



SUPPLY ANNUAL REPORT 2008

Global
Availability

Local
Delivery

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UNICEF workers, a member of the Myanmar Red Cross Society and several other health workers travel by boat to a remote village in Kawhmu Township in the south-western Irrawaddy Division in the days following Cyclone Nargis which struck Myanmar on 12th May 2008. They are transporting basic medical supplies, as well as birthing kits to a village where 392 of the 400 houses were destroyed.

Children's faces (in order of appearance):

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Introduction

Every day an estimated 26,000 children under the age of five die around the world – deaths that are mostly preventable. Disease, malnutrition, lack of clean water and sanitation, conflict and natural disasters continue to cost children their lives. For countless others, these realities, coupled with a lack of a basic education, impact their ongoing development and future.

For more than 60 years, UNICEF has been working hard to combat this situation. Together with the global humanitarian community, and in line with the Convention on the Rights of the Child, UNICEF is responsible for helping achieve the Millennium Development Goals (MDGs) by 2015. To this end, the work of UNICEF focuses on six core areas:

- Child survival and development
- Basic education and gender equality
- HIV/AIDS
- Emergency response
- Child protection
- Policy analysis, advocacy and partnerships for children's rights

At the midpoint of the drive to achieve the MDGs, significant progress has been made, but there is much yet to do. Vital to our continued efforts is the availability and timely delivery of thousands of items including vaccines, medicines, nutrition, education, and water and sanitation supplies. We are employing strategies to ensure the necessary focus on essential commodities which have the highest impact on under-five mortality. Through improved systems, more accurate forecasting, integration with programmes, implementing partners and suppliers, Supply is committed to ensuring the global availability of these goods. But availability is just one part of the equation. Priority is also being placed on ensuring these commodities reach children efficiently. This dual commitment to ensuring global availability of supplies and their local delivery is a core thread that runs throughout this report. The report also highlights a number of Supply's key achievements in 2008 and ongoing focuses and commitments for 2009 and beyond.



The supply community

The UNICEF Supply Community is a combination of local and international staff with expertise in procurement, contracts, logistics, freight, pharmacology, health product technology, quality control, inspections, warehousing, engineering, education, construction, emergencies, finance, human resources and information and communication technologies. The Community includes over 800 staff representing 134 nationalities in 96 countries and 159 duty stations working together to ensure the availability and local delivery of essential commodities for children and mothers.

Supply Community staff work with programmes, government counterparts, other UN agencies, non-governmental organizations (NGOs), industry and increasingly, academia and the corporate sector - to ensure the supply needs of children are being met in a highly complex and variable global supply environment. Building on this common goal, integration, collaboration and innovation are core drivers for success. Sharing knowledge and experience allows us to replicate good work more efficiently.



Ensuring the availability of commodities nationally and globally.

In order to improve effectiveness and to employ modern supply chain approaches, we are committed to the continual professional development of the Supply Community - to help countries achieve the MDGs.

Professional development and talent management are critical areas for the UNICEF supply chain in the coming years. Current and upcoming initiatives include a review of Supply competency models, mapping and managing of staff competencies, establishing a culture that integrates learning and knowledge sharing into our everyday work, continuing efforts to encourage certification of staff, establishing career streams, and more strategic recruitment. In 2008 we also launched a series of Supply Chain Conferences in several regions. These are designed to communicate new visions and strategies for the supply function, upgrade our knowledge in supply chain management, work on key skills needed to perform the new roles we will be faced with, and allow the Supply Community to share knowledge and consult on some of the challenges we face.



Ensuring essential commodities reach children.

The supply chain

Ensuring global availability and local delivery of supplies such as vaccines, bednets to fight malaria, therapeutic foods for the treatment of children suffering from severe malnutrition and many other products that each year help save the lives of children, is a complex undertaking. It takes technical know-how, innovative solutions, collaboration, systems, infrastructure and financial resources. It involves working with industry to develop more effective formulations for children whilst keeping prices at an affordable level and quality to international standards. It is about being ready for all contingencies and responding quickly in emergency situations. It is having the right people and the right supplies in the right place at the right time in some of the toughest and most inaccessible places in the world. It often requires looking at the same problem in a different way to find a more effective and efficient solution. Within its complexity, every link of the supply chain is essential in ensuring vital supplies reach children.



Whilst Supply continues to focus on strategic products and the provision of market expertise, increasing focus is being placed on 'down-stream' activities of the supply chain such as in-country warehousing, logistics and distribution. Ensuring the local delivery of commodities at the point of service is a multifaceted area of work that can vary significantly from country to country. This work is led by Programme staff in country offices, but through greater programme/supply integration, and emphasis on the professional development of the Supply Community, Supply is lending its expertise and support to ensuring commodities make it all the way to beneficiaries as effectively as possible.



Warehousing and distribution

Moving supplies through a series of in-country storage points to the beneficiary

Inspection

Checking the quantity, condition and quality of goods received



Utilisation by beneficiary

Implementation of the programme and delivery of the supplies to mothers and children



Monitoring and evaluation

Feedback on quantities, on-time delivery and whether supplies were fit-for-purpose - to continuously improve the supply chain



Essential commodities with a strategic focus



UNICEF procures thousands of different products each year. Some of these have a higher direct impact on children's survival and development than others, and are therefore considered to be essential. While some of these essential commodities are easily available in the global market, the availability of others may be hampered by different factors. Overcoming market constraints is a strategic focus for UNICEF and a core responsibility to ensure children have access to these life-saving commodities.

Strategic essential products	
Product	Impact
Ready to Use Therapeutic Food (RUTF) & Ready to Use Supplementary Food (RUSF)	Treat severe and moderate malnutrition
Long Lasting Insecticidal Nets (LLINs)	Protect against malaria
Hib vaccine	Protects against haemophilus influenzae B disease which can lead to meningitis and pneumonia
Vitamin A	Improves nutrition
Zinc	Helps protect against severe malnutrition and diarrhoea
Oral Rehydration Salts (ORS)	Treat diarrhoea and dehydration
Pneumococcal vaccine	Prevents streptococcal pneumoniae (reduces septicemia and meningitis)
Antiretrovirals (ARVs)	Treat HIV/AIDS, prevent mother to child transmission
Antimalarials	Treat malaria
Measles vaccine	Protects against measles
Diagnostic kits	Diagnose malaria, HIV/AIDS, etc.
Co-trimoxazole Prophylaxis	Treats bacterial infections
Albendazole/Mebendazole	De-worming tablets
Tetanus Toxoid vaccine	Protects against tetanus
Safe injection devices	Reduces transfer of blood-borne diseases
Midwifery Kit	Helps ensure safe delivery



Ensuring global availability through market shaping

The availability of high impact commodities in the right quantities and at the right time and place can be a matter of survival for children. Ensuring healthy markets in essential commodity areas is a complex process. The products may not always be commercially attractive, nor the market transparent. Manufacturers are often not aware of the needs, or may consider the risks associated with entering the market too high. Consequently, the commodities may not be produced or developed.

Market shaping is an integral part of what Supply does to ensure the global availability of strategic essential supplies such as vaccines, therapeutic food, nutritional supplements, medical devices and medicines. It is of critical importance that key stakeholders, such as UNICEF and the World Health Organization (WHO), engage others, and take an active role in influencing the availability of these products to ensure the health of markets. This can involve aggregating needs through forecasting and encouraging industry to improve availability, pricing, quality and innovation of new products. It includes communicating the needs of children to suppliers to ensure fit-for-purpose commodities and the improvement of product suitability through guidelines, specifications and comprehensive prequalification processes. In addition to meeting short and medium term needs for specific supplies, which are often being scaled up at a rapid pace, market shaping activities aim to create sustainable markets which support countries buying these commodities on their own.

Local delivery

At the other end of the supply chain, and the motivation for all we do, are the children that UNICEF programmes reach every year. Global and national availability of commodities through healthy markets does not necessarily guarantee that supplies make it all the way to mothers and children. In many of the countries we work in, the regular distribution chain is not functioning as effectively or efficiently as possible. To address the associated logistic difficulties this presents we are strengthening programme/supply integration in the field and training our supply staff on various supply chain models, including population, health post and community level distribution models. We are committed to helping build the capacity of governments to improve systems and infrastructure.



Market shaping for vaccine security

Haemophilus influenzae type B (Hib) is a bacteria responsible for severe pneumonia, meningitis and other invasive diseases almost exclusively affecting children aged less than five.

Hib vaccine, an essential commodity for child survival, is primarily given as part of the pentavalent combination vaccine, a 5 in 1 vaccine which also protects against diphtheria, pertussis, tetanus and hepatitis B, making administration and logistics of the multiple components easier at the local level.

Since 2001, the Global Alliance for Vaccines and Immunization (GAVI) has provided support to the poorest countries in the world to immunize children against Hib. However, the introduction of Hib vaccine in the pentavalent combination has faced a number of challenges. Prime among these was that the supply market for this vaccine was extremely limited. When GAVI was created in 2000, the pentavalent combination vaccine was available from only one manufacturer and in insufficient quantities. It takes a substantial investment on the part of the manufacturer and usually a minimum of five years to establish WHO pre-qualified vaccine production.

In addition to limited capacity, many countries were hesitant to introduce the vaccine due to insecurity related to supply availability and concerns about the high price.

In an extensive market shaping exercise, UNICEF and GAVI partners successfully transformed this situation. Substantial efforts were made to improve transparency and helped reduce the demand insecurity felt by manufacturers. This was done by providing detailed forecasting with close to 90 per cent accuracy, long-term fund-



ing security through GAVI, and appropriate contracting including firm commitments to back specific production planning. Combined with frequent manufacturer consultations and documented demand increases, these steps have encouraged new manufacturers to enter the market. In 2006, a second manufacturer for pentavalent vaccine became WHO pre-qualified, followed by a third and fourth in 2008. Supply Division expects a minimum of five manufacturers to be WHO pre-qualified for pentavalent during 2010-2012.

By the end of 2008, almost 40 countries have introduced pentavalent vaccine with GAVI support and UNICEF supplies, including Ethiopia and Pakistan. A number of other countries have already been approved to introduce the vaccine in 2009. Demand is expected to reach approximately 200 million doses per year during 2010-2012, with sufficient supply to meet demand, and further price decreases expected during this period.



A champion of new products and innovations

In many developing countries, it is children (usually girls) and women who are responsible for fetching water. For the average family of six people this can represent between 50 and 90 litres per day. Add to this the fact that in Africa the average distance walked to get water is 5.5 kilometres. It becomes simple to see how a household's need for water can prevent girls from attending school, not to mention increase the risk of their coming into contact with contaminated water and disease.

Finding innovative solutions to the chore of fetching water is just one area where UNICEF is focusing its efforts. In 2008, Supply launched an Innovation Strategy, including a business model and innovation generator, creating an efficient process for identifying, defining and addressing needs and problems - with the goal of developing new products, services and processes. The innovation generator model streamlines the methodology to ensure that innovation is based on actual user needs.

So far, eight pilot projects have been identified with help from field, Programme and Supply staff. These include a Mother-Baby Pack for prevention of mother to child transmission of HIV/AIDS, and several water and sanitation related products, such as a light, compact, and durable water container that is still rigid enough to be carried on the head. Also being explored is how SMS technology solutions can strengthen the delivery of goods, initially in the distribution of Ready-to-Use Therapeutic Food and bednets.

We recognise that finding innovative, end-user-driven solutions is something we cannot do alone. Our future lies in a fruitful dialogue between end-users, academia, design experts, businesses and other partners. Each has something to contribute; creativity breeds creativity, helps challenge the status quo and challenges us all to think outside the box.



In 2008, we established strong networks with academia – specifically innovation specialists and design schools. We have created links to the Index Award, and have provided design briefs as part of the Aspen Design Challenge - with the purpose of engaging the millennial generation in solving an emerging set of global issues. These relationships and others will continue to be built in the coming years. In the short-term, we expect to identify several tangible solutions for the initial set of challenges, and identify new problems as UNICEF continues to influence the global innovation agenda for children.



Progress and results

Quick facts

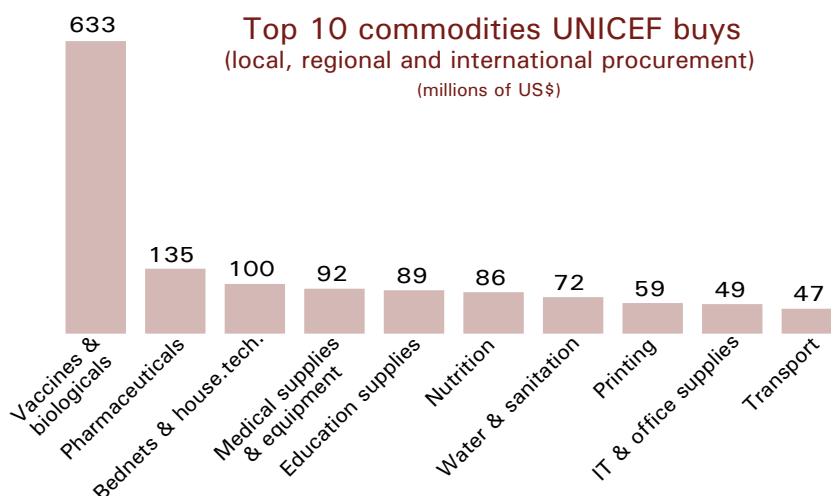
- Total global value of goods procured was \$1.46 billion
- Value of international procurement was over \$1.1 billion
- Value of international freight was \$88.8 million
- Supply Division managed more than 11,000 international shipments
- Value of goods delivered from warehouses was \$105.3 million
- Procurement services to 106 governments, valued at \$699 million
- Over 76 per cent of procurement was conducted in collaboration with UN agencies

The 2008 results show a steady increase in throughput over 2007. Our commitment to procuring from developing countries remains, and is reflected in the fact that 11 of the top 20 countries UNICEF procured from were developing nations; an increase of 2 from 2007.

We continued to leverage our global knowledge, purchasing capacity and logistics expertise for governments and other partners through Procurement Services (PS). PS is a development assistance mechanism based on partnerships that go beyond the simple provision of supplies. One of its aims is to transfer capacity to governments so they can progressively assume the procurement currently undertaken by UNICEF.

From the beginning of 2008, UNICEF Country Offices were given more freedom to procure in their local markets when there is no obvious advantage in procuring internationally. As well as contributing to the local economy, this decentralisation of procurement results in improved programme efficiency and sustainability.

Where UNICEF procured supplies are used	
Region	%
Sub-Saharan Africa	56
Asia	31
Middle East & North Africa	8
Central & South America and the Caribbean	3
Central & Eastern Europe	2



Greener supplies

Climate change can have devastating effects in local regions, causing droughts or floods; the former causing water shortages and the latter contaminating water supplies. UNICEF has developed a wide range of field-tested supplies designed to mitigate the effects of these catastrophes. These include equipment for drilling wells, pumping water and rain-water harvesting, and Family Water Kits (including water purification tablets) used in every UNICEF emergency response. In 2008 for example, rainwater harvesting equipment was delivered to the Maldives, Madagascar and Angola. UNICEF also supplies a range of solar-powered equipment, such as water pumps, generators, radios, vaccine cold-chain refrigerators and communications equipment.



Top 20 supplier countries 2008 (millions of US\$)

India	295	Kenya	24
Switzerland	209	Myanmar	22
Belgium	179	South Africa	20
France	148	United States	18
Denmark	136	Bangladesh	14
Japan	57	United Arab Emirates	13
Germany	36	Sudan	12
Italy	35	Ethiopia	12
China	31	Indonesia	11
United Kingdom	28	Pakistan	11



Child survival and development

Quick facts

- 2.6 billion doses of vaccines for over 80 countries, valued at \$633 million
- 19.1 million Long-Lasting Insecticidal Nets (LLINs) for 48 countries
- Facilitated 541.5 million vitamin A treatments
- 193 million de-worming tablets
- Nutrition items valued at \$86 million
- 480 million auto-disable syringes
- Over 4 million malaria rapid diagnostic test kits
- Pharmaceuticals valued at over \$135 million
- 32.5 million Artemisinin-based Combination Therapy malaria treatments
- Water and sanitation supplies valued at more than \$72 million
- More than 150 million zinc tablets
- Over 384,000 kits packed in UNICEF warehouses
- \$92 million worth of medical supplies and equipment
- 65 million sachets of multiple micro-nutrient powder

(Procured items unless specified)

Every child has the right to live free of disease, free from hunger and free from fear, and has the right to an education. Essential supplies save children’s lives and help them learn and develop - physically, socially and emotionally.

UNICEF remained the largest procurer of vaccines in the world, buying 2.6 billion doses of vaccines in 2008 – reaching 56 per cent of the world’s children - and \$21 million worth of cold chain equipment to ensure vaccines are kept at the right temperature all the way from the supplier to the point they are administered to a child.

Integrated campaigns and child health days continued to be a key vehicle for vaccinating large numbers of children. These involve coordination between Supply, Programme, WHO, Ministries of Health and local and international partners, to simultaneously target a number of diseases, including measles and malaria. In 2008, Supply supported 18 integrated campaigns and child health days in 17 countries reaching an estimated 115 million children.

Malnutrition is responsible for an approximately 53 per cent of all under-five deaths. The global food crisis has had a devastating impact, particularly in the Horn of Africa, putting basic food out of reach for many of the world’s poorest children. Supply responded with the provision of unprecedented amounts of therapeutic food, including life saving peanut-based formulas, to the region. At the peak of the crisis, Supply was airlifting over 400,000 sachets of RUTF a week.

Top six vaccines procured	
	millions of doses
Oral Polio Vaccine (OPV)	1,817
Tetanus Toxoid (TT)	179
Measles	173
Bacillus of Calmette and Guerin (BCG)	106
Hepatitis B (HepB)	81
Diphtheria, Tetanus, Pertussis, HepB, Hib (DTP-HepB/Hib)	73



Lack of safe, clean drinking water remains a reality for an estimated 125 million children under five. In the last 12 months, Supply in collaboration with Programme colleagues, has focused its efforts on developing comprehensive technology information guidelines for water and sanitation Programme and Supply staff. The guidelines will assist them in determining the optimal products and technologies for their specific situation and conditions, and will invariably lead to more sustainable programmes. In line with our commitment to supporting local procurement where possible, we revised the specifications and packaging for hand pumps to facilitate direct ordering by our Country Offices.

Maternal and neonatal health

Neonatal deaths continue to account for 37 per cent of all under five deaths, and startlingly, most of these children die within 24 hours of being born. Supply provides a range of medical equipment and pharmaceuticals to address these problems, including crucial kits for emergency response, the Midwifery Kit and the Obstetric and Surgical Kit. These are just two of a total of 38 types of kits packed by Supply and delivered worldwide. Our kits are based on the long experience of UNICEF and our partners in responding to the needs of children and mothers.



The final inch toward eradicating polio

Intensified global efforts to eradicate polio continue, particularly in the remaining endemic countries - India, Afghanistan, Pakistan and Nigeria, where pockets of the virus continue to infect children. More than 1.8 billion doses of polio vaccine were procured by Supply in 2008 to support our Programme colleagues and partners in taking the final steps toward the eradication of this crippling virus from the earth. We are also continuing to work with partners and industry on sustainable and affordable supplies of Inactivated Polio Vaccine (IPV) which can be used in the post eradication era.



Responding in emergencies

There were six large scale emergencies in the year, three of which were natural disasters (China earthquake, Myanmar cyclone and the food crisis in the Horn of Africa), two manmade disasters (Democratic Republic of Congo and Georgia) and one large cholera epidemic in Southern Africa which commenced in Zimbabwe. In total, Supply supported 74 countries in emergencies in the year, an increase of 10 from 2007, and 29 supply and logistics staff were deployed to assist locally.

In response to two major disasters in May 2008, Cyclone Nargis which killed an estimated 85,000 people, and directly affected 2.4 million, and the earthquake in the Sichuan province of China, which claimed the lives of 80,000 people and left five million homeless, tonnes of emergency supplies were sent from our different hubs, including our new hub in Shanghai which opened in April 2008. We also relied on support from our suppliers who directly delivered goods to the affected countries.



Woman feeds her child outside a camp established for people displaced by the May earthquake in the city of Mianyang in Sichuan Province, China.

An essential element of our emergency response is the Logistics Cluster, led by the World Food Programme (WFP), which supports UNICEF and other UN agencies and international organizations to ensure timely delivery of commodities to beneficiaries in difficult situations. In Myanmar for example, emergency supplies reached beneficiaries faster and UNICEF saved more than \$3 million thanks to an air bridge between Bangkok and Yangon set up by the Cluster.

In 2008, a review of the Core Commitments for Children in Emergencies (CCCs), which guide UNICEF's emergency response and commitments for humanitarian crises, was initiated - in response to the changing operational context for humanitarian agencies. As part of this review, Supply began a comprehensive revision of the Emergency Supplies List, increasing the number of items, improving specifications and strengthening global supply chain strategies to ensure faster and more efficient emergency responses.

Quick facts

- Supply supported 74 countries and territories in emergencies in 2008
- US\$ 75.5 million worth of supplies sent in response to emergencies

Partnering to strengthen the nutrition supply chain

Peanut-based Ready-to-Use Therapeutic Food (RUTF), has helped transform the treatment of severe malnutrition, the cause of more than half of all childhood deaths globally. With just one internationally qualified supplier of the peanut paste up until 2008, it was not possible for UNICEF to meet global demand for the product. Supply, working closely with Programme, began a competitive bidding process to identify new suppliers who could produce similar peanut-based treatments. New suppliers were identified in South Africa, Kenya, India and the United States, as well as several franchises of the original company, notably in Malawi, the Niger, Ethiopia and the Dominican Republic. These franchises have set up local production with a combined annual capacity of 5,640 metric tonnes (enough to feed 410,000 children) and increasing.

In 2008, Supply also developed and rolled out a forecasting tool to collect estimated RUTF coverage and demand for future years. Data provided from 52 countries will be used to inform manufacturers about expected demand, and encourage them to establish appropriate production targets.

With any new product, quality standards have to be established. In the case of RUTF, working with Médecins Sans Frontières, the Clinton Foundation, WHO, WFP and independent experts from the food technology, food safety and nutrition sectors, UNICEF is developing detailed quality specifications for manufacturers.

In 2008, Supply also commenced a research study in conjunction with Duke University, Programme staff, freight forwarders, RUTF producers, UN partners, governments and NGOs, to investigate all aspects of the nutrition supply chain. The goal is to move nutrition commodities from manufacturers to children suffering from severe malnutrition as quickly and efficiently as possible. RUTF was chosen as the research focus due to the continuing food crisis in the Horn of Africa. Since 2006 the crisis has led to a dramatic increase in



10-month-old, Bereket Geyidere, receives peanut-based RUTF for the treatment of severe malnutrition at the Segen Clinic, Ethiopia.

demand. In just two years, UNICEF's annual procurement of the peanut paste increased by 450 per cent, to 11,000 tonnes.

The research has identified potential gaps and areas for improvement in the supply chain, including how innovative solutions, such as SMS technology, can ensure that these vital supplies reach children quickly. In 2008, RapidSMS technology was trialled in Ethiopia to monitor the distribution of the peanut paste, compiling mobile text message data into real-time correlated reports. Gaps and stock-outs at local health posts were reported to a central warehouse and responded to immediately, instead of weeks later.

Another important objective of the research is developing a supply chain model that can be applied to other commodities and shared with external partners. This is being facilitated through an online platform where knowledge can be exchanged between members of the Humanitarian Nutrition Cluster and other partners.



HIV/AIDS

The fight against the spread of HIV/AIDS and prolonging the lives of those living with the disease is slowly being won as greater education about the disease is coupled with increased accessibility to simpler diagnostic tests and antiretrovirals (ARVs). Supply contributes by shaping the market and procuring large volumes of both, as well as maintaining an ARV stockpile to plug gaps and stock-outs in developing countries, and working with industry to develop paediatric formulations.

A key goal is prevention of mother to child transmission (PMTCT). In 2008, with the support of UNITAID, the use of co-trimoxazole prophylaxis was initiated in 8 countries and will be expanded to 17 in 2009. This simple and inexpensive treatment saves the lives of children exposed to HIV. Supply is also working with WHO, other partners and industry to design and develop a Mother-Baby Pack which will contain the variety of PMTCT drugs needed for mother and baby during pregnancy, birth and the early days of life.

Unite for Children, Unite against AIDS

In 2008, UNICEF, UNAIDS and other partners re-launched Unite for Children, Unite against AIDS. One of the campaign's priorities is to increase access to appropriate medicines for children. Supply meets regularly with ARV manufacturers, collaborating with them to develop new and more appropriate ARVs for children. Currently, we procure over 40 different ARV formulations, from generic, as well as originator pharmaceutical manufacturers.



Quick facts

- 6.9 million packs of ARV formulations procured for 52 countries (enough to treat almost 400,000 patients for one year)
- Over 12 million HIV rapid diagnostic test kits procured
- \$4.2 million worth of co-trimoxazole prophylaxis procured



Education and gender equality

Education is a basic human right but 75 million children, 41 million of these girls, still miss out on an education. MDG 2 is focused on ensuring that children everywhere, boys and girls alike, will be able to complete their primary school education by 2015. Encouraging progress has been made toward this goal with on average 90 per cent of children in developing countries enrolled in primary school. For example, in sub-Saharan Africa, net primary school enrolment has recently reached 71 per cent, but 38 million primary school aged children in this region are still out of school.

Supply is doing its part through the provision of school supplies, predominately through our range of school kits and recreation kits. In 2008, focus was also placed on re-evaluating existing kits and developing new kits to ensure that every child has access to their own school supplies. Gender, space and security considerations have also been given to what constitutes the recreation kit which has historically been ball game orientated and outdoor activity driven.

Construction

In the last five years, UNICEF construction projects with a combined value of \$800 million, focused on improving the child-friendliness of education, health, and water and sanitation facilities. In 2008, our construction team was involved in developing a customised Child Friendly School Manual for Africa; the same exercise will be rolled out to other regions in 2009. Supply supported a variety of projects during the year including schools in the Philippines, Myanmar and China, a drug rehabilitation centre in the Maldives, a juvenile prison in Paraguay, schools in Afghanistan, Gaza, Pakistan and Iraq, and water schemes in Yemen, Indonesia and Sri Lanka. Supply also reviewed and streamlined construction processes and provided technical and operational support to Country Offices, especially in the area of risk management, construction contract processes and quality control systems.

Quick facts

- Procured education supplies valued at \$89 million
- 207,200 education kits and 9,800 recreation kits supplied to 43 and 29 countries respectively
- Provided 30 Country Offices with local construction support, primarily for child-friendly schools and rehabilitation of facilities post-emergency, with a value exceeding \$208 million



A barrier against malaria - long lasting insecticidal nets

Each day 3000 children die of malaria, and in Africa, this mosquito-borne disease is the number one killer of children under five.

Sleeping under Long-Lasting Insecticidal Nets (LLINs), which are ingeniously impregnated with insecticide and last up to six years, has proven one of the most effective preventions against malaria. So effective are they in assisting child survival that the global community aims to achieve universal bednet coverage in endemic countries by the end of 2010.

Supply is playing an important role in the realisation of this goal, helping scale up production in an efficient way and procuring and delivering more than 19 million nets in 2008, one-third of the world's total, to 48 countries. In 2009, it is forecast that the number will increase to 35 million - compared to only 100,000 in 2000.

The global availability of LLINs on this scale is completely new. Until 2007, only two products were pre-qualified with WHO, and delivery lead-times were long. Through improved forecasting, concerted market shaping activities by UNICEF Supply and partners, including substantial manufacturer consultation, these lead-times have been reduced and new manufacturers have entered the market. The number of WHO Pesticide Evaluation Scheme (WHOPES) recommended LLINs grew to five in 2008, and at least one more new manufacturer is expected to enter the market in 2009.

Ensuring the global availability of LLINs is just part of Supply's efforts in the fight against malaria. In 2008, our warehouse and logistics team worked along-



A woman tends to her severely malnourished daughter at the therapeutic feeding centre at the UNICEF-supported Wajir District Hospital in the north east of Kenya during the worst drought in the Horn of Africa for a decade.

side Programme colleagues, partners and ministries of health in a number of countries, including in the Karamoja region of Northern Uganda, as part of Child Health Days. Due to their bulk and weight bednets pose a number of logistical challenges. Large warehouses and trucks are needed, and a lot of logistics coordination is necessary. In Uganda the process involved ensuring nets arrived at the port of entry in time for the campaign, then they were transported to UNICEF's main warehouse, from which they would be transported to regional warehouses, and then to health clinics for final distribution.



Zinc - protecting against diarrhoea

Contaminated drinking water and poor sanitation are two of the causes of acute diarrhoea which contributes to the death of 1.5 million children under five each year. Zinc tablets help protect children from re-infection for up to three months.

Since 2004, UNICEF and WHO have recommended a course of zinc tablets to be combined with Oral Rehydration Salts (ORS) for the treatment of the disease. This is reflected in the fact that UNICEF procurement of zinc tablets increased from 20 million tablets in 2006 to more than 150 million in 2008. But this is only a fraction of what is needed to treat children affected worldwide.

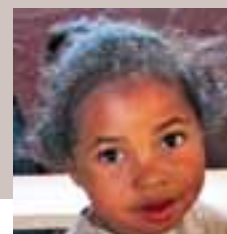
UNICEF previously worked with WHO to successfully create and shape the market for ORS, an intervention that has saved countless children's lives. Building on this, our two agencies are now shaping the market for zinc tablets, extending the pool of suppliers and going to scale to make zinc tablets readily accessible around the world.

In 2006, there was only one supplier identified as compliant with UNICEF requirements for zinc tablets. Following a request from UNICEF, WHO added zinc tablets to its prequalification scheme, further opening the door for potential suppliers by helping them improve the quality of their products. In 2008, Supply Division launched a second bidding exercise in an effort to bolster zinc supplies; and one additional supplier was identified as compliant. Supply Division then issued long term arrangements for just one year to encourage potential new suppliers to improve quickly, in anticipation of a new exercise planned for the second half of 2009.



Ryang Sol-Mi (14 months) receives a spoonful of UNICEF-provided ORS which helps fight diarrhoea at a paediatric ward of Tanchon City Hospital in the Democratic People's Republic of Korea.

In the lead up to the third bidding exercise, Supply is utilising \$95,000 provided by the US Fund to UNICEF to help shape the zinc market, to identify new potential zinc suppliers and advise them on improving their zinc product dossiers. A consultation with manufacturers will be held in 2009 to explain the technical requirements of UNICEF and WHO, as well as UNICEF's contractual process. The overall goal is reducing prices and increasing the number of qualified suppliers, including in developing countries.



Child protection

Much of the work UNICEF does in the area of child protection is aimed at preventing and responding to violence, exploitation and abuse against children. Supply supports these efforts, particularly in emergencies where children are most vulnerable. The School in a Box, Recreation Kit and now the new Early Childhood Development Kit are specially designed to help create child-friendly spaces. In refugee camps for example, they help children return to some kind of normality and routine, as well as providing UNICEF the chance to identify children who may need extra attention and protection.

Another way Supply is directly helping ensure children are protected is through our ethical procurement policies. UNICEF applies the highest international standards of social responsibility, ethical procurement, safety and regulatory compliance in all the products we procure and deliver to the field – including stringent child labour policies. Suppliers sign a statement acknowledging terms and conditions related to child labour provisions when they bid, and again when they sign contracts with UNICEF. In partnership with the International Labour Organization, we conduct site inspections to ensure suppliers are in compliance with our procurement policies.



A boy plays with a toy truck in a camp for people displaced by the 2008 conflict in Georgia. He shares the camp with 200 people from the town of Gori and nearby villages, close to Tblisi.

Early Childhood Development Kit

Building on the success of the UNICEF School in a Box and Recreation Kit, which provide a return to routine for children in emergencies, especially in camps, UNICEF has designed an Early Childhood Development Kit to target children up to the age of six. The kit is used to establish a safe environment where the youngest children can interact with others and caregivers, feel secure, play, and have access to early learning and psychosocial development activities. Each kit contains 37 different items and is designed for up to 50 children. Requests started being received at the end of 2008, from for example North Sudan. It is expected that the ECD Kit will become an integral tool in UNICEF's emergency response for children.



Partnerships, advocacy, integration

Partnerships are critical to achieving results for children. Supply engages with a number of global partnerships, including GAVI, the Global Fund on AIDS, Tuberculosis and Malaria (GFATM), UNITAID, the World Bank and the European Commission Humanitarian Office (ECHO). In 2008, the World Bank and UNICEF reached a global framework agreement that facilitates governments procuring supplies and services via UNICEF for health programmes. The new standard memorandum of understanding means that quick action can be taken, reducing transaction costs and significantly increasing efficiency and effectiveness at the field level.

Supply continued its close collaboration with GAVI, as the procurement agency for six vaccines and safe injection supplies for 60 countries with a value of \$309 million (a 35 per cent increase). We also participated in the development of the Advance Market Commitment (AMC) for pneumococcal vaccines for which UNICEF has been appointed procurement agency. (Pneumonia accounts for 19 per cent of all under-five deaths.)

Our active relationship with suppliers and stakeholders also continued in the area of product innovation. In 2008, the Division hosted six major meetings with participation from over 150 companies and numerous partners from around the world in order to influence the availability, pricing, quality and formulations of strategic-essential commodities. These meetings are vital in our strategy to shape markets and our efforts to improve child survival and development. The year also saw a number of new relationships initiated, particularly with academia and the private sector.

UN collaboration and harmonisation is an ongoing priority. We are an active member of the High Level Committee on Management (HLCM) Procurement Network and its five subcommittees to ensure coherence within the UN on procurement issues. Supply also works closely with other UN agencies to exchange practices and utilise each others' strengths. We actively support UNICEF participation in the Inter-Agency Standing Committee humanitarian clusters, and enjoy close working relations with WFP and UN Humanitarian Response Depot (UNHRD) in terms of humanitarian response, joint warehousing operations, and logistics.

Making medicines child sized

Advocacy for making child sized medicines gained further momentum in 2008. In collaboration with a number of major partners, Supply undertook a range of important activities to address the problem of appropriate medicines for children. These included: publishing with WHO a comprehensive guide to 'Sources and Prices of Selected Children's Medicines', hosting a major suppliers' meeting on ensuring access to fit-for-purpose medicines for children, and undertaking a survey of health practitioners on 'Challenges with Medicines for Children'.



An integrated approach to combating disease

Vaccinating a child against measles is a positive achievement, but what if you could protect that same child against polio, micronutrient deficiency, tetanus, worms and malaria simultaneously?

Integrated campaigns are doing exactly that. In the last six years, integrated campaigns and health days have been held in 36 countries. In 2008, Supply supported 18 campaigns with a target population of 115 million children. This included a number of campaigns in Africa and South East Asia.

Every campaign involves a large number of partners, including donor countries, ministries of health, WHO, UNICEF, and implementing partners including local and international NGOs. Campaigns require months of advanced planning, government support, accurate population forecasts and extensive on-the-ground logistics and programmatic coordination, awareness campaigns and training of health workers.

Essential to the success of any campaign or health day is that the required number of vaccines, pharmaceuticals and bednets arrive in the specific country in time to be distributed to health clinics and facilities so they are in place before the campaign commences.

From a Supply perspective this includes coordinating with different suppliers and carriers from all over the world to ensure on-time delivery of commodities, including cold chain equipment and syringes, working with in-country Supply staff to ensure sufficient warehouse space is available and the provision of logistics support.



A woman cradles her baby as she and other mothers wait for their children to be vaccinated at a UNICEF-supported immunization centre in Goma, capital of North Kivu Province of the Democratic Republic of Congo. An estimated 60,000 children were vaccinated as part of an integrated emergency campaign during the ongoing conflict in the region.

To focus on just one aspect of the complexity involved, the syringes, cold chain equipment and bednets are shipped by sea months in advance to be in place before the vaccines arrive - airlifted directly from suppliers.

In 2009, 28 integrated campaigns are planned, including in the Democratic Republic of Congo, Nigeria, Madagascar, Angola and Kenya.



Annexes

Annex 1

UNICEF supplier countries and territories (local, regional and international procurement)

Total UNICEF procurement by country/territory and US\$ value, aggregating local, regional and international figures.

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

UNICEF procurement by country/territory and supplier, giving separate US\$ values for local, regional and international procurement.

Annex 3

Where supplies are used

Destination countries for UNICEF-procured commodities, aggregating local, regional and international orders.

Annex 4

Number of companies invited to bid and responses received (international procurement)

Lists by country/territory the number of companies invited to tender for international procurement, as well as the number of responses received.

Local	Procured by Country Offices and subject to the principle of competitive bidding within the country.
Regional	Procured by Regional Offices and subject to the principle of competitive bidding within the region.
International	Procured by Supply Division, or by Country Offices through Direct Order arrangements and subject to the principle of international competitive bidding.

Annex 1

UNICEF supplier countries and territories (local, regional and international procurement)

Country/territory	Value (US\$)	Country/territory	Value (US\$)
Afghanistan	3,735,166	Gabon	163,631
Albania	983,495	Gambia (the)	115,207
Algeria	208,693	Georgia	843,423
Angola	2,935,786	Germany	36,112,300
Argentina	1,280,883	Ghana	4,767,458
Armenia	107,137	Guatemala	1,164,237
Australia	1,489,894	Guinea	695,970
Austria	946,769	Guinea-Bissau	448,425
Azerbaijan	183,111	Guyana	256,423
Bangladesh	13,601,166	Haiti	2,272,055
Barbados	111,319	Honduras	852,771
Belarus	143,893	Hungary	524,883
Belgium	179,303,223	India	295,382,862
Belize	64,179	Indonesia	10,724,491
Benin	1,898,245	Iran (Islamic Republic of)	339,978
Bhutan	534,411	Iraq	3,886,778
Bolivia	3,920,145	Ireland	4,467,036
Bosnia and Herzegovina	351,128	Israel	3,655,811
Botswana	49,796	Italy	35,348,111
Brazil	5,894,893	Jamaica	391,791
Bulgaria	194,134	Japan	57,261,907
Burkina Faso	1,410,047	Jordan	668,075
Burundi	2,215,612	Kazakhstan	157,414
Cambodia	2,663,732	Kenya	24,245,996
Cameroon	1,444,633	Kiribati	4,512
Canada	4,814,185	Kyrgyzstan	244,498
Central African Republic (the)	1,612,080	Lao People's Democratic Republic (the)	3,475,778
Chad	2,095,505	Lebanon	1,888,945
Chile	500,554	Lesotho	539,250
China	31,451,069	Liberia	1,087,098
Colombia	410,069	Luxembourg	4,773,214
Comoros (the)	478,826	Madagascar	3,873,452
Congo (the)	260,950	Malawi	2,292,248
Costa Rica	55,726	Malaysia	33,079
Cote d'Ivoire	3,583,521	Maldives	579,353
Croatia	203,798	Mali	1,845,019
Cuba	1,695,483	Mauritania	386,196
Cyprus	6,607,515	Mexico	2,305,471
Czech Republic (the)	1,538,192	Moldova (Republic of)	326,219
Democratic People's Republic of Korea (the)	2,224,589	Mongolia	759,652
Democratic Republic of the Congo (the)	5,540,663	Montenegro	93,584
Denmark	135,613,832	Morocco	536,308
Djibouti	735,883	Mozambique	7,640,074
Dominican Republic (the)	898,093	Myanmar	22,091,891
Ecuador	515,610	Namibia	423,120
Egypt	1,039,514	Nepal	2,664,835
El Salvador	329,670	Netherlands (the)	7,689,117
Equatorial Guinea	67,282	Nicaragua	869,422
Eritrea	210,284	Niger (the)	3,928,027
Ethiopia	11,749,529	Nigeria	1,593,190
Fiji	440,537	Norway	6,408,801
Finland	4,699,738	Oman	205,420
France	148,354,285	Pakistan	10,633,936

Annex 1

UNICEF supplier countries and territories (local, regional and international procurement)

Country/territory	Value (US\$)
Panama	426,304
Papua New Guinea	552,328
Paraguay	314,086
Peru	1,090,023
Philippines (the)	3,803,239
Poland	57,639
Republic of Korea (the)	7,256,258
Romania	658,539
Russian Federation (the)	4,321,017
Rwanda	1,126,638
Sao Tome and Principe	39,419
Saudi Arabia	22,321
Senegal	4,120,595
Serbia	484,194
Sierra Leone	1,155,294
Singapore	290,816
Slovenia	129,528
Solomon Islands	207,255
Somalia	672,710
South Africa	19,506,291
Spain	72,383
Sri Lanka	2,728,175
Sudan	12,426,213
Suriname	115,038
Swaziland	752,728
Sweden	6,118,068
Switzerland	209,393,229
Syrian Arab Republic (the)	6,085,099
Tajikistan	968,880
Thailand	9,096,392
The former Yugoslav Republic of Macedonia	139,340
Timor-Leste	830,673
Togo	345,064
Trinidad and Tobago	13,919
Tunisia	123,925
Turkey	1,987,562
Turkmenistan	165,252
Uganda	4,431,069
Ukraine	318,951
United Arab Emirates (the)	12,896,381
United Kingdom (the)	27,681,206
United Republic of Tanzania (the)	5,008,234
United States (the)	18,100,494
Uruguay	188,312
Uzbekistan	755,401
Vanuatu	8,633
Venezuela	236,302
Viet Nam	768,299
Yemen	2,050,637
Zambia	2,826,931
Zimbabwe	6,287,375

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Afghanistan				
Alpha Logistics	Transport	235,399		
Arghandab Alkozai Sharikat	Warehousing	102,508		
Arian Amu Co	Education Sup.	206,760		
Best International	Communication Equip., IT & Office Sup.	148,832		
Kabul Packages	Education Sup., Warehousing	206,447		
Latif Faisal Co Ltd	Warehousing	181,593		
National Fuel Incorporation Kabul	Fuel & Lubricants	371,982		
Zadran Group Of Companies	Warehousing	182,624		
Albania				
Ditura - Publishing House	Education Sup.	128,410		
Omsca - 1 SHPK	Education Sup.	146,990		
Angola				
Edicoes De Angola Lda	Education Sup., IT & Office Sup., Printing	1,073,937		
Ecitel Sistema de Comunicações, Lda	Communication Equip., IT & Office Sup.	115,466		
Ponto Um, Publicidade Lda	Diagnostic Test Kits, IT & Office Sup.	825,841		
Publibrinde, Brindes Publicitarios Lda	Education Sup., Identification & Signage, IT & Office Sup., Medical/Hygiene Kits	257,887		
Argentina				
Ediciones Emede SA	Printing	142,337		
José Freiberg SACI	Communication Equip., Education Sup., IT & Office Sup., Printing	734,352		
Australia				
Codan Ltd	Communication Equip.			1,157,776
Mono Pumps (Australia) Pty Ltd	Water & Sanitation			173,488
Austria				
Amex Export-Import GmbH	Laboratory Sup.			331,684
Semperit Technische Produkte	Medical Renewables			470,186
Bangladesh				
Bangladesh Progressive Enterprise Press	Printing	894,980		
Beximco Pharmaceuticals Ltd	Pharmaceuticals	300,309		
Brota Services International	Water & Sanitation	160,599		
Comilla Engineering & Casting Ltd	Water & Sanitation	298,500		
Evergreen Printing and Packaging	Education Sup., Printing	146,229		
Flora Ltd	IT & Office Sup., Printing, Transport	502,354		
Globe Stationery	Education Sup., Identification & Signage	100,233		
Goodwill Trade International	Clothing & Footwear, Education Sup., Identification & Signage, Printing	607,704	50,438	
Incepta Pharmaceuticals Ltd	Pharmaceuticals	1,265,362		
Intergraphic Ltd	Education Sup., Printing	268,821		
Kuehne & Nagel Ltd	Nutrition	191,648		
Leather Museum	Education Sup., Shelter/Field Equip.	215,558	4,639	
Lerica Trading Co (Bd) Pvt Ltd	Education Sup., Shelter/Field Equip., Transport, Water & Sanitation	632,840	6,565	
M/S Bashir Ahmed	Nutrition	165,052		
M/S La-Sani Art Press Ltd	Education Sup., Printing	141,787		
M/S National Polymer Industries Ltd	Water & Sanitation	327,968		
Masro Printing & Packaging Ltd	Printing	100,651		
MIT Bangladesh Ltd	Water & Sanitation	310,740		
New National Travel	Education Sup.	126,427		
Oboni Printing & Packaging Ltd	Printing	560,465		
Orchid Printers	Education Sup., Printing	766,119		
Renata Ltd	Pharmaceuticals	310,206		
S. S. Scientific Corporation	Shelter/Field Equip.	186,807		
Sanofi-Aventis Bangladesh Ltd	Pharmaceuticals	338,955		
Sidko Ltd	Water & Sanitation	101,423		

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Square Pharmaceuticals Ltd	Pharmaceuticals	126,164		713,224
Thakral Information Systems Pvt Ltd	IT & Office Sup.	1,322,387		
Western Engineering Co	Education Sup., IT & Office Sup., Shelter/Field Equip., Transport	759,907	1,400	
Belgium				
Alpinter SA/NV	Education Sup., Medical/Hygiene Kits			140,294
B.Beam SPRL	Communication Equip.			135,028
Becton Dickinson International	Laboratory Sup., Medical Renewables			18,418,244
Dafra Pharma SA	Pharmaceuticals			280,027
GlaxoSmithKline Biologicals	Vaccines & Biologicals			153,977,759
Innogenetics NV	Diagnostic Test Kits			200,940
Laboratoria Wolfs NV	Pharmaceuticals			596,900
Michiels Fabrieken NV	Nutrition			2,649,380
Purna Pharmaceuticals NV	Pharmaceuticals			1,130,862
Terumo Europe NV	Medical Renewables			1,580,132
Benin				
Complexe Textile Du Benin	Clothing & Footwear, Education Sup., Shelter/Field Equip.	118,103		
Nouvelle Presse Industries Graphiq	Education Sup., Printing	145,043		
Sté Tunde SA	Education Sup., Printing	307,247		
Bhutan				
Sharyang Enterprise	Education Sup., Water & Sanitation	103,068		
Bolivia				
Alberto Santander Cespedes	Nutrition, Water & Sanitation	107,635		
Dell World Trade LP	IT & Office Sup.	101,347		
Litexsa Boliviana SRL	Education Sup.	219,169		
Luis Camacho Mostajo	Education Sup.	121,891		
Marcelo Ramirez Torrico	Education Sup., Printing	131,187		
Nosiglia Sport Ltda	Transport	192,537		
Sigma Corp SRL	Nutrition	280,338		
Soalpro SRL	Nutrition	129,680		
Victoriano Nova	Education Sup., Shelter/Field Equip.	306,541		
Brazil				
Bio-Manguinhos	Vaccines & Biologicals			4,431,373
Editora Globo SA	Printing	146,604		
Bulgaria				
Marketing-V Ltd	Medical/Hygiene Kits			118,346
Burkina Faso				
CFAO - Sifa	Education Sup., Transport	129,212		
Total Burkina	Fuel & Lubricants	364,207		
Burundi				
Aigle Du Nord	Transport	125,488		
Altebu	IT & Office Sup., Water & Sanitation	180,744		
General Trading Services GTS	Education Sup., IT & Office Sup.	222,829		
Grapex	Printing	124,996		
Great Lake International Company	Fuel & Lubricants	161,685		
Interpetrol	Fuel & Lubricants	124,989		
Petite Librairie Et Divers	Clothing & Footwear, Education Sup., IT & Office Sup., Printing	186,359		
Cambodia				
Ariyathoar Printing Shop	Printing	230,776		
Chevron (Cambodia) Ltd	Fuel & Lubricants	132,521		
Goodhill Enterprise (Cambodia) Ltd	Education Sup., IT & Office Sup., Printing	105,214		
KSK Office Center	Education Sup., IT & Office Sup., Nutrition	421,832		
Modern Printing Design	Bednets & Household Tech., Education Sup., IT & Office Sup.	366,704		

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
OMC Co Ltd	Cold Chain Equip., IT & Office Sup., Staff Sup., Transport	199,652		
Reaksmey Angkor Publications	Education Sup., Printing	166,742		
Thakral Brothers Pte Ltd	Communication Equip., IT & Office Sup., Medical Equip.	271,534		
Cameroon				
Classiques Camerounais Sarl	Education Sup.		288,689	
Macpac International	Education Sup., IT & Office Sup., Transport	299,752		
Messageries Etape 2	Education Sup.	110,841		
Messapresse	Education Sup.	138,507		
Total	Fuel & Lubricants	128,478		
Canada				
Banner Pharmacaps (Canada) Ltd	Pharmaceuticals			447,251
Envirogard Products Ltd	Water & Sanitation			270,464
Intervax	Vaccines & Biologicals			3,942,859
Open Text Corporation	IT & Office Sup.			132,002
Central African Republic (the)				
Dameca	Clothing & Footwear, Cold Chain Equip., Communication Equip., Education Sup.	118,598		
ETS Rognak/Ermb	Education Sup.	102,689		
Groupe Sylva Sarl	Education Sup.	104,835		
Huilerie Savonnerie Centrafricaine	Bednets & Household Tech., Water & Sanitation	176,461		
Total Centrafrique	Fuel & Lubricants	413,018		
Chad				
Abdallah Bourma	Clothing & Footwear	123,258		
Aubaine Graphic	Education Sup., Printing	135,593		
ETS Abakar Adam Brahim	Water & Sanitation	467,609		
ETS Chema - Cherif Malik	Education Sup., IT & Office Sup., Printing, Transport, Water & Sanitation	127,493		
Imprimerie Du Tchad	Education Sup., Printing	103,251		
Manem	Clothing & Footwear	114,972		
Chile				
Ajay - Sqm Chile SA	Nutrition			343,750
China				
A Andrews & Co (Mail Order) Ltd	Communication Equip., Education Sup.	51,039		717,311
Atbaby Window Int Trade (Beijing) Co Ltd	Education Sup.	225,162		
Beijing Cheng Xin International Trade	Bednets & Household Tech., Medical Equip., Education Sup., Cold Chain Equip.	116,545	288,601	
Beijing Chengdong Prefab. House Co Ltd	Warehousing	215,177		
Beijing Glorious Age Furniture Co Ltd	Education Sup., IT & Office Sup.	162,663	15,728	
Beijing Huatong Lifeng Sc. & Tech. Co Ltd	Communication Equip., IT & Office Sup.	112,692	16,004	
Beijing Jialihengye Int Trading Co Ltd	Cold Chain Equip., Laboratory Sup., Medical Equip., Water & Sanitation	573,413		
Beijing Medicines & Health Products	Medical Equip.	222,797		
Beijing Sanjiangjinke Auto Sales Co	Transport	314,066		
Beijing Shengchang Int Econ Tech Corp Co	Clothing & Footwear, Communication Equip., Education Sup., IT & Office Sup.	4,359	777,372	
Beijing U & 3 Trade Co Ltd	Clothing & Footwear, Education Sup., Identification & Signage	740,816	1,310	
Beijing Xintongjiu Science & Trade Co	Communication Equip., IT & Office Sup.	166,851	16,419	
Beijing Yibo Shunda Tech. & Serv Co Ltd	Communication Equip., IT & Office Sup.	114,602	515	
China Educ. Instrument & Equip. Corp	Education Sup.		448,021	
China Hewlett-Packard Co Ltd	IT & Office Sup., Printing	460,255	6,677	
China Nat. Med. Equip. & Sup. I/E Corp	Laboratory Sup., Medical Equip.	146,058		
China-Han Technical Development Corp	Clothing & Footwear, Education Sup.	162,625		570,125
Dandong Land Trade Company Ltd	Water & Sanitation		233,645	

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Department Of Water Resource, Sichuan	Water & Sanitation	109,475		
Guilin Pharmaceutical Co Ltd	Pharmaceuticals			1,017,132
Hangzhou Cereal, Oils	Education Sup., Identification & Signage			1,209,192
International Master Trade Co Ltd	Clothing & Footwear, Medical Equip., Transport, Water & Sanitation	292,576	1,716,653	
ITI Company (Shanghai) Ltd	Clothing & Footwear, Education Sup., Identification & Signage, Nutrition	669,758	308,297	7,365,678
Maxleaf Stationery Ltd	Education Sup.			287,606
Moneray International Ltd	Medical Equip.			190,650
Ningbo Binbin Stationery Co Ltd	Education Sup., Identification & Signage, IT & Office Sup., Medical Equip.	670,371		595,144
Northern International Holding Co	Education Sup.			174,236
Project Office, Phcco, Gansu	Water & Sanitation	165,774		
Qingdao Gyoha Entech Co Ltd	IT & Office Sup., Shelter/Field Equip.	5,076	158,235	
Qingdao Koly Industrial Co Ltd	Shelter/Field Equip.	2,520,626	9,253	
Qinghua University Printing Factory	Printing	128,294		
Shanghai Pentagonal Mart Co Ltd	Warehousing			284,150
Shenzhen Palm Beach Camping Co Ltd	Shelter/Field Equip.	190,958		
Tianjin Bene-Kind Tech Co Ltd	Education Sup., Nutrition			160,605
Tianjin Flying Pigeon Bicycle Co	Transport			145,679
Tianjin Wantex Import & Export Co	Education Sup.	263,641		467,421
Top Sources Trading Ltd	Education Sup., Identification & Signage		192,360	1,032,207
Xihe Education Commission, Gansu	Shelter/Field Equip.	130,273		
Xinjiang Int. Economic Cooperation Co	Education Sup., Medical/Hygiene Kits, Shelter/Field Equip., Water & Sanitation	793,670	108,080	
Yahgee Modular House Co Ltd	Shelter/Field Equip., Warehousing	466,556		
Zhe Jiang Daji Medical Instrument Co Ltd	Medical Equip.	174,713		
Zhengzhou Nissan Automobile Co Ltd	Transport	845,547		
Colombia				
Admecol Ltda	Education Sup.	103,655		
Comoros (the)				
Laser Communication	IT & Office Sup., Printing	157,159		
Cote d'Ivoire				
2 B Pub	Bednets & Household Tech., Clothing & Footwear, Education Sup.	118,945		
Esquisse	Education Sup., Printing	146,813		
ETS Alpha	Education Sup., IT & Office Sup.	199,945		
Geci Sarl	Education Sup., IT & Office Sup., Printing	154,681		
Imprisud	Education Sup., Printing	147,913		
Les Classiques Ivoiriens	Education Sup., Printing	603,810		
Shell Cote D'Ivoire	Fuel & Lubricants	306,102		
Total Cote D'Ivoire	Fuel & Lubricants	290,561		
Cuba				
GBM Inc	Water & Sanitation	477,990		
Girasol Overseas SA	Communication Equip., Education Sup., Medical/Hygiene Kits, Nutrition, Printing	375,598		
Grupo Kapan Internacional SA	Communication Equip., IT & Office Sup., Water & Sanitation	202,243		
Cyprus				
Remedica Ltd	Pharmaceuticals			6,603,015
Czech Republic (the)				
Papirny Brno A/S	Education Sup., Medical Renewables			1,538,192
Democratic People's Republic of Korea (the)				
General Bureau For Dip. Missions	Fuel & Lubricants, Transport	137,648		

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Korea Apro Co	Education Sup., Fuel & Lubricants, IT & Office Sup., Water & Sanitation	771,893		
Korea Diplomatic Corps Friendship Imp Co	Water & Sanitation	647,606		
Korea Soriggoch Trading Company	Printing	176,321		
World Food Programme	Transport	284,448		
Democratic Republic of the Congo (the)				
Boutique La Benediction	Water & Sanitation	119,000		
Datco/Goma	Medical/Hygiene Kits	133,975		
Diocese De Matadi	Education Sup.	247,630		
Etablissement Munganga Chigoho	Clothing & Footwear	295,000		
ETS Kamisah	Medical/Hygiene Kits	108,048		
ETS Lokela - Papeterie Et Divers	Education Sup., IT & Office Sup.	161,659		
ETS Ndamwenge	Clothing & Footwear, Nutrition	254,048		
Fina Congo	Fuel & Lubricants	110,691		
Instaprint	Printing	176,145		
Katumbi Constructions Katco	Education Sup.	295,950		
Kinpress (Imprimerie Typo-Ofset)	Printing	237,710		
La Colombiere	Clothing & Footwear	180,870		
Mebeco Sprl	Education Sup.	221,817		
Microcom Sprl	Communication Equip.	286,189		
Quincaillerie Atlas Des Secteurs	Cold Chain Equip., Nutrition, Shelter/Field Equip., Water & Sanitation	169,160		
Station Jambo Safari	Fuel & Lubricants, Medical/Hygiene Kits	141,434		
UCAOF	Education Sup.	124,382		
Denmark				
A/S Vestfrost	Cold Chain Equip.			1,901,521
Ambu A/S	Medical Equip.			1,045,568
Atea A/S	Communication Equip., IT & Office Sup.			12,408,321
Atlas Copco Kompressortechnik A/S	Water & Sanitation			1,165,296
Boxon A/S	Education Sup., Medical Renewables			1,290,529
Brenntag Disinfection A/S	Pharmaceuticals			290,362
Bukkehave A/S	Transport			219,765
Canon Danmark A/S	IT & Office Sup., Warehousing			700,080
Cicci ApS	Communication Equip.			196,593
Connectra ApS	Medical Equip.			122,850
Dade Behring A/S	Diagnostic Test Kits			100,245
Danimex Communication A/S	Communication Equip., IT & Office Sup.			701,807
DHL Global Forwarding	Freight Forwarding			26,006,870
Garmin Danmark A/S	Communication Equip.			149,340
Grundfos DK A/S	Water & Sanitation			1,311,105
H. Jessen Jorgensen A/S	Cold Chain Equip.			155,729
Johs. Gram-Hanssen A/S	Medical Equip.			156,672
Kivex A/S	Medical Equip.			134,719
Kjaer & Kjaer Worldwide A/S	Transport			4,466,028
Kronlein Import & Export Agencies	Clothing & Footwear, Education Sup., Identification & Signage, Nutrition			315,929
Kuehne & Nagel	Freight Forwarding			38,351,211
Linex A/S	Education Sup.			868,770
Missionpharma A/S	Medical Renewables, Pharmaceuticals			3,060,026
Monarflex A/S	Water & Sanitation			166,315
Paul Hartmann A/S	Medical Renewables			1,014,556
Peter Justesen Company A/S	Communication Equip., Education Sup., IT & Office Sup., Shelter/Field Equip.			863,383
Scan Global Logistics	Freight Forwarding			24,400,640
Select Sport A/S	Education Sup.			439,326

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Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Smith & Nephew A/S	Pharmaceuticals			119,095
Statens Serum Institut	Vaccines & Biologicals			6,303,058
Stora Enso Packaging ApS	Warehousing			227,753
United Nations Office for Project Services	Medical Equip., Printing			2,822,261
United Nations Population Fund	Medical Equip.			474,367
Zarges ApS	Education Sup.			2,313,388
Djibouti				
Total Djibouti	Fuel & Lubricants	254,463		
Dominican Republic (the)				
Hipermercados Olé	Bednets & Household Tech., Nutrition, Medical/Hygiene Kits, Pharmaceuticals	238,041		
Vitaset, SA	Nutrition			473,575
Ecuador				
Fabrilfame SA	Shelter/Field Equip.	123,764		
Egypt				
International Group for Trading & Dist.	Transport	199,323		
National Center for Educ. Sup. Research	Clothing & Footwear, Education Sup.	101,833		
Ethiopia				
Abebe Rahmeto H & O Furniture PLC	Education Sup.	433,477		
Alta Computec PLC	Communication Equip., Education Sup., IT & Office Sup.	725,994		
Andenet Trading & Printers Pvt Ltd Co	Education Sup., Printing	108,572		
Bayeh Azene Tiruneh Hous & Off Furn Ent	Education Sup.	274,643		
Bereket PLC	Education Sup., Water & Sanitation	279,803		
Debre Berhan Blanket Factory	Education Sup., Shelter/Field Equip.	168,447		
Double S Business Group PLC	Education Sup., Shelter/Field Equip.	349,717		
Fame Leather & Canvas Sewing Fac. PLC	Clothing & Footwear, Medical/Hygiene Kits	128,381		
Fekadu Haile (Dama) Metal Work House	Education Sup.	435,637		
Glorious PLC	Communication Equip., Education Sup., IT & Office Sup., Nutrition	212,090		
Harar Printing Press Jijiga Branch	Printing	104,346		
Hilina Enriched Food Processing Center PLC	Nutrition	1,088,499	6,686	
Jupiter Trading	Communication Equip., Education Sup., IT & Office Sup., Medical Equip., Printing	507,216		
Maika Household & Office Furniture Ent	Education Sup.	188,548		
Minche PLC	Education Sup., Printing	100,089		
Mobility Without Barriers Foundation	Transport	565,111		
National Oil Ethiopia PLC (Noc)	Fuel & Lubricants	178,339		
Omedad Pvt Ltd Co	Education Sup., IT & Office Sup., Nutrition	133,345		
Population Services International Ethiopia	Water & Sanitation	259,826		
Rias Metal Artistic Works	Education Sup., IT & Office Sup.	142,576		
Rift Valley Water Technology PLC	Water & Sanitation	192,653		
Shell Ethiopia Ltd	Fuel & Lubricants	104,297		
Star Printing Press	Education Sup., Printing	579,077		
Tad Book Center	Education Sup., Printing	141,227		
Tulu Dadi General Trading Ltda	Printing	116,301		
Webget Tech. PLC	Communication Equip., Education Sup.	204,075		
Yoseph Kibebew Hous. & Off. Furniture	Education Sup.	148,506		
Finland				
AB Crown Products Oy	Education Sup.			110,957
Huurre Insulation Oy	Cold Chain Equip.			614,161
Naps Systems Oy	Cold Chain Equip., Communication Equip., IT & Office Sup., Transport			338,358
Pa-Hu Oy	Medical Renewables			2,813,444
Painotalo Ky Esko Ahtee	Nutrition			231,566
Sademan Oy	Nutrition			392,427

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Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
France				
A. Aqua SAS	Water & Sanitation			187,562
Africasoins SAS	Pharmaceuticals			1,283,552
Agencinox	Medical Equip.			138,365
Apex BP Solar	Cold Chain Equip., Water & Sanitation			562,756
Axone Group	IT & Office Sup., Transport			211,189
Bio Merieux SA	Diagnostic Test Kits			142,467
Bio-Rad Laboratories	Diagnostic Test Kits			299,493
Bristol-Myers Squibb Sarl	Pharmaceuticals			126,598
Centrale Humanitaire	Pharmaceuticals			486,273
CTT Consultants Technologie	Education Sup.			474,011
Guerbet	Pharmaceuticals			3,228,658
Laboratoire Renaudin	Pharmaceuticals			271,343
LMS World Water Treatment Groupe	Water & Sanitation			227,910
Médecins Sans Frontières	Printing			113,565
Nutriset SAS	Nutrition, Pharmaceuticals			56,725,626
Omyacolor SA	Education Sup.			734,757
Orange Logic Europe Sarl	IT & Office Sup.			161,640
Panpharma Laboratories	Pharmaceuticals			1,400,061
Renault Trucks	Transport			122,585
Sanofi Pasteur	Vaccines & Biologicals			77,938,004
Sofip Export	Education Sup., IT & Office Sup., Printing			954,720
Sovema	Water & Sanitation			259,718
Vergnet Hydro	Water & Sanitation			820,312
Verre Et Quartz Technologies SAS	Medical Equip.			166,624
Zhendre SA	Cold Chain Equip.			703,248
Georgia				
Block Georgia Ltd	Water & Sanitation	426,127		
Toyota Center Tbilisi	Transport	105,619		
Germany				
Abbott GmbH & Co KG	Diagnostic Test Kits, Laboratory Sup.			8,573,743
Chempatex Medizinische	Medical Renewables			425,697
Deltaselect GmbH	Pharmaceuticals			256,099
Fleischhacker GmbH & Co KG	Clothing & Footwear, Diagnostic Test Kits, Laboratory Sup., Medical/Hygiene Kits			2,596,158
Hamelin Paperbrands GmbH	IT & Office Sup.			165,465
Henke-Sass, Wolf GmbH	Medical Renewables			1,202,380
Herlitz Pbs AG	Education Sup.			836,237
K.D. Medical GmbH Hospital Products	Medical Renewables			199,968
KBI Kunststoffbeutel Prod. GmbH	Pharmaceuticals			3,098,016
Kirsch Pharma GmbH	Pharmaceuticals			297,892
Lomapharm, Rudolf Lohmann GmbH KG	Pharmaceuticals			4,538,140
M. Schilling GmbH	Medical Renewables			106,913
Medicon EG	Medical Equip.			157,445
Möller-Therm GmbH	Cold Chain Equip.			129,913
MSI GmbH	Nutrition, Pharmaceuticals			3,603,582
Partec GmbH Munster	Laboratory Sup.			1,537,494
Paul Hartmann AG	Medical Renewables			344,731
Phrikolat Drilling Specialties GmbH	Water & Sanitation			135,208
Project Support Vehicles GmbH & Co	Transport			703,945
Promens Packaging GmbH	Water & Sanitation			517,504
Pumpenboese-Sbf Hagusta	Water & Sanitation			135,249
Rotexmedica GmbH	Pharmaceuticals			183,262
Rudolf Riester GmbH & Co KG	Medical Equip.			243,282
Seba Hydrometrie GmbH	Water & Sanitation			119,975
Seca GmbH & Co KG	Laboratory Sup., Nutrition			3,286,649

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Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Smurfit Kappa GmbH	Warehousing			744,897
Sysmex Europe GmbH	Laboratory Sup.			256,914
Target Software Solution GmbH	IT & Office Sup.			275,726
Teleflex Medical GmbH	Medical Renewables			152,217
Wilhelm Julius Teufel GmbH	Medical Renewables			272,930
Wissner GmbH	Education Sup.			122,547
Ghana				
Cool Keep Trading Agency	Education Sup., IT & Office Sup., Staff Sup., Water & Sanitation	136,942		
Descraft Services Ltd	Clothing & Footwear, Printing	310,931		
Ghanira Ltd	Water & Sanitation	202,959		
Integrated Netting Ghana Ltd	Bednets & Household Tech.	748,652		
Interplast Ltd	Water & Sanitation	316,983		
Kingdom Books & Stationery Enterprise	Communication Equip., Education Sup., IT & Office Sup., Nutrition, Printing	150,394		
Royal Crown Press Ltd	Printing	828,365		
Sharp Impressions	Printing	260,771		
Universal Literacy Company	Education Sup., Printing	116,614		
Y.A. Razak Trading Co Ltd	Water & Sanitation	133,338		
Yoppo Ent	IT & Office Sup., Staff Sup.	126,490		
Guatemala				
Abbott Laboratorios SA	Pharmaceuticals			317,101
Libreria Y Papeleria Progreso SA	Education Sup.	106,850		
Guinea				
Total Guinea	Fuel & Lubricants	211,146		
Haiti				
Ator / Les Ateliers Oreste	Education Sup.	979,515		
Henropo	Education Sup.	390,550		
Papeterie La Pleiade	Education Sup.	101,886		
Total Haiti SA	Fuel & Lubricants	125,688		
Hungary				
Egis Pharmaceuticals PLC	Pharmaceuticals			122,931
Pannonpharma Pharmaceutical Ltd	Pharmaceuticals			232,750
Teva Pharmaceutical Works	Pharmaceuticals			149,718
India				
Aadarsh Private Ltd	Education Sup.	156,865		
AB Imaging & Prints Pvt Ltd	Education Sup., Identification & Signage	139,589		
Abhinav Paper Products P Ltd	Education Sup.	148,557		
Ad-Ventures Advertising	Printing	128,484		
Ajanta Pharma Ltd	Pharmaceuticals			353,853
Ajay Industrial Corporation	Warehousing, Water & Sanitation	157,246	2,295,877	10,266
Alkem Laboratories Ltd	Pharmaceuticals			242,943
AOV International	Cold Chain Equip.			223,062
Aurobindo Pharma Ltd	Pharmaceuticals			10,998,461
Bhabani Offset & Imaging Systems Pvt Ltd	Printing	145,463		
Bhaskar Power Projects (P) Ltd	IT & Office Sup.	107,441		
Bird Meditech	Medical Equip., Medical/Hygiene Kits	128,360		
Blow Kings	Cold Chain Equip.			1,321,999
Calibre Chemicals Pvt Ltd	Nutrition			680,896
Cipla Ltd	Pharmaceuticals			4,755,409
Eastern Surgical Company	Medical Renewables, Shelter/Field Equip.			101,796
Elder Instruments Pvt Ltd	Medical Equip.	129,142		
Emco Meditek Pvt Ltd	Medical Equip., Medical/Hygiene Kits	188,140		
Excel Advertising Agency, Patna	Printing	313,371		
FDC Ltd	Pharmaceuticals	377,218		109,574
Galentic Pharma (India) Pvt Ltd	Pharmaceuticals			482,423

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Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Garg Sports International	Education Sup.	261,040		
Geetanjali Woollens Pvt Ltd	Shelter/Field Equip.			241,360
Gland Pharma Ltd	Pharmaceuticals			550,314
Gopsons Papers Ltd	Printing	113,062	6,992	
Haffkine Bio-Pharmaceutical Corpora	Vaccines & Biologicals			2,994,409
Heinz India Pvt Ltd	Nutrition			247,622
Hetero Drugs Ltd	Pharmaceuticals			23,569,302
Hindustan Motors Ltd	Transport	259,346		
Hindustan Syringes & Medical	Medical Renewables			2,968,769
IPCA Laboratories Ltd	Pharmaceuticals			3,300,198
J.M.D. Plastoware	Medical/Hygiene Kits, Shelter/Field Equip.	229,865		
K.K.Nag Ltd	Water & Sanitation			142,872
Kadam Marketing Ltd	Communication Equip., IT & Office Sup.	325,443	9,230	
Kailash Paper Conversion (P) Ltd	Printing	116,171		
Kanam Latex Industries Pvt Ltd	Medical Renewables			296,176
Kumar & Company	Printing	155,291		
Macleods Pharmaceuticals Ltd	Pharmaceuticals			425,604
Matrix Laboratories Ltd	Pharmaceuticals			578,696
MBI Kits International	Laboratory Sup., Pharmaceuticals, Water & Sanitation, Nutrition	106,960		168,927
Merck Specialities Pvt Ltd	Water & Sanitation	123,570		
Micro Labs Ltd	Pharmaceuticals			1,376,736
Navnirmitti, Mumbai	Education Sup.	120,034		
Nicholas Piramal India Ltd, Thane	Pharmaceuticals	714,335		
Nikhil Offset	Education Sup., Printing	1,028,341	37,075	
OK Play (India) Ltd	Education Sup., IT & Office Sup.	152,920		
Orchid Biomedical Systems	Diagnostic Test Kits			2,103,619
Panacea Biotec Ltd	Vaccines & Biologicals			115,160,293
Patna Offset Press	Printing	238,420		
Perfect Ideas	Medical/Hygiene Kits	104,363		
Piramal Healthcare Ltd	Nutrition, Pharmaceuticals	669,752		1,642,097
Poddar Screen Printers	Printing	382,413		
Print Vision Pvt Ltd	Printing	138,828		
Rajdhani Offset Pvt Ltd, Bhubaneswar	Printing	173,013		
Ranbaxy Laboratories Ltd	Pharmaceuticals, Warehousing			13,876,304
S. Narayan & Sons	Education Sup., Printing	341,195	9,876	
Salter India Pvt Ltd	Nutrition	1,721,119		
Serum Institute of India Ltd	Vaccines & Biologicals			45,752,298
Shantha Biotechnics Ltd	Vaccines & Biologicals			34,219,701
Shreedhar Printers Pvt Ltd	Printing	106,799		
Sirmaxo Chemicals Pvt Ltd	Pharmaceuticals			379,068
Span Pumps Pvt Ltd	Water & Sanitation	33,305	2,565,395	
Sri Krishna Agency	Medical/Hygiene Kits, Nutrition	115,601		
Strides Arcolab Ltd	Pharmaceuticals	118,177		1,056,061
Sutures India Pvt Ltd	Medical Renewables			463,092
Tacker Technologies (P) Ltd	IT & Office Sup.	111,057		
Techno Relief Overseas India Pvt	Education Sup., Identification & Signage, Nutrition, Shelter/Field Equip., Medical/Hygiene Kits	476,356		803,703
Thakral Computer Pvt Ltd	Communication Equip., IT & Office Sup.	558,278	2,592	
The Offsetters India Pvt Ltd	Printing	310,386		
Toyop Relief Pvt Ltd	Medical Equip., Medical/Hygiene Kits			191,306
Union Quality Plastics Ltd	Shelter/Field Equip.	481,006		
United Poly Engineering Pvt Ltd	Medical Equip.			787,664
Zeal Medical Pvt Ltd	Medical Equip., Medical/Hygiene Kits	170,756		
Zephyr Biomedicals	Diagnostic Test Kits			469,836

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Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Indonesia				
CV Alkautsar Aflah Mandiri	Education Sup.	162,558		
CV Pudak Scientific	Education Sup.	280,184		
CV Sigma Fiber Composite	Water & Sanitation	161,676	7,633	
Harapan Prima	IT & Office Sup., Nutrition, Printing	126,985		
Officepro	Education Sup., IT & Office Sup., Medical Renewables, Printing	202,415		
PT Astra Daihatsu Int. - P. Jayakarta	Transport	142,558		
PT Bio Farma (Persero)	Vaccines & Biologicals			4,344,210
PT Chitose Indonesia Manufacturing	Education Sup.	695,073		
PT Cipta Sukses Bersama	Water & Sanitation	160,473		
PT Harrisma Informatika Jaya	Communication Equip., IT & Office Sup.	128,006		
PT Indo Arga Kharisma	Water & Sanitation	96,937	14,184	
PT Indonesia Printers	Printing	347,627		
PT Indrasari Kencana	Warehousing, Water & Sanitation	163,869		
PT Karya Prima Zimo	Education Sup.	862,141		
PT Magnus Kurnia Sentosa	Printing	118,401		
PT Pabrik Kertas Tjiwi Kimia TBK	Education Sup.			561,232
PT Persada Utama Tirta Lestari	Communication Equip., Printing	188,291		
PT Samudra Indah Perkasa	Cold Chain Equip., Communication Equip., Education Sup., IT & Office Sup.	116,358		
PT Steel Pipe Industry of Indonesia	Water & Sanitation	221,242	37,557	
PT Triputra Furintraco	Education Sup.	446,696		
Iran (Islamic Republic of)				
Entesharat Amir Kabir	Printing	100,443		
Iraq				
Al-Ahwar for Trading Ltd	Bednets & Household Tech., Education Sup., IT & Office Sup.	758,888		
Al-Sami General Trade Co Ltd	Education Sup., Water & Sanitation	2,361,430		
Hajer Printing Press	Education Sup., Printing	216,081		
Orbit Global LLC	Education Sup., Water & Sanitation	210,608		
Ireland				
Medentech Ltd	Water & Sanitation			1,760,944
Ovelle Ltd	Pharmaceuticals			187,080
Trinity Biotech	Diagnostic Test Kits			2,519,012
Israel				
Al-Quds Paper Products Co	Printing	164,500		
Computer Media Center	Communication Equip., IT & Office Sup.	298,528		
Dar El Shrouq For Publication & Dist	Education Sup.	189,861		
El-Khaisy Co for Ind. Gen. Trade & Cont.	Water & Sanitation	228,809		
Lan-Lee International Ltd	Shelter/Field Equip.			314,336
Odis Filtering Ltd	Water & Sanitation			208,427
Organics Ltd	Diagnostic Test Kits			131,298
Palestinian Tractor & Equip. Co Ltd	Medical Equip.	109,091		
Paper Industries Co	Printing	222,967		
Play & Think	Education Sup.	114,521		
S.N.O. Aseel Co for Printing & Trading	Printing	233,363		
United Nations Office for Project Services	Transport	128,000		
Italy				
Alfa Intes	Pharmaceuticals			168,326
Beltapharm SpA	Pharmaceuticals			166,868
Bruno SRL	Water & Sanitation			272,703
Caprari SpA	Water & Sanitation			151,381
Coelmo SRL	Water & Sanitation			941,983
Drillmec SpA	Water & Sanitation			949,024

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Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Erreci SRL	IT & Office Sup.			132,841
Fazzini SRL	Medical Equip., Nutrition			474,686
Gio Style Lifestyle SpA	Cold Chain Equip.			1,061,035
Iveco SpA	Transport			431,094
Karrel SRL	Medical Equip.			463,712
Kartell SpA	Medical Equip.			129,388
Laboratorio Farmacologico Milanese	Pharmaceuticals			390,633
Novartis Vaccines and Diagnostics	Vaccines & Biologicals			27,528,195
Nuova Industrie Biscotti Crich SP	Nutrition			451,820
Pharmatex Italia SRL	Pharmaceuticals			583,098
Saponerie M. Fissi SpA	Medical Renewables			124,978
Tasco SRL	Water & Sanitation			581,850
Japan				
Fujirebio Inc	Diagnostic Test Kits			165,644
J. Gerber & Company (Japan) Ltd	Transport			5,847,298
Japan BCG Laboratory Supplies	Vaccines & Biologicals			3,503,712
K. Arano & Co Ltd	Medical Equip., Transport, Warehousing, Water & Sanitation			134,902
Nissan Trading Co Ltd	Communication Equip., Transport			3,256,337
Sumitomo Chemical Co Ltd	Household Tech.			35,692,180
Toyota Motor Corporation	Transport			8,483,589
Jordan				
General Computers & Electronics Co	IT & Office Sup.	55,833	109,813	
Kenya				
Adva Tech Office Supplies	Education Sup., IT & Office Sup., Medical Equip., Printing	58,963	113,494	
Atlas Copco Eastern Africa Ltd	Water & Sanitation			116,823
Blackwood Hodge (Kenya) Ltd	Medical Equip., Water & Sanitation	106,549		
Colour Creations	Clothing & Footwear, Education Sup., Identification & Signage, Printing	106,647	93,182	
D.T. Dobie & Company (Kenya) Ltd	Transport	217,250		
Davis & Shirtliff Ltd	Water & Sanitation	370,768	8,286	
Doshi & Co (Hardware) Ltd	Water & Sanitation	160,603	270,533	
English Press Ltd	Education Sup., Printing, Staff Sup.	1,907,623	162,471	
Insta Products (Epz) Ltd	Nutrition	3,067,681	246,495	
Lisal Chemicals Company Ltd	Identification & Signage, Water & Sanitation	323,731		
Mantrac Kenya Ltd	IT & Office Sup., Water & Sanitation	139,155	111,720	
Metro Plastic Kenya Ltd	Water & Sanitation	95,816	539,138	
Munshiram Int. Business Machines	Education Sup.	206,799		
Nairobi Ironmongers Ltd	Water & Sanitation	32,252	269,381	
Nairobi Sports House Ltd	Education Sup.	216,174		
Nation Media Group Ltd	Communication Equip., Printing	94,621	16,303	
Oxford University Press	Education Sup.	452,725		
Printfast Ltd	Education Sup., Identification & Signage	272,527	3,823	
Ramco Printing Works Ltd	Education Sup., IT & Office Sup., Printing	140,211	601	
Rymans Ltd	Education Sup.	968,222	2,793	
School Outfitters	Clothing & Footwear, Identification & Signage	22,100	115,691	
SDV Transami Kenya Ltd	Warehousing	2,617	190,938	
Sight and Sound Computers Ltd	Communication Equip., Education Sup., IT & Office Sup., Printing	131,762	2,917	
Tarpo Industries Ltd	Shelter/Field Equip.	367,323	57,391	
Techno Relief Services Ltd	Agriculture, Bednets & Household Tech., Clothing & Footwear, Education Sup.	2,032,809	7,220,654	
Toyota East Africa Ltd	Fuel & Lubricants, Transport	660,844	35,772	
Vaja's Manufacturers	Clothing & Footwear, Identification & Signage	43,037	73,151	

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Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Lao People's Democratic Republic (the)				
Bounthieng Construction	Water & Sanitation	100,197		
Douangtavanh Construction Co Ltd	Water & Sanitation	220,077		
Pakpassack Printing Press	Education Sup., IT & Office Sup., Printing	296,761		
Phetdaovong Construction Co Ltd	Water & Sanitation	226,181		
Phothixay Construction Co Ltd	Water & Sanitation	122,416		
Provincial Health Dept. Sk Province	Water & Sanitation	137,821		
Sisana Construction and Repair Co Ltd	Water & Sanitation	127,663		
Sisavath Printing Press	Printing, Warehousing	105,185		
Soukphaseut Construction Co Ltd	Water & Sanitation	220,537		
Toyota Laothani Co Ltd	Transport	178,049		
Yaovai Printing	Education Sup.	188,105		
Lebanon				
Arab Printing Press SAL	Printing			1,000,271
C.I.T.E.C. Sarl	Water & Sanitation	137,023		
Maher Mohammed Saleh Establishment	Water & Sanitation	241,302		
Lesotho				
Khubetsoana Hardware	Agriculture, Water & Sanitation	108,748		
Med Suppliers	Water & Sanitation	102,072		
Liberia				
Seku Sheriff Wood Workshop	Education Sup., IT & Office Sup.	254,388		
Stella Maris Polytechnic Bookstore	Printing	237,600		
Luxembourg				
Dometic Sarl	Cold Chain Equip.			4,773,214
Madagascar				
Delta	IT & Office Sup., Transport, Water & Sanitation	413,645		
Makiplast	Water & Sanitation	102,652		
Newprint	Communication Equip., Printing	242,591		
Savonnerie Tropicale SA	Bednets & Household Tech., Water & Sanitation	260,428		
Sedico	Printing	274,681		
Societe JB	Nutrition	158,873		
Societe Malgache De Trans.Des Plastiques	Water & Sanitation	244,410		
Socobis	Nutrition	259,507		
Total Madagasikara	Fuel & Lubricants	116,010		
Malawi				
Best Sellers	Education Sup., Nutrition,	130,377		
Capital Furniture Company Ltd	Education Sup., Nutrition	184,191		
Classic Collection	Education Sup., Identification & Signage, Printing, Shelter/Field Equip.	325,744		
Encor Products Ltd	Education Sup.	103,268		
Fattani Offset Printers	Education Sup., Printing	227,538		
Lords	Communication Equip., IT & Office Sup.	136,065		
Mercantile International	Identification & Signage, Printing	133,288		
Total Malawi	Fuel & Lubricants	235,595		
Maldives				
Megachip Electronics Pvt Ltd	IT & Office Sup., Printing	442,925		
Mali				
Total Mali	Communication Equip., Fuel & Lubricants	476,986		
Unité Misola de Ségou (Demba Digi)	Nutrition	177,822		
Mauritania				
Naftec Mie	Fuel & Lubricants	117,955		

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Mexico				
Casa Martinez Gil, SA De CV	Water & Sanitation	132,578		
Construcciones MB Salazar, SA De CV	Water & Sanitation	602,287		
Didactipapelera, SA De CV	Education Sup.	163,419		
Operadora Detiendas Vol., SA De CV	Education Sup.	267,824		
Plasti Estéril SA De CV	Pharmaceuticals			488,993
Moldova (Republic of)				
Elan Poligraf SR	Printing	131,495		
Mongolia				
Unab Co Ltd	Education Sup.	109,727		
Mozambique				
Afritool Pty Ltd	Bednets & Household Tech., Education Sup.	846,196		
Brithol Michcoma (Moc) Lda	Education Sup., IT & Office Sup., Printing	520,959		
Bytes & Pieces	Communication Equip., Education Sup.	222,002		
Dataserv Lda	Education Sup., IT & Office Sup., Printing	168,357		
Ferragens De Maputo	Education Sup.	125,199		
Gulam Mahomed Omar Lda	Bednets & Household Tech., Transport, Laboratory Sup., Shelter/Field Equip.	102,665		
Imprensa Nacional De Mocambique	Printing	115,820		
Industria Madeireira De Mocambique	Education Sup.	301,259		
L Duarte Santos Lda	IT & Office Sup., Medical Equip., Nutrition	102,766		
Movarte - Móveis e Arte	Education Sup.	256,396		
Officemart Ltd	Education Sup.	1,003,327		
Plural Editores Lda	Education Sup., Warehousing	1,531,221		
Serigrafia Crescente	Clothing & Footwear, Printing	228,029		
Sonil Moz Lda	Bednets & Household Tech., Transport, Education Sup., Shelter/Field Equip.	764,756		
Spectrum Graphics Lda	Education Sup., Printing	122,362		
Tipografia Litografia Globo Lda	Printing	146,487		
Unibasma Lda	Medical Equip., Medical Renewables	554,565		
Myanmar				
Atlas Resources Co Ltd	Bednets & Household Tech., Clothing & Footwear, Nutrition	324,075		
Cupid Furniture	Education Sup., IT & Office Sup.	314,355		
Dynamic Eng. & Gen.Trading Co Ltd	Education Sup., Identification & Signage, Shelter/Field Equip., Water & Sanitation	2,576,895		
Empire Print. & Pub.(Thiri Thandar Co Ltd)	Printing	185,483		
Mahar Kyaw Department Store	Bednets & Household Tech., Education Sup. , Clothing & Footwear, Communication Equip.,	5,011,603		
Man International Co Ltd	Printing	753,650		
Minmahar Industry Company Ltd	Transport, Water & Sanitation	388,850		
Multi-Vortex Trading Co Ltd	Clothing & Footwear, Identification & Signage	146,039		
Myanmar Megasteel Industries Ltd	Water & Sanitation	1,788,320		
Myanmar Pipes & Accessories Co Ltd	Bednets & Household Tech., Warehousing, Medical Equip., Medical/Hygiene Kits	2,148,521		
Myint Tun General Trading	Education Sup., Printing	109,384		
New Telesonic Wood & Gen.Prod.Trade	Education Sup., IT & Office Sup.	199,310		
Shwe Htee Press	Printing	202,833		
Shwe Naing Ngan Printing House	Printing	2,464,823		
Shwe Zin Printing House	Printing	108,978		
Tin Tun Oo & Brothers Co Ltd	Education Sup., Warehousing, Water & Sanitation	195,537		
U Khin Sein Lin Pottery	Water & Sanitation	109,470		
U Tun Hlaing & Sons	Shelter/Field Equip.	117,000		

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Unicorn Industries Company Ltd	Clothing & Footwear, Education Sup., Identification & Signage	373,322		
Win Win Win International Co Ltd	Education Sup., Nutrition, Shelter/Field Equip., Staff Sup.	132,683		
Zyodus Pharmaceuticals (Bhasin Int Co Ltd)	Clothing & Footwear, Education Sup., Identification & Signage, Warehousing	2,082,015		
Namibia				
John Meinert	Education Sup., Printing	152,402		
Nepal				
Innovative Forum for Community Dev.	Education Sup.	198,947		
Shiv Chandra Traders	Clothing & Footwear	217,538		
Shristi Impex	Clothing & Footwear, Nutrition, Medical/Hygiene Kits, Shelter/Field Equip.	222,618		
Netherlands (the)				
Abbott Logistics BV	Pharmaceuticals			1,018,297
IDA Foundation	Pharmaceuticals			416,226
Simed International BV	Medical Equip., Medical/Hygiene Kits			686,491
The Medical Export Group BV	Education Sup., Medical Equip., Medical Renewables, Nutrition			5,132,247
Vizada BV	Communication Equip., Transport			125,398
Niger (the)				
El Hamissou Kalla	Education Sup., Transport	173,995		
ETS Boubacar Sidi Albakaye	Education Sup., IT & Office Sup.	315,616		
ETS Daouda (Import-Export)	Education Sup., Printing	146,238		
Hamdallaye Meubles	Education Sup., Transport	430,897		
Nouvelle Imprimerie Du Niger	Education Sup., Medical Equip., Printing	263,676		
Société de Transformation Alimentaire	Nutrition	809,650		
Total Niger	Fuel & Lubricants	216,917		
Nigeria				
Petra Digital Press	Identification & Signage, Printing	117,095		
Norway				
Compact A/S	Nutrition			4,174,875
Fiskars Brands Norge A/S	Education Sup.			615,431
O.B. Wiik A/S	Warehousing			178,630
Scandinavian Water Technology A/S	Water & Sanitation			440,670
Uniteam International	Shelter/Field Equip.		241,891	
Vizada Networks A/S	Communication Equip.			676,950
Pakistan				
Ajmari International Pvt Ltd	Medical/Hygiene Kits, Shelter/Field Equip.	101,182		
Arsal Enterprises	Education Sup., Medical/Hygiene Kits	131,196		
Buraq Surgical Corporation	Medical Equip.			321,896
Dilshad Enterprises	Education Sup., Medical Equip., Medical/Hygiene Kits, Warehousing	147,212		
H.Sheikh Noor-Ud-Din & Sons Pvt Ltd	Shelter/Field Equip.	145,412		451,257
Indus Fibre Glass	Water & Sanitation	204,656		
Indus Motor Company Ltd	Transport	2,587,419		
International Industries Ltd	Water & Sanitation	213,736		
M/S Rehman & Brothers	Clothing & Footwear, Cold Chain Equip., Medical/Hygiene Kits	108,766		
MKB Enterprises Pvt Ltd	Education Sup.		116,857	
National Tent House	Education Sup., Shelter/Field Equip.	37,438		1,049,539
New Khalil Printings	Clothing & Footwear, Identification & Signage, Printing	125,131		
Nikmat Printers	Printing	319,408		
Quicksilver Instruments	Medical Equip.			470,495

Annex 2

Local, regional and international procurement by country/territory and supplier
(orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Toyota Islamabad Motors	IT & Office Sup., Transport	105,223		
Victory Pipe Industries Pvt Ltd	Water & Sanitation	739,634		
Papua New Guinea				
Plumtrade	Water & Sanitation	192,523		
Philippines (the)				
Anssel Enterprises	Diagnostic Test Kits, Education Sup., Laboratory Sup., Medical Equip.	334,355		
Aris Printhauss	Education Sup., Printing	162,368		
Central Home Furnishing Inc	Agriculture, Communication Equip., Education Sup., IT & Office Sup.	528,212		
Ec-Tec Commercial	Education Sup., Printing	128,490		
Education Supplies Marketing Mentors	Education Sup.	155,528		
Gem Stationery Inc	Education Sup., IT & Office Sup.	105,818		
Naga La Suerte Glass & Merchandise	Education Sup., Water & Sanitation	118,112		
Tomes Marketing	Water & Sanitation	154,503		
Toyota Makati Inc	Transport	110,476		
Republic of Korea (the)				
LG Life Sciences Ltd	Vaccines & Biologicals			6,486,598
Puyoung Ind. Co Ltd	Shelter/Field Equip.			333,906
Standard Diagnostics Inc	Diagnostic Test Kits			400,334
Romania				
Expert Mob Design SRL	Education Sup.	105,983		
Russian Federation (the)				
Oao Rnpo Rosuchpribor	Education Sup., Laboratory Sup.	728,175		
OOO Medex	Laboratory Sup., Medical Equip., Medical Renewables, Pharmaceuticals	722,433		
OOO Olimp	Education Sup.	121,217		
OOO Promedfarm	Medical Renewables, Pharmaceuticals	307,024		
OOO Vital-Pk	Education Sup., IT & Office Sup.	136,684		
Zao Farm-Invest	Laboratory Sup., Medical Equip.	173,401		
Zao Infomed	Medical Equip., Medical Renewables, Pharmaceuticals	788,232		
Zao Medintekh Invest	Laboratory Sup., Medical Renewables, Medical/Hygiene Kits, Transport	181,120		
Rwanda				
Bricotech	IT & Office Sup., Shelter/Field Equip., Water & Sanitation	101,055		
Business Star	Education Sup., Nutrition, Shelter/Field Equip., Water & Sanitation	101,609	5,801	
Roto Sarl	Water & Sanitation	130,719		
Societe Petroliere Sarl	Fuel & Lubricants	155,211		
Senegal				
Institut Pasteur De Dakar	Vaccines & Biologicals			3,120,105
Total	Fuel & Lubricants	253,836	35,493	
Sierra Leone				
Ro-Marong Industries Ltd	Printing	182,260		
Sierra Leone National Petroleum Co Ltd	Fuel & Lubricants	348,174		
Singapore				
Neotec Medical Industries Pte Ltd	Medical Renewables			221,344
Slovenia				
Sandoz DD	Pharmaceuticals			129,528
South Africa				
Agfa Healthcare SA Pty Ltd	Medical Equip.		259,020	
Aspen Pharmacare Ltd	Pharmaceuticals			102,250
Basf South Africa Pty Ltd	Household Tech.			6,085,166

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Bayer Pty Ltd	Household Tech.			744,289
Brand Pack Pty Ltd	Education Sup., Fuel & Lubricants, IT & Office Sup., Pharmaceuticals		376,288	
Bristol-Myers Squibb Pty Ltd	Pharmaceuticals			155,268
Business Print Centre	Education Sup., Printing	2,113	138,832	
Canvas and Tent Manufacturing Pty	Shelter/Field Equip.		115,261	
Colorpress Pty Ltd	Medical/Hygiene Kits, Printing	4,198	172,556	
Cross Clothing Cc	Clothing & Footwear, Identification & Signage	1,237	109,040	
Edeni Chemical Trading Cc	Water & Sanitation		224,318	
Flo-Tek Pipes & Irrigation	Water & Sanitation		120,500	
Fresenius Kabi	Medical Renewables, Pharmaceuticals	23,690	718,453	
Griffin Exports Cc	Bednets & Household Tech., Clothing & Footwear, Education Sup.	55,071	739,328	
IDM Cement Pty Ltd	Water & Sanitation		170,845	
International Healthcare Dist.	Pharmaceuticals		112,772	
J.L.R. International Services Pty Ltd	Nutrition		504,905	
M & S Plastics	Water & Sanitation		150,718	
Maskew Miller Longman Pty Ltd	Education Sup., Printing	13,800	161,960	
Medfurn Manufacturers Pty Ltd	Medical Renewables, Shelter/Field Equip.		221,993	
MSD (Proprietary) Ltd	Pharmaceuticals			478,298
Multiprint Litho, Litho Print Specialists	Medical/Hygiene Kits, Printing	49,720	185,915	
Nissan South Africa Pty Ltd	Transport		1,654,260	
Protarp Manufacturing Cc	Shelter/Field Equip., Water & Sanitation	3,471	102,319	
Reboni Furniture Group	Education Sup.		472,762	
Seriti Printing Pty Ltd	Printing	31,612	112,202	
Telfa TF Engineering Cc	Education Sup.		419,513	
Thorex Cc	Clothing & Footwear, Medical Equip., Medical/Hygiene Kits, Nutrition	41,978	153,936	
Townsend International Pty Ltd	Clothing & Footwear, Communication Equip., Education Sup., Identification & Signage		814,674	794,576
Toyota SA Motors Pty Ltd	Transport	104,303	424,276	
Tshwane Truck & Bus Co Pty Ltd	Transport		293,002	
United Litho (Part of D&V Premier Print)	Printing	3,888	282,849	
Sri Lanka				
Benham International Pvt Ltd	Bednets & Household Tech., Education Sup., Medical/Hygiene Kits, Shelter/Field Equip.	402,229		
CBA Ceylon Business Appliances Ltd	Communication Equip., Education Sup.	414,983		
Enex Agencies Pvt Ltd	Education Sup., IT & Office Sup.	135,046		
Gimhan Furnitures	Education Sup., IT & Office Sup.	457,386		
Singer (Sri Lanka) Ltd	Communication Equip., IT & Office Sup., Transport, Warehousing	125,726		
Sujith Furniture Manufacturers	Education Sup.	133,296		
Sudan				
Albaraka Plastic Factory	Water & Sanitation	877,379		
Ali Abdel Elgadim For Investment Co	Printing	183,137		
Amira Printing & Publishing	Printing	412,191		
Azoom Plastic Factory	Water & Sanitation	1,090,617		
Creative Designers & Screen Printers	Clothing & Footwear, Identification & Signage, IT & Office Sup.	104,303		
Diesel Generator Co Ltd	Cold Chain Equip., Communication Equip., IT & Office Sup., Transport	1,405,292		
El Meimar Stores	Water & Sanitation	110,369		
El Srougi Ind. Trading Co Ltd	Shelter/Field Equip.	102,304		
Hurria Printing Press	Printing	213,408		
Khawarismi Workshop	Education Sup.	160,415		

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Lash Commercial Enterprises	Clothing & Footwear	272,697		
New Life Printing Press	Printing	113,318		
Nile Furniture & Office Supplies	IT & Office Sup.	132,083		
Noon Plastic Industries	Water & Sanitation	103,605		
Petrocity Enterprises (NS) Ltd	Fuel & Lubricants	892,911		
Tarbia Printing Press Public Corporation	Printing	355,157		
Tawfig Soap Factory	Bednets & Household Tech., Water & Sanitation	1,490,334		
Technology of Submersible Pumps	Water & Sanitation	599,893		
The Sudanese Iron & Steel Industries Ltd	Education Sup.	308,458		
United Engineering Services	Education Sup.	1,935,012		
Swaziland				
PC Systems	IT & Office Sup., Printing	109,374		
Sweden				
Hemocue AB	Laboratory Sup.			377,568
Kemira Kemi AB, Kemwater	Water & Sanitation			542,594
Nordic Sports Ltd AB	Education Sup.			639,460
Sibir International AB	Cold Chain Equip.			3,492,122
Smurfit Kappa Lagamill AB	Medical Renewables			792,267
Switzerland				
Berlinger & Co AG	Cold Chain Equip.			286,725
Berna Biotech Ltd	Vaccines & Biologicals			143,451,205
Covidien AG	Medical Renewables			869,909
DSM Nutritional Products Europe Ltd	Nutrition, Pharmaceuticals			1,282,438
Hoffmann-La Roche Ltd	Pharmaceuticals			811,672
International Computing Centre	IT & Office Sup., Staff Sup. Sup.			137,350
Medela AG	Medical Equip.			889,406
Nevicom SA	Communication Equip., IT & Office Sup.	165,409		
NOS	IT & Office Sup.	160,142		
Novartis Pharma AG	Pharmaceuticals			16,918,767
Telios SA	IT & Office Sup.	143,036		
Vestergaard Frandsen Group SA	Household Tech.			43,403,303
Westwood-Intrafin SA	Pharmaceuticals			108,831
Syrian Arab Republic (the)				
Ahmad Yasser Hammoudeh	Education Sup.	139,234		
Al Marwa	Water & Sanitation	233,785		
Al-Attar A.C.H Sale-Installation-Maint.	Cold Chain Equip., Education Sup.	172,566		
Alhouda Company	Bednets & Household Tech., Education Sup., Medical/Hygiene Kits, Shelter/Field Equip.	1,960,590		
Al-Mounakkel	Education Sup.	519,829		
Alraed For Office Equipment	Education Sup., IT & Office Sup.	407,227		
Bachar Jamour (Al Rateb) Co	Education Sup., Medical/Hygiene Kits, Water & Sanitation	125,286		
Baghdadi For Shams Heaters	Education Sup.	291,502		
Digital Plus	Education Sup., IT & Office Sup.	101,660		
Hawa Audio Design	Education Sup., IT & Office Sup.	121,176		
Maysam (Ali Jmou)	Education Sup.	134,702		
Siba'i For Teaching Aids	Education Sup.	166,067		
Teqaniat	Education Sup., IT & Office Sup.	206,162		
TPP Tarabishi for Printing & Packaging	Printing	262,018		
Ziad Nadam For Household Trading	Cold Chain Equip., Education Sup.	119,862		
Tajikistan				
Contrast LLC	Education Sup., Identification & Signage	234,494		
Private Entrepreneur Orzuev	Bednets & Household Tech., Identification & Signage, IT & Office Sup.	109,267		

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Thailand				
Advanced Country Education Sup. Co Ltd	Education Sup., Printing		473,224	
Bonny International Co Ltd	Education Sup.		250,814	
Daiei Papers (S) Pte Ltd	Printing		257,653	
Datapro Computer Systems Co Ltd	Communication Equip., IT & Office Sup.	71,709	100,805	
Eastern Printing Public Co Ltd	IT & Office Sup., Printing	49,030	565,211	
Filter Vision Co Ltd	Water & Sanitation	270,763		
First Interbusiness Ltd	Communication Equip., Education Sup., IT & Office Sup., Printing	162,667	79,733	
ITI Company (Shanghai) Ltd	Printing		123,822	
Jaguar Industries (Thailand) Co Ltd	Nutrition, Shelter/Field Equip.		134,776	
Nan Mee Industry Co Ltd	Education Sup.	1,153	237,354	
P & P Stationery Ltd	Education Sup., IT & Office Sup.	783	169,733	
Park Chong Jute Mill Co Ltd	Shelter/Field Equip.		214,177	
Pimolchai Suksakorn Co Ltd	Education Sup., Nutrition, Shelter/Field Equip.	2,303	94,173	355,320
Promotion of Appropriate Technology	Water & Sanitation			235,671
Ricoh (Thailand) Ltd	IT & Office Sup.	48,150	96,306	
Rockworth Public Co Ltd	IT & Office Sup.	209,871		
Romar Industrial Company Ltd	Education Sup.		1,714,186	
Roumsub Industry Co Ltd	Medical/Hygiene Kits		223,555	
S.C. Stationery Industry Co Ltd	Education Sup., IT & Office Sup., Printing	708	151,033	
Saengroong Books Factory Co Ltd	Printing		779,870	
Saha Tang Nguan Heng Ltd Partnership	Shelter/Field Equip.		211,427	
Sirivatana Interprint Public Co Ltd	Printing	1,805	257,919	
Thai Modern Bags Co Ltd	Education Sup.		104,778	
World Paper Co Ltd	Education Sup., Printing		227,788	
Timor-Leste				
Grafica Patria	Printing, Warehousing	120,435		
Lay Shop	Laboratory Sup., Water & Sanitation	219,851		
Turkey				
Atabay Pharmaceuticals Factory A/S	Pharmaceuticals			158,477
Bicakcilar DIS Ticaret A/S	Medical Renewables			192,575
Egeplast A/S	Water & Sanitation			298,035
Erbosan Erciyas Boru Sanayii Ve Ti	Water & Sanitation			980,852
Uganda				
Amla General Supplies Ltd	Communication Equip., IT & Office Sup., Water & Sanitation	922	108,528	
Arrow Centre	Transport	104,782		
Crestanks	Water & Sanitation	39,930	73,225	
Hass Scientific & Medical Sups. Ltd	Diagnostic Test Kits, Laboratory Sup.	195,450		
Kava International Ltd	Education Sup.	105,852		
Mukwano Industries (U) Ltd	Bednets & Household Tech., Medical Equip.	726,003		
New Vision Printing & Publishing Corp	Printing	202,477		
Prime General Supply Ltd	Education Sup., Printing	379,838		
PSI Uganda	Medical/Hygiene Kits, Water & Sanitation	402,153		
Roadmaster Cycles (U) Ltd	Transport	199,907		
Shell (Uganda)	Cold Chain Equip., Fuel & Lubricants	311,853		
Techno Relief Services (U) Ltd	Clothing & Footwear, Education Sup., Medical/Hygiene Kits, Water & Sanitation	466,982		
United Arab Emirates (the)				
Abbott Laboratories SA	Pharmaceuticals			240,681
Abu Dhabi Medical Devices Co LLC	Medical Renewables			6,320,166
Activa Pharmaceuticals Fzc	Pharmaceuticals			1,886,855
Chancel International Fzc	Shelter/Field Equip.			144,210
Gulf Pharmaceutical Industries	Pharmaceuticals			190,784
National Plastic & Building	Water & Sanitation			871,137
N-R-S International Fzc	Shelter/Field Equip.			3,096,612

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
United Kingdom (the)				
A.J. Cope & Son Ltd	Laboratory Sup.			120,056
Armor Products International Ltd	Staff Sup.			412,446
Avery Weigh-Tronix Ltd	Nutrition			759,869
Bestnet Europe Ltd	Household Tech.			3,146,229
Bright Light Solar Ltd	Cold Chain Equip., Communication Equip.			742,235
Butyl Products Ltd	Water & Sanitation			358,873
Conrico International Ltd	Transport			485,166
Dulas Ltd	Cold Chain Equip.			3,598,213
Durbin PLC	Medical Equip., Nutrition, Pharmaceuticals			942,888
Evenproducts Ltd	Water & Sanitation			1,205,004
Findel Education Supplies Ltd	Education Sup., Medical Equip.			103,518
Freeplay Market Development Ltd	Education Sup.			860,323
GlaxoSmithKline Export Ltd	Pharmaceuticals			1,675,120
Grant Barnett	Shelter/Field Equip.			196,000
Hattersley Aladdin Ltd	Cold Chain Equip.			847,028
Hydrachem Ltd	Water & Sanitation			795,326
Lab21 Healthcare Ltd	Diagnostic Test Kits			250,647
LFPV Ltd	Transport			122,884
Medreich PLC	Pharmaceuticals			2,531,800
Morningside Pharmaceuticals Ltd	Laboratory Sup., Medical Renewables, Pharmaceuticals			1,365,577
NRG International - World Accounts	IT & Office Sup., Printing			177,575
Osprey Ltd	Household Tech., Laboratory Sup., Water & Sanitation			392,241
Paintmaster (2000) Ltd	Education Sup.			147,110
Remonsys Ltd	Cold Chain Equip.			187,431
Toyota Gibraltar Stockholdings Ltd	Communication Equip., Transport			4,702,008
Wagtech International Ltd	Laboratory Sup., Water & Sanitation			820,087
United Republic of Tanzania (the)				
A To Z Textile Mills Ltd	Bednets & Household Tech., Household Tech.	226,133		2,868,173
Colour Print (Tanzania) Ltd	Education Sup., Printing	112,125		
Construction Equipment Africa Ltd	Transport, Water & Sanitation	120,442		
Jamana Printers Ltd	Printing	416,831		
Mantrac Tanzania Ltd	Transport, Water & Sanitation	126,400		
Mollel Electrical Contractors Ltd	Medical Equip.	134,676		
Tanzania Printing Services Ltd	Education Sup., Printing	59,595	453,628	
United States (the)				
Airsep Corporation	Medical Equip.			114,840
Atlantic Business Systems Inc	IT & Office Sup.			1,356,941
Chembio Diagnostics Systems Inc	Diagnostic Test Kits			151,238
Cisco Systems Inc	IT & Office Sup.			274,292
Clarke Mosquito Control Products	Household Tech.			1,326,112
Cognos Corporation	IT & Office Sup.			163,765
Colorcraft of Virginia Inc	Printing			255,045
Emerging Markets Communications	IT & Office Sup.			299,590
Gilead Sciences Inc	Pharmaceuticals			1,006,964
Globecomm Systems Inc	Communication Equip.			296,229
Hatteras Press Inc	Printing			360,714
Hewlett Packard	IT & Office Sup.			1,347,262
IBM	IT & Office Sup.			200,550
Knoll Inc	IT & Office Sup.			107,833
Manhattan Information Systems Inc	Communication Equip., IT & Office Sup.			318,045
Merck & Co Inc	Vaccines & Biologicals			220,830
Microsoft Corporation	IT & Office Sup.			2,036,947
Pfizer HCP Corporation, USA	Pharmaceuticals			188,160
Premier Medical Corporation	Diagnostic Test Kits			635,732

Annex 2

Local, regional and international procurement by country/territory and supplier (orders with a combined value of over US\$ 100,000)

Supplier	Commodities	Local	Regional	International
Procter & Gamble Company	Water & Sanitation			539,184
SAP America Inc	IT & Office Sup.			1,810,170
Shorr Production	Nutrition			114,987
Software Spectrum Inc	IT & Office Sup., Printing			1,019,386
Sybase, Inc	IT & Office Sup.			188,891
T & G Industries Inc	IT & Office Sup.			206,802
The Document Company Xerox	IT & Office Sup.			124,373
Wisconsin Aluminum Foundry Co Inc	Medical Equip.			1,754,672
Uzbekistan				
Ruta Print JV	Printing	138,319	18,322	
Yemen				
Al-Falak	Communication Equip., IT & Office Sup.	230,207		
Ali Mohamed Ahmed Alhubaishi	Bednets & Household Tech., Shelter/Field Equip., Water & Sanitation	295,269		
Maktabati Stationery	Education Sup., IT & Office Sup.	281,477		
Royal Furniture	Education Sup., IT & Office Sup., Shelter/Field Equip.	274,615		
Zambia				
Agro-Fuel Investments Ltd	IT & Office Sup., Transport, Water & Sanitation	234,285		
Kitchenware Industries Ltd	IT & Office Sup., Nutrition, Water & Sanitation	127,823		
Lafarge Cement Zambia	Water & Sanitation	103,385		
Lamise Investments Ltd	Bednets & Household Tech., Water & Sanitation	154,965		
New Horizon Printing Press	Printing	438,437		
Saro Agri Equipment Ltd	Water & Sanitation	115,151		
Toyota Zambia Ltd	Transport	189,156		
Versafire Enterprises Ltd	Clothing & Footwear, Education Sup., IT & Office Sup., Medical Renewables	128,138		
Zimbabwe				
Capri Wire Products	Medical Equip., Shelter/Field Equip.	397,825		
Chevron South Africa Pty Ltd	Fuel & Lubricants	282,139		
Countryline Hardware T/A Lug. FFWDs	Water & Sanitation	140,045		
Exform Ltd	Fuel & Lubricants	122,583		
Guy International (London) Ltd	Education Sup., IT & Office Sup., Nutrition, Pharmaceuticals, Shelter/Field Equip.	249,093		
Kyloe Pty Ltd	Water & Sanitation	450,337		
Lomotek Polymers Pty Ltd	Water & Sanitation	204,050		
Longman Botswana	Education Sup.	2,189,797		
Petra Zimbabwe Pvt Ltd	Fuel & Lubricants, Water & Sanitation	362,350		
Sable Press Pvt Ltd	Printing	127,436		
Strauss Logistics Ltd	Fuel & Lubricants	545,400		
Taisek Engineering	Water & Sanitation	124,500		
Wedzera Petroleum Pvt Ltd	Fuel & Lubricants	135,574		

Annex 3

Where supplies are used

Includes all local, regional and international orders

Country/territory	Value (US\$)	Country	Value (US\$)
Afghanistan	27,175,700	India	140,184,764
Albania	1,874,598	Indonesia	10,631,244
Algeria	334,159	Iran (Islamic Republic of)	832,986
Angola	26,589,092	Iraq	7,442,411
Argentina	1,198,590	Jamaica	591,533
Armenia	612,837	Jordan	450,994
Azerbaijan	278,627	Kazakhstan	182,162
Bangladesh	54,368,547	Kenya	45,530,501
Barbados	293,894	Kiribati	61,402
Belarus	97,768	Kosovo	579,535
Belize	83,621	Kyrgyzstan	2,468,817
Benin	9,116,100	Lao People's Democratic Republic (the)	5,515,216
Bhutan	911,189	Lebanon	4,826,371
Bolivia	4,118,597	Lesotho	2,179,482
Bosnia and Herzegovina	881,784	Liberia	10,387,958
Botswana	248,151	Libyan Arab Jamahiriya (the)	15,189
Brazil	11,896,700	Madagascar	30,258,455
Bulgaria	75,787	Malawi	42,449,410
Burkina Faso	28,097,391	Malaysia	97,138
Burundi	16,267,937	Maldives	732,140
Cambodia	6,982,040	Mali	14,477,553
Cameroon	13,724,284	Mauritania	4,084,943
Cape Verde	504,993	Mexico	1,777,074
Central African Republic (the)	12,742,973	Micronesia (Federated States of)	21,932
Chad	10,999,867	Moldova (Republic of)	1,276,004
Chile	156,804	Mongolia	2,349,988
China	15,416,930	Montenegro	96,627
Colombia	516,307	Morocco	7,096,828
Comoros (the)	961,903	Mozambique	28,701,443
Congo (the)	2,418,910	Myanmar	52,012,476
Costa Rica	54,152	Namibia	697,062
Cote d'Ivoire	22,527,522	Nepal	9,445,952
Croatia	226,188	Nicaragua	986,502
Cuba	2,044,832	Niger (the)	23,554,801
Democratic People's Republic of Korea (the)	12,961,028	Nigeria	82,231,480
Democratic Republic of the Congo (the)	65,371,602	Occupied Palestinian Territory	6,818,797
Djibouti	1,833,324	Oman	175,459
Dominican Republic (the)	491,054	Pakistan	65,088,013
Ecuador	856,652	Panama	485,558
Egypt	2,393,442	Papua New Guinea	5,048,678
El Salvador	388,633	Paraguay	2,249,338
Equatorial Guinea	446,940	Peru	1,225,677
Eritrea	5,974,944	Philippines (the)	19,305,901
Ethiopia	114,383,473	Romania	660,229
Fiji	1,546,150	Russian Federation (the)	4,156,532
Gabon	372,764	Rwanda	8,098,390
Gambia (the)	1,806,940	Sao Tome and Principe	328,036
Georgia	2,076,886	Senegal	8,206,177
Ghana	28,348,160	Serbia	258,557
Guatemala	1,031,531	Sierra Leone	10,865,296
Guinea	7,959,599	Solomon Islands	236,139
Guinea-Bissau	2,884,812	Somalia	11,767,246
Guyana	368,383	South Africa	1,512,591
Haiti	5,913,875	Sri Lanka	5,804,977
Honduras	1,691,118	Sudan	62,918,773

Annex 3

Where supplies are used

Includes all local, regional and international orders

Country/territory	Value (US\$)
Swaziland	1,847,702
Syrian Arab Republic (the)	6,040,116
Tajikistan	7,678,070
Thailand	1,228,380
The former Yugoslav Republic of Macedonia	223,465
Timor-Leste	2,330,233
Togo	7,036,876
Tonga	30,508
Tunisia	188,961
Turkey	388,560
Turkmenistan	1,880,939
Uganda	33,637,946
Ukraine	1,454,559
United Republic of Tanzania (the)	26,744,355
Uruguay	260,548
Uzbekistan	4,443,183
Vanuatu	83,436
Venezuela	257,602
Viet Nam	3,273,633
Yemen	13,113,153
Zambia	22,280,017
Zimbabwe	42,109,003

Annex 4

Number of companies invited to bid and responses received (by country/territory) (international procurement)

Country/territory	Number of invitees	Number of responses	Country/territory	Number of invitees	Number of responses
Algeria	1	0	Russian Federation (the)	5	1
Argentina	4	3	Rwanda	1	0
Australia	14	3	Saudi Arabia	2	1
Austria	9	7	Senegal	2	0
Bangladesh	5	2	Singapore	7	1
Belgium	57	40	Slovakia	1	0
Botswana	1	0	Slovenia	6	5
Brazil	7	4	South Africa	62	34
Bulgaria	2	1	Spain	39	24
Cameroon	1	0	Sri Lanka	1	1
Canada	13	5	Sweden	52	28
Chile	1	1	Switzerland	40	25
China	193	133	Thailand	20	13
Colombia	2	1	Tunesia	2	1
Cyprus	29	17	Turkey	31	15
Czech Republic (the)	13	9	Uganda	2	0
Democratic Republic of the Congo (the)	1	0	Ukraine	3	3
Denmark	297	159	United Arab Emirates (the)	39	27
Dominican Republic (the)	1	0	United Kingdom (the)	314	197
Ecuador	1	0	United Republic of Tanzania (the)	5	4
El Salvador	1	0	United States (the)	125	51
Estonia	2	0	Uruguay	1	1
Ethiopia	1	1	Viet Nam	3	0
Finland	24	17	Yemen	1	1
France	156	104			
Germany	177	110			
Ghana	3	0			
Guatemala	1	1			
Hungary	6	2			
India	227	132			
Indonesia	19	10			
Ireland	4	3			
Israel	16	11			
Italy	112	60			
Japan	21	13			
Jordan	5	1			
Kenya	8	5			
Lebanon	1	1			
Luxembourg	6	5			
Malawi	2	2			
Malaysia	9	6			
Malta	1	0			
Morocco	1	0			
Nepal	4	2			
Netherlands (the)	79	41			
New Zealand	1	0			
Niger (the)	1	1			
Nigeria	1	0			
Norway	18	10			
Oman	8	6			
Pakistan	34	17			
Philippines (the)	1	1			
Poland	8	3			
Portugal	2	0			
Republic of Korea (the)	4	2			

Supply Division
UNICEF Plads, Freeport
DK-2100 Copenhagen Ø
Denmark
Telephone: + (45) 35 27 35 27
Email: supply@unicef.org
www.unicef.org/supply

