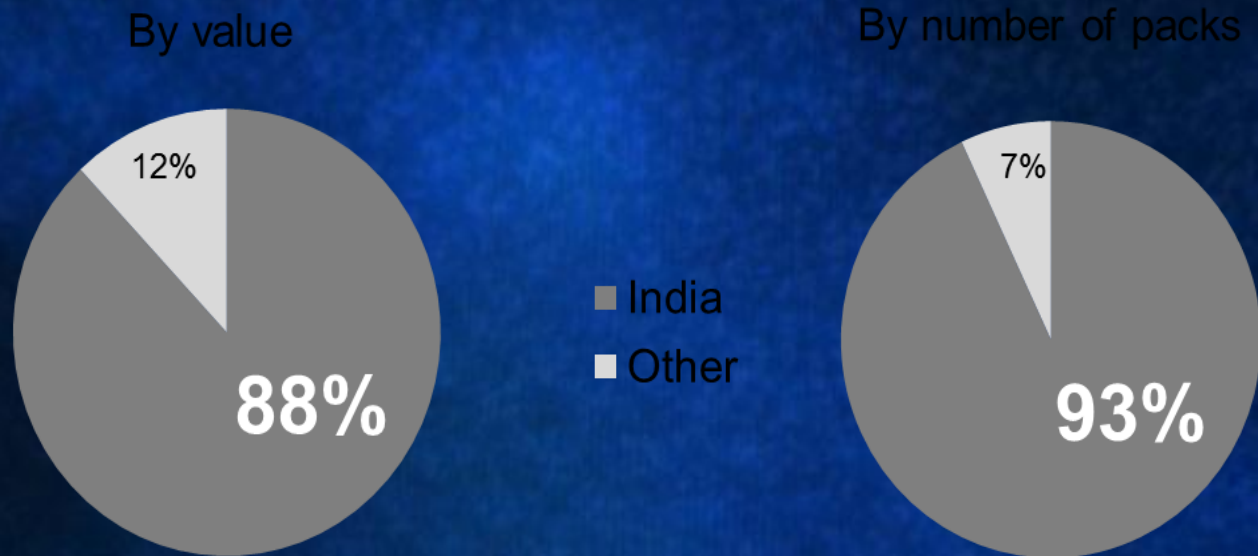


How WHO prequalification makes a difference and why it is still needed

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Role of Indian generic manufacturers



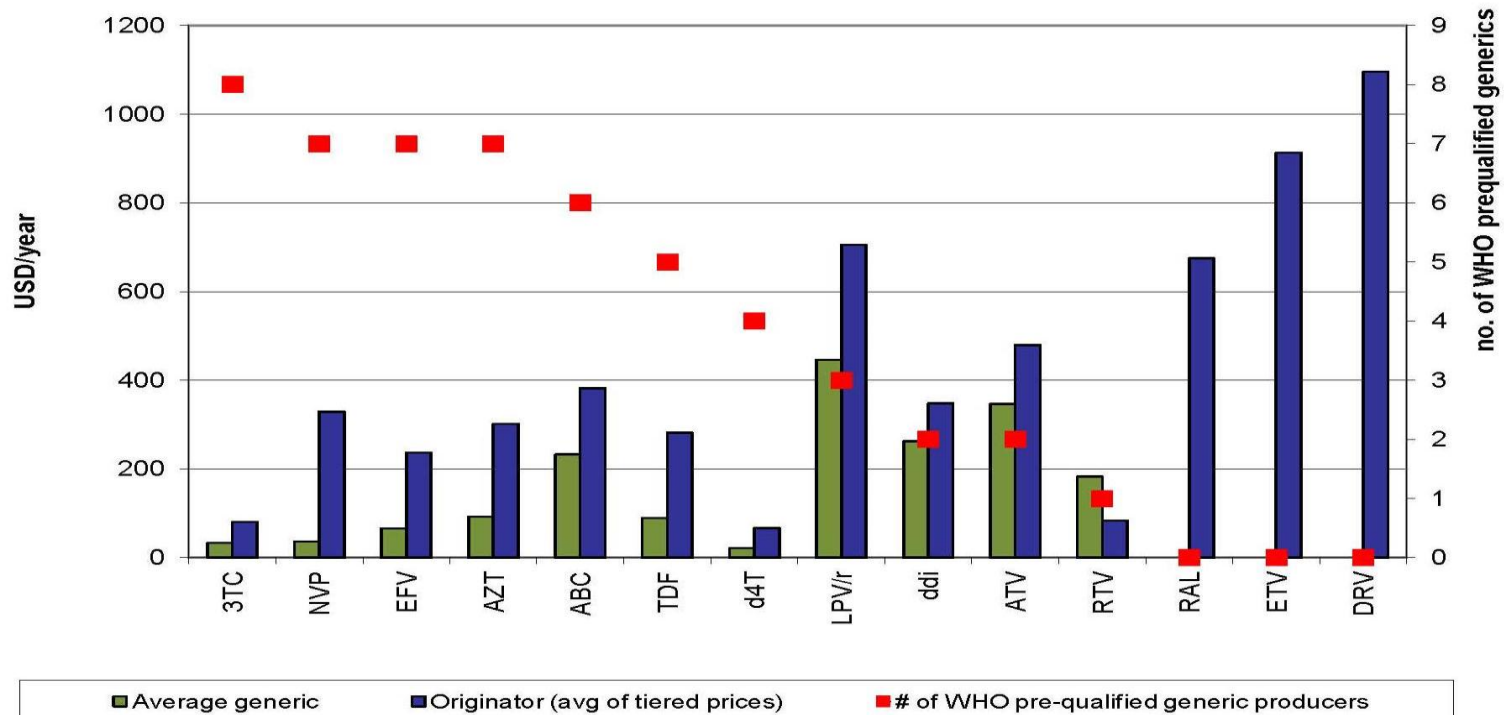
Adult ARVs delivered to Principal Recipients in 2009 and 2010

Source: Data reported to the PQR on 14 July 2011

Why is WHO PQ essential

- “WHO is the only independent international institution that can represent the interests of patients that live in countries that do not have sufficiently robust regulatory capacity.”
- Trusted
- Transparent
- Expertise (shared)
- Dissemination of global standards
- Saves money
- Saves lives

Role of PQ in access



PQ's importance for producers

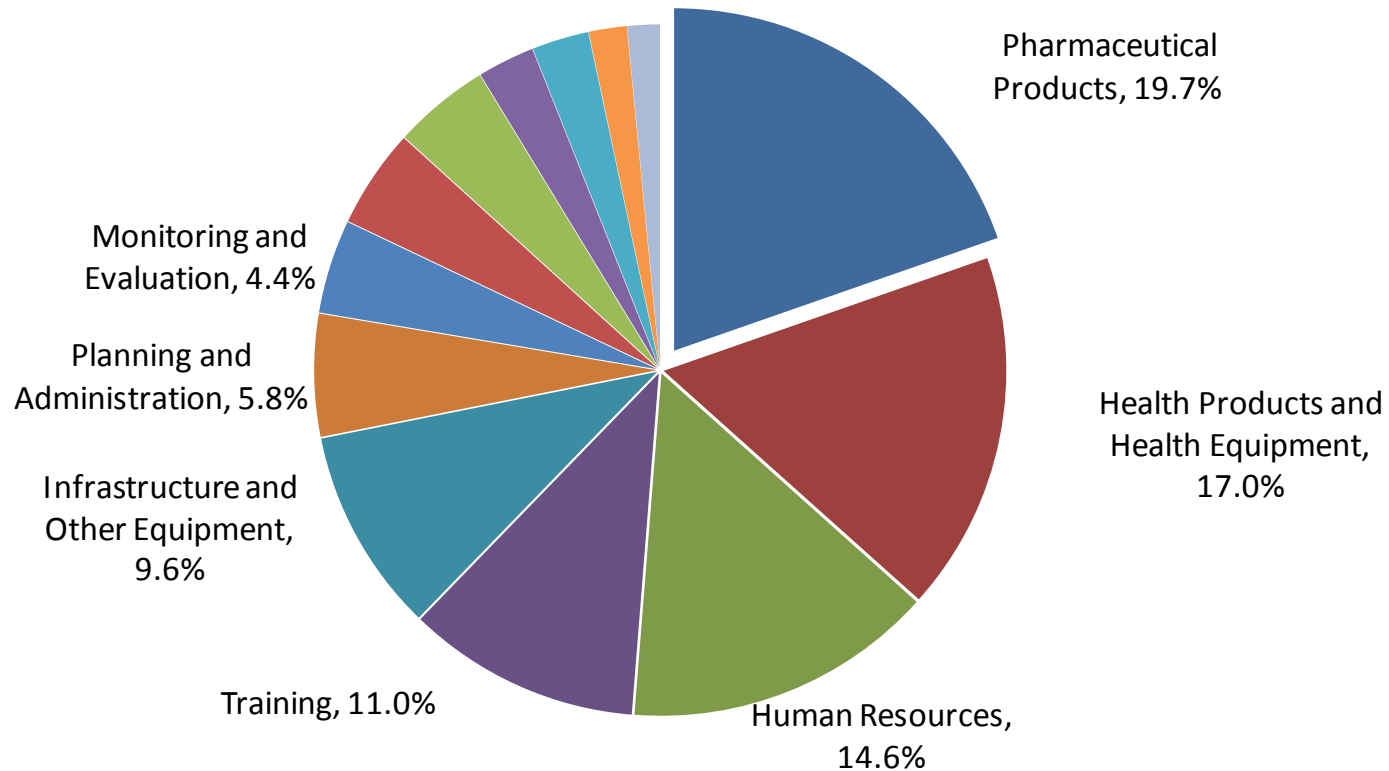
- Creates a market for generic products
- Offers a level playing field
- Accelerates registration in > # countries
- Accelerates access to high value markets
- Increases confidence in generic suppliers by reducing # products of unknown quality
- Increases acceptance of generic products

Future of PQ

- Medicines market is in constant motion
- Essential to respond to new environment and developments e.g. Medicines Patent Pool accelerate availability of innovative meds
- Assist new generic players
- Play a role in innovation to address the needs of developing countries e.g. the development of new treatments for neglected diseases
- Donors increasingly require WHO PQed products to ensure **“value for money”**

Use of the Global Fund Grant Funding

Expenditure by cost category



37% percent of funds are used for medicines and health products procurement

Conclusions

- PQ is and will remain an ongoing core function of the WHO*
- Investment in PQ makes good economic sense
- Direct and indirect benefits to producers are significant
- The health of millions of people depend on it