



Procurement for UNDP Country Offices

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Current portfolio

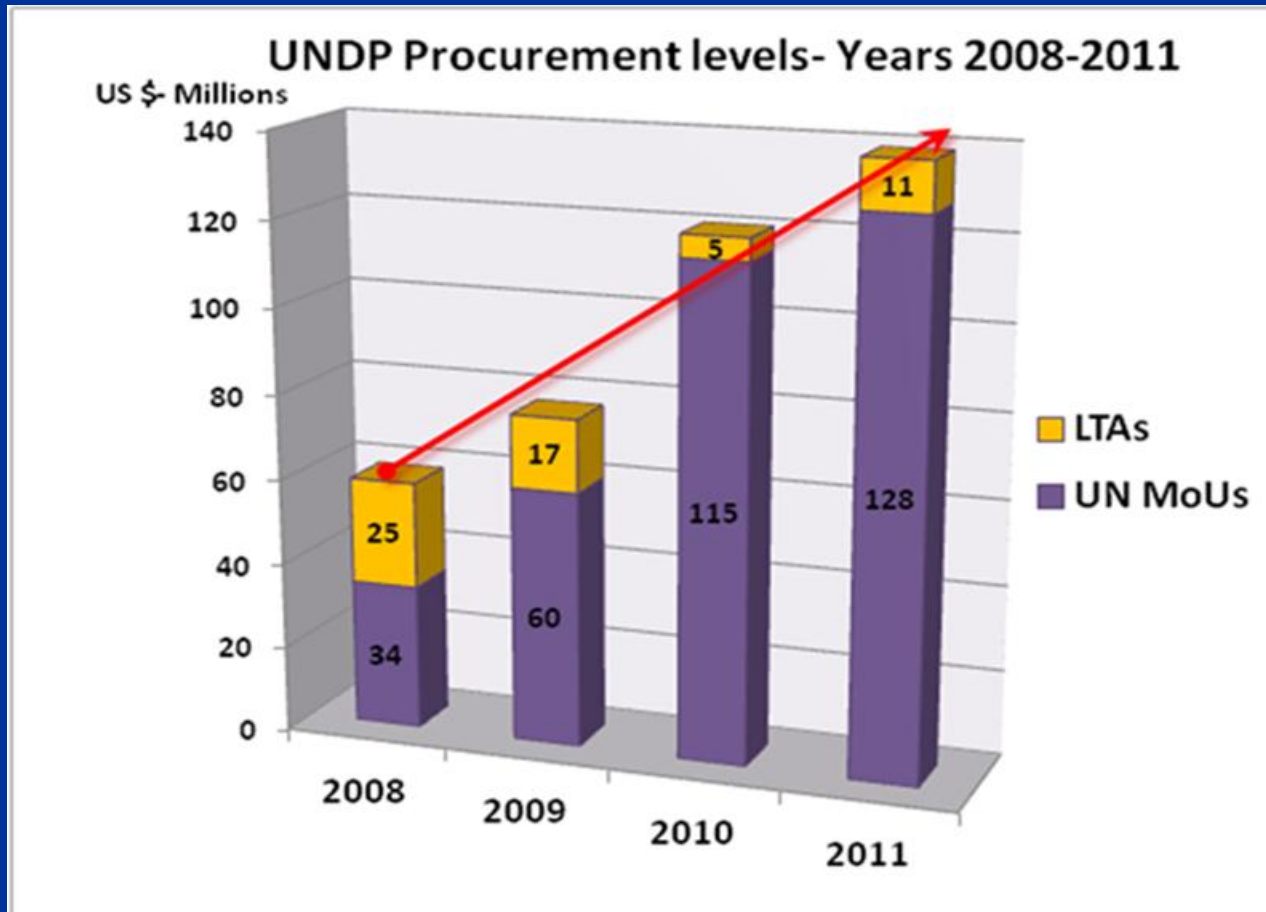
- Interim Principal Recipient in 29 countries (65 grants, 1.4 billion, 12% of GF resources)
- Mix of countries in the African, CIS and Latin American regions
- Exited as PR from 14 countries (2 in last 6 months)
- Transition/handover underway in 8 countries
- To become new PR in 2-3 countries in 2012

Results in countries where UNDP serves as interim PR

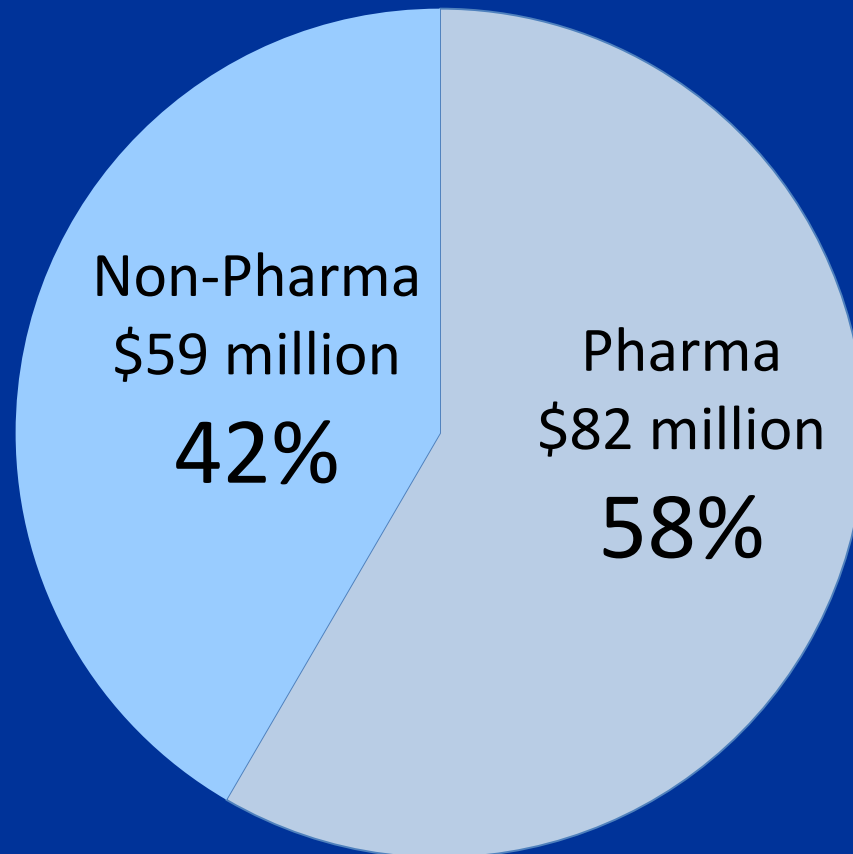


- 47 million people reached by prevention services
- 7 million people received HIV counselling and testing
- 774,000 people on ARV treatment (current)
- 1.1 million cases of STI treated
- 493,000 TB cases detected and treated
- 32 million cases of malaria treated
- 403 million condoms distributed
- 14 million bed nets distributed

Procurement Volume



Procurement product distribution 2011 (Total USD)



Main product categories



Pharma:

- ARVs, Anti-malarials, 1st and 2nd Line TB drugs, drugs against opportunistic infections, other essential drugs.

Non-pharma:

- Lab equipment, medical devices, reagents, test kits, RDTs and bed nets.

Main requirements for UNDP procurement of pharmaceuticals



- Quality Assurance (Global Fund requirement)
- Broad supplier base
- Timeliness of deliveries

Main requirements for UNDP procurement of pharmaceuticals



- Attention for all countries where we are PR
- Right price & right time, right product, right quality, right quantity, right place and right source
- A complete range

WHO Pre-qualification



- Only WHO pre-qualified ARVs, ACTs and TB drugs can be procured for Global Fund grants.
- For some drugs categories, ERP approval is sufficient.
- Global Fund quality assurance criteria must be met in all procurement.
- The pre-qualification guidelines can be found on the Global Fund website:

<http://www.theglobalfund.org/en/procurement/quality/pharmaceutical/>

WHO Pre-qualification



- We encourage suppliers to do pre-qualification for those drugs where there are only one or few suppliers that meet the criteria at this moment.
- Important also that countries with smaller quantities/needs are given similar attention as for large orders.
- Our mandate is to assist countries in saving and improving quality of lives and the co-operation of suppliers to achieve this goal is pivotal.

Some special needs



- **Pediatrics: we need easier access**
 - At this moment, obtaining smaller quantities in time is challenging
 - Therefore, we need additional effort in this area
- **Registration of drugs:**
 - National requirement and GF condition
 - Suppliers compliance
- **Data-loggers:**
 - Monitoring of quality from the manufacturer to the patient
 - Transparency & benefits for both supplier and end user



Thank you!