Nutrition Procurement Overview

RUTF Pre-tender Industry Consultation
Copenhagen, 11-13 June 2018
Medicine and Nutrition Centre (2018)

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Focus areas for Medicines and Nutrition

Procurement focus that addresses UNICEF **programmatic priorities**

Follow and promote **WHO recommendations** on selection and use of medicines and international guidelines on nutrition

Ensure availability of **affordable** essential medicines and nutrition supplies for primary health care and emergency relief

Develop **sources and market** for priority products

Ensure capacity to excel in **procurement activities** (quality assurance, selection, contracting, supply chain management)
Essential Supplies for Health Programmes

**Product Focus**

**Nutrition**
- Products for severe acute malnutrition, stunting, micronutrient deficiencies and anthropometric measurements

**Essential Medicines**
- Medicines for Primary Health Care, including NCDs, and emergency relief
- All medicines in WHO treatment guidelines

**ARVs and Antimalarials**
- Development and supply of kits for delivery of basic services, including in emergencies
Specialized nutrition products for women and children

- **Women**
  - Pregnancy and Lactation
    - Multiple Micronutrient supplementation
    - Iron + Folic Acid
  - Micronutrient Supplementation
    - Multiple Micronutrient Powder (MNP)
    - Vitamin A

- **Children**
  - Moderate Acute Malnutrition (MAM)
    - Ready to Use Supplementary Food (RUSF)
    - Lipid Nutrition Supplements (LN-SQ/MQ)
  - Severe Acute Malnutrition (SAM)
    - Therapeutic Milk (F-75, F-100)
    - Resomal
    - Ready to Use Therapeutic Food (RUTF)
    - Antibiotics, deworming...
2017 Key Results

**Pharmaceuticals**

- **Amox DT 250 mg**: 320 Mil dispersible tabs equivalent to 32 Mil under one-year-olds pneumonia treatments for 28 countries.

- **Artemisinin-based Combination Therapy (ACT)**: for 18.10 Mil malaria treatments (10% decrease vs 2016)

- **Vitamin A**: 501.38 Mil treatments (17% increase vs 2016) including 453.53 Mil as Contributions in Kind (11% increase vs 2016)

- **De-worming tabs**: 237.6 Mil tabs (1% decrease vs 2016)

- **Iron-foolic acid (IFA)**: 1,414 Mil tablets

- **ARVs**: Over 56% of the procured packs were for MICs, chiefly Ukraine, Angola and Uzbekistan

- **Cotrimoxazole**: 318 Mil tablets (valued at $3.2 Mil) (63% decrease vs 2016)

- **Multiple micronutrient powder**: 1.178 billion sachets

- **Zinc tablets**: 197.1 million (20% decrease vs 2016) of which, 88.7 Mil Zinc tablets was in ORS and Zinc co-packs

**Nutrition**

- **ORS**: 99.6 million sachets (13% increase vs 2016) of which 26.1 million ORS sachets was in ORS and Zinc Co-packs

- **Iron-foolic acid (IFA)**: 1,414 Mil tablets

- **Ready-to-Use Therapeutic Food (RUTF)**: 3,829,740 cartons (52,850 MT), 55% of which was sourced in programmatic countries

- **Antimalaria**: 6.6 Million treatments for seasonal malaria chemoprevention equivalent to 1.66 Mil children provisioned with the chemoprevention

- **Anthropometric equipment**: 185,000 packs of MUAC, 44,000 mother/baby scales and 28,500 length/height boards shipped to countries

- **SP (sulfadoxine-pyrimethamine)**: 13.1 Million preventative courses for intermittent preventive treatment in pregnancy, equivalent to 4.4 Mil pregnant women provisioned with the chemoprevention for all 3 focused antenatal care visits

- **Zinc tablets**: 197.1 million (20% decrease vs 2016) of which, 88.7 Mil Zinc tablets was in ORS and Zinc co-packs
MNC Procurement by product categories

More than 120 suppliers in 35 countries
Deliveries to more than 100 countries

2012 – 2017 Procurement USD Value by Unit

2012 – 2017 USD Value of orders by funding mechanism (%)
Supplier countries with highest Procurement value (incl. CIK) - Nutrition
(2017 – in USD)

<table>
<thead>
<tr>
<th>Country</th>
<th>Procurement Value (USD)</th>
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<tbody>
<tr>
<td>FRANCE</td>
<td>$67,118,830</td>
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<tr>
<td>United States</td>
<td>$43,559,306</td>
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<td>KENYA</td>
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<td>SOUTH AFRICA</td>
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<td>GERMANY</td>
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<td>SWITZERLAND</td>
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<td>INDIA</td>
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<td>MADAGASCAR</td>
<td>$6,681,054</td>
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<tr>
<td>BELGIUM</td>
<td>$3,130,316</td>
</tr>
</tbody>
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Receiving Regions - (2017) Nutrition

- [EAPRO] EAST ASIA AND PACIFIC: 3%
- [ASRO] EAST ASIA AND CENTRAL AFRICA: 34%
- [ESRO] EASTERN AND SOUTHERN AFRICA: 96%
- [ROSA] SOUTH ASIA: 14%
- [MENA] MIDDLE EAST AND NORTH AFRICA: 19%
Overview Nutrition Commodities

2012-17 procurement value (USD)