

# Sources and prices of selected products for the prevention, diagnosis and treatment of malaria

## Questions and Answers

### Q. What is it?

A. *Sources and prices of selected products for the prevention, diagnosis and treatment of malaria* is an initiative of the WHO/ Roll Back Malaria partnership<sup>1</sup>, and a joint publication of the WHO, UNICEF, MSH, and PSI. It is a pricing service intended to fill the gap in availability and access to simple to use, accurate information on prices of the following groups of commodities used in malaria interventions:

- **Antimalarial medicines**
- **Mosquito nets**
- **Insecticides and spraying equipment**
- **Malaria diagnostic tests**

The specific products under each group were selected through joint consultation with partners, and by adhering to WHO guidelines.

### Q. How was it done?

A. The publication is based on responses to a series of surveys sent by UNICEF Supply Division to various manufacturers<sup>2</sup>. Participation in the surveys was voluntary and the cumulative response rate was approximately 41%. Supporting documents were added to the publication as Annexes.

### Q. Who is this publication for?

- A. The publication is designed to be used primarily by:
- national procurement agencies in resource limited countries
  - not-for-profit organisations
  - distributors, importers, and wholesalers
  - public health professionals
  - those involved in formulating budgets for program proposals and implementation

### Q. What information can be found in this publication?

A. As stated above, the focus of this publication is pricing, and particularly the variation in prices. Use this publication if you need to know: **What, Who, Where, and Which**:

- **What** are the maximum, minimum, and median (mid range) prices payable for the commodity of interest.  
**Tip:** When planning procurement, it is advisable to use the median as a guide price. For each product, the value that is listed under “median” is the price that 50% of suppliers that quoted will be able to match.  
**Note:** The Median is not the same as the Average!
- **Who** manufactures the product of interest, including full contact details
- **Where** the products (medicines and insecticides only) are registered for use
- **Which** products are WHO prequalified and the WHO guidelines on Quality Assurance

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<sup>1</sup> A similar publication was commenced in 1999 entitled “Sources and prices of selected medicines and diagnostics for people living with HIV/AIDS” is now in its fifth edition.

<sup>2</sup> For method of selection of manufacturers see adjoining [Note for the Record](#).

**Q. I do not have time to read the whole document, where should I start?**

A. It is advisable to read through the introductory chapters, 1 – 3, to make optimal use of this document, but the following chapters are good for quick reference:

- **Chapter 4: Prices.** List the prices, in US\$. These are ex-works (EXW), free-on-board (FOB) or free carrier (FCA) prices i.e. do not take into account neither freight charges nor taxes and tariffs imposed locally.
- **Annex I: Index of manufacturers.** This table provides the range of products manufactured by the companies, as well as their contact details.
- **Annex V: Registration,** provides a list of countries where the products and manufacturers included in this publication are registered. It also highlights the products that have been pre-qualified by the relevant WHO divisions.

**Q. Where can I obtain printed copies?**

A. For further information or to obtain hard copies of the publication, please contact:

**The RBM Secretariat**  
**Fax: +41 22 791 1587**

**UNICEF Supply Division**  
**Fax: +45 3526 9421**