,575		
Uganda	29,587,189		
Ukraine	924,043		
United Arab Emirates (the)	227,644		
United Republic of Tanzania (the)	8,051,969		
United States (the)	160,548		
Uruguay	105,808		
Uzbekistan	2,062,303		
Vanuatu	76,175		
Venezuela	261,269		
Viet Nam	2,249,617		
Yemen	13,041,748		
Zambia	8,602,742		
Zimbabwe	7,363,175		

## INVITATIONS TO BID AND RESPONSES RECEIVED (International procurement)

Country	Number of Invitees	Number of Responses	Country	Number of Invitees	Number of Responses
Algeria	2	2	Singapore	4	3
Argentina	3	1	Slovakia	1	0
Australia	21	13	Slovenia	1	1
Austria	11	6	South Africa	48	35
Bangladesh	4	1	Spain	47	23
Belgium	80	49	Sri Lanka	1	0
Benin	1	0	Sweden	83	38
Bolivia	1	1	Switzerland	39	27
Botswana	2	2	Syrian Arab Republic (the)	1	0
Brazil	8	5	Thailand	26	15
Bulgaria	5	2	Tunisia	3	1
Canada	30	17	Turkey	55	35
Chile	1	1	Uganda	1	1
China	224	146	United Arab Emirates (the)	52	33
Croatia	1	1	United Kingdom (the)	342	244
Cuba	5	2	United Republic of Tanzania (the)	1	0
Cyprus	21	15	United States (the)	135	61
Czech Republic (the)	10	4	Viet Nam	3	1
Denmark	322	197	Yemen	2	0
Egypt	4	4			
Estonia	4	3			
Finland	35	23			
France	174	104			
Germany	208	130			
Greece	2	0			
Guyana	1	1			
Hungary	4	3			
India	248	165			
Indonesia	9	7			
Iran (Islamic Republic of)	3	1			
Ireland	3	1			
Israel	17	15			
Italy	110	68			
Japan	28	7			
Jordan	4	1			
Kenya	6	6			
Lebanon	4	3			
Luxembourg	1	1			
Madagascar	1	0			
Malaysia	17	0			
Maldives	1	0			
Mexico	2	0			
Netherlands (the)	98	62			
Norway	40	15			
Oman	5	4			
Pakistan	30	21			
Poland	7	4			
Portugal	4	3			
Republic of Korea (the)	8	5			
Russian Federation (the)	9	6			
Saudi Arabia	4	1			
Senegal	3	3			
Serbia and Montenegro	1	0			