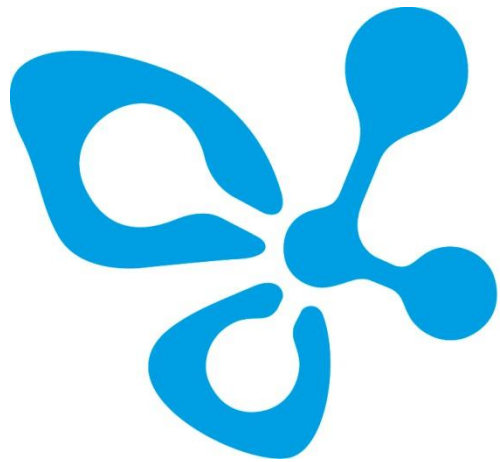


WHO - Prequalification of Medicines Programme

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Sept, 2012



ipca
A dose of life

- Partnering healthcare globally in over **110 countries** & in markets as diverse as Africa, Asia, Australia, Europe & the US
- Ipca is a vertically-integrated pharmaceutical company manufacturing over **350 formulations & 80 APIs** for various therapeutic segments
- **7 formulation** manufacturing sites with 14 Bln Tablet/Capsule manufacturing capacity & **7 API** manufacturing sites
- Amongst the top 10 Pharma Exporters from India, with an employee strength of **10,000+**
- **4 Anti-malarial Formulations & 3 APIs** pre-qualified by WHO

- One of the world's largest manufacturers of Artemisinin based APIs & Formulations
- India's market leader in Antimalarials for over 3 decades
- Antimalarials constitute around 24% of Ipca's annual sales - US\$ 115 Mln
- Ipca's Artemether + Lumefantrine tabs tender sale in 2011 was around 60 Mln treatments
- Public listed company, with CAGR of over 20% for last 6 years
- Total income for the FY11 was US\$ 485 Mln

| | | | |
|---|-------------------------|----|-----------------------|
| 1 | Amodiaquine Base | 8 | Dihydroartemesinin |
| 2 | Amodiaquine HCl | 9 | Lumefantrine |
| 3 | Artesunate | 10 | Piperaquine Phosphate |
| 4 | Artemether | 11 | Primaquine Phosphate |
| 5 | $\alpha\beta$ Arteether | 12 | Pyrimethamine |
| 6 | Chloroquine Phosphate | 13 | Sulphadoxine |
| 7 | Chloroquine Sulphate | | |



Prequalified



APIMF

| | |
|---|---|
| 1 | Artesunate Tablets 50mg |
| 2 | Artesunate 50 mg + Amodiaquine 153.1mg Tablets (Co-blisters) |
| 3 | Artemether + Lumefantrine 20+120mg Tablets |
| 4 | Artesunate + Amodiaquine FDC Tablets 25+ 67.5mg, 50+135mg & 100+270mg |
| 5 | Artemether + Lumefantrine Tablets 40+240mg, 60+360mg & 80+480mg |
| 6 | Artemether + Lumefantrine 20+120mg dispersible Tablets |
| 7 | Artesunate Injection 30mg, 60mg & 120 mg |
| 8 | Artemether Injection 20mg/ml, 40mg/ml & 80mg/ml |



Prequalified



Submission planned

TIMELY and THOROUGH
EXPERTS **COMPREHENSIVE**
Health **Innovative Benefit Annual Reviews**
SOLUTIONS
Vision **Creating a Competitive Environment**
Life **Making Complex** **SIMPLE**

- WHO prequalification of medicines has leveled the playing field and created a competitive supply of quality products to meet the demand
- The list of WHO prequalified products is a vital tool for procurement agencies / organisations
- It is a synonym for quality and reliability



- Eligible to bid for UN institutions & NGOs
- Potential for increased sales due to prequalification
- No cost for participating in prequalification process
- Saves time, resources and costs in finding reliable manufacturers
- Higher brand image for the Organisation





FPP prequalification provides an assurance that millions of people living with HIV/AIDS, TB and malaria have treatment meeting international norms and standards on Quality, Safety & Efficacy at affordable rates

Benefits



Dossier

- CTD - harmonized with international standards in terms of format & content
- Single dossier can be submitted to multiple agencies
- e-copies for initial screening - No paper copies
- Pooled multi background assessors - assure Quality, Safety & Efficacy of products
- BE protocol reviews



Process

- Fewer batches required to establish the FPP shelf life (2 instead of 3)
- Process validation of pilot batches no longer required (replaced by content uniformity demonstration of the biolot)
- Reduced process validation & pharmaceutical development requirements for established generics



API PQ - Formulators perspective

- API PQ helps identify acceptable sources of quality APIs manufactured in compliance with GMP
- Reduced product dossier assessment time - PQ API supporting FPP
- FPP applicants to notify WHO only when associated Confirmation of API PQ document is revised



APIMF - Formulators Perspective

- APIMF amendment letters highlight type of variations required to be submitted by FPP applicant
- APIMF related notification form - reduces work load, regulatory burden & time
- Upcoming variation guidance classify changes in terms of specific section of CTD with reporting category



- API prequalification provides an assurance that the API concerned is of good quality and manufactured in accordance with WHO Good Manufacturing Practices (GMP)
- The prequalification guidelines are inline with the guidance of the stringent regulatory agencies





- Harmonised CTD format
- APIMF screening - Upfront fulfillment
- Assessment / GMP inspection
- Prequalification
- Database on the Website - easy access to formulators
- Issuance of Confirmation of API Prequalification document - LOA

Benefits online

Apply for it

Report it



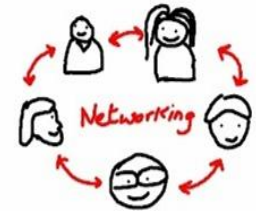
- Information rich & user friendly with continuous updations
- Transparency - Assessment Status, NOC, PAR, PIR
- Database - Guidance, PQ procedure, Training material, list of PQ FPPs, APIs.
Information on comparator products



- Teleconference (TC), or
- Videoconference (VC) possible
- Request can be sent by email with a Meeting Request Form



Quick decisions





- Inspections - GMP/ GLP / GCP
- The inspectorate pool consists of highly qualified & experienced inspectors with expertise in relevant areas



- GMP / GLP / GCP Compliance
- Data development & compilation of dossier

Trainings / Workshops



- Need for defined variation guidelines for APIs
- Wait for confirmation prior to implementation
- APIMF assessment status - not available online
- Routine control of polymorphic forms - tedious, time consuming



- e-gateway for application submissions
- Defined timelines for approval of minor & major variations
- Duplication in FPP filing, approval & Inspection by other National regulatory agencies

Thank you

