

**TT**

**Supplier meeting  
UNICEF Supply Division 3-4 April 2008**

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unite for  
children

unicef 

**TT**

**Demand Profile**

Presentation	10 & 20 dose
Quantity 2007-10	Average 170-200 mds per year
Activity Split: Routine, Campaign	55% routine, 45% campaign
Demand Volatility: Urgency of Need, Reliability of Demand	Historically high fluctuation, significantly improved by funding through GAVI Invest. Case
Anticipated duration of Demand	Elimination target by 2010 to achieve MDG 4&5.
Trends	Stable routine, SIAs anticipated to be reduced after elimination goal is achieved

**Market Profile**

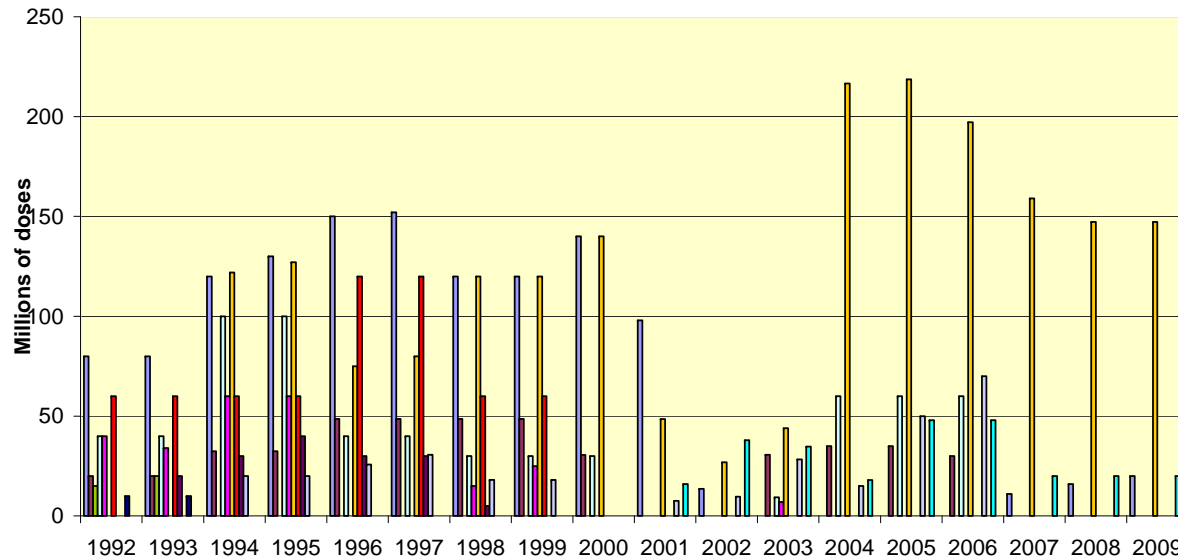
Development Stage	Post mature market
Market Status	4 WHO pre-qualified
Trends	Improving - one additional in 2008

**Vaccine Security Status**

Forecast Accuracy	Historically poor. Improved for SIAs following GAVI IC case with still high fluctuation on routine
Funding Profile	Through multiple donors. GAVI MNT IC 2007-09
Contracting	LTA following RFP
Supply Status	Good with high dependency on one source.



TT vaccine offered to UNICEF 1992-2009



Reduction in number of manufacturers in last tender

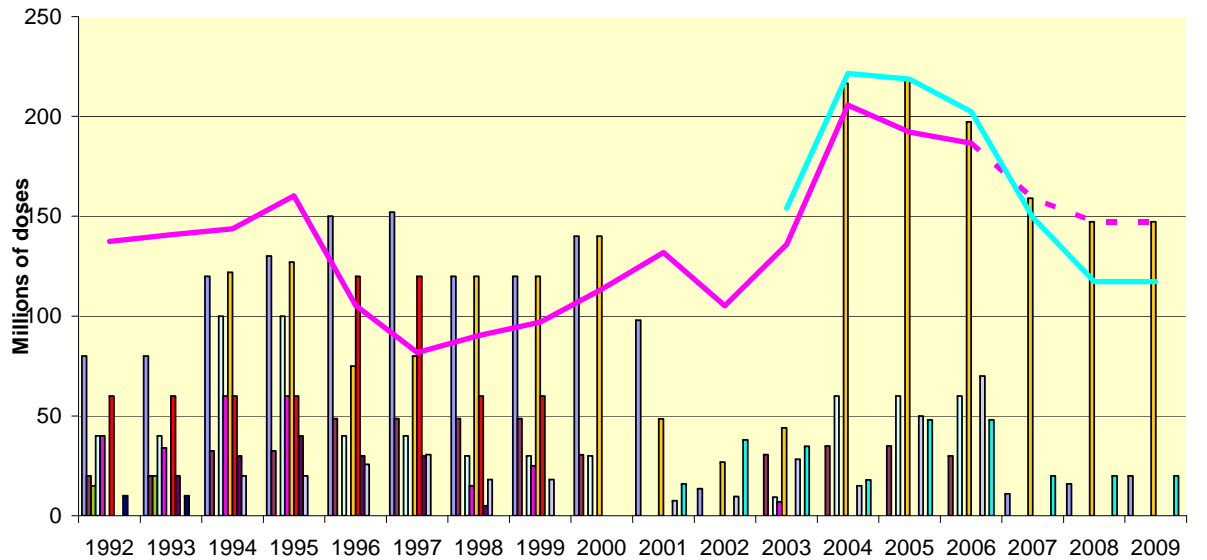
Sufficient supply to meet demand

Relative programmatic flexibility between 10 & 20 dose presentation





### TT vaccine offered to UNICEF 1992-2009

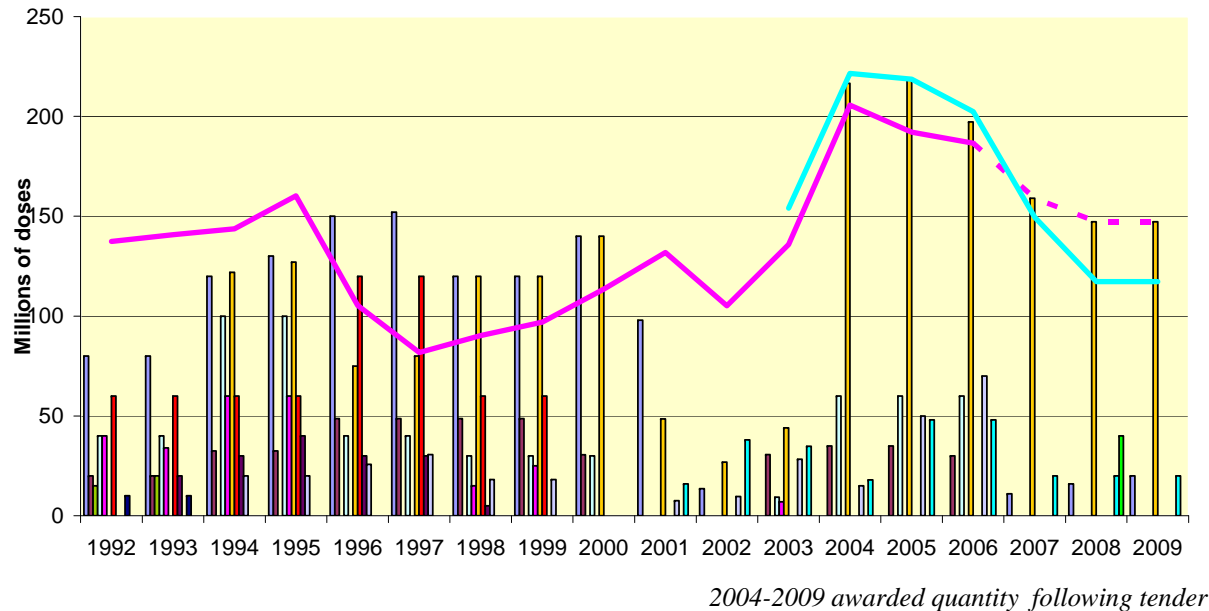


*2004-2009 awarded quantity following tender*

Total forecasted demand was not awarded to leave room for new suppliers and have a clearer picture of demand



### TT vaccine offered to UNICEF 1992-2009

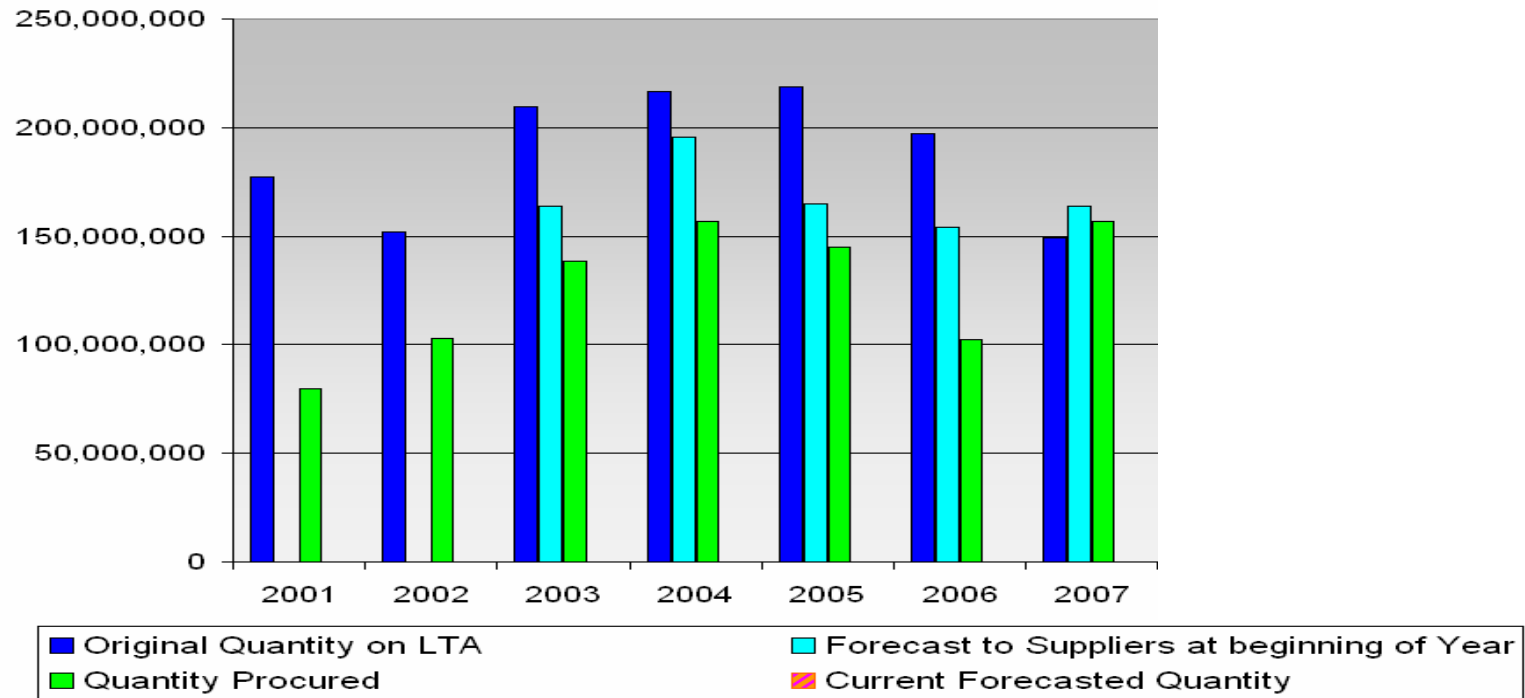


Total forecasted demand was not awarded to leave room for new suppliers and clearer picture of demand

One new supplier obtained WHO prequalification in end 2007, enhancing supply availability and vaccine security

New awards in process, increasing the number of suppliers and maintaining balance between 2 different presentations

# TT – Procurement Overview - Historical



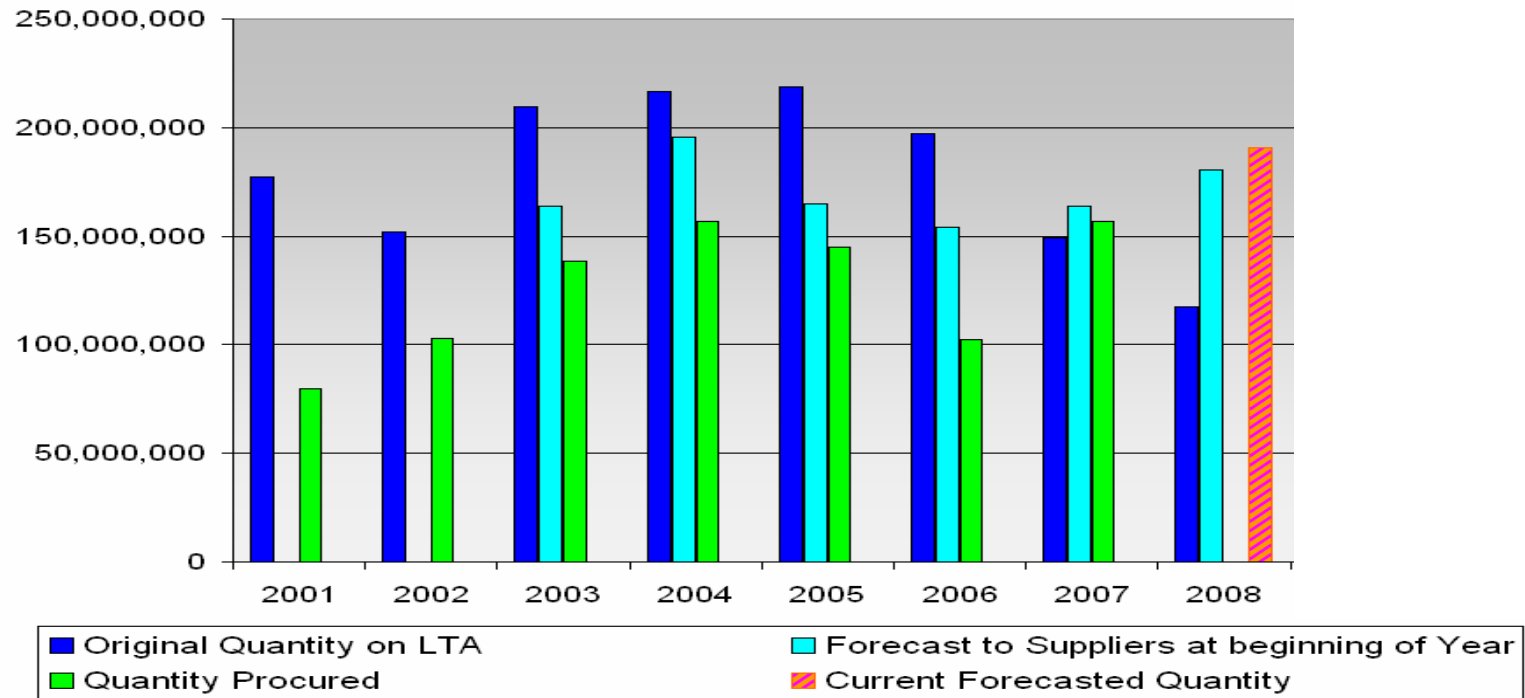
MNT IC (IFFIM) boosted the program:

\* targeting all CBAW in high risk areas with 3 doses

2007: 17mil CBAW targeted in SIAs in 25 countries

2008: 34 mil CBAW targeted in SIAa in 23 countries

# TT – Procurement Overview - Current



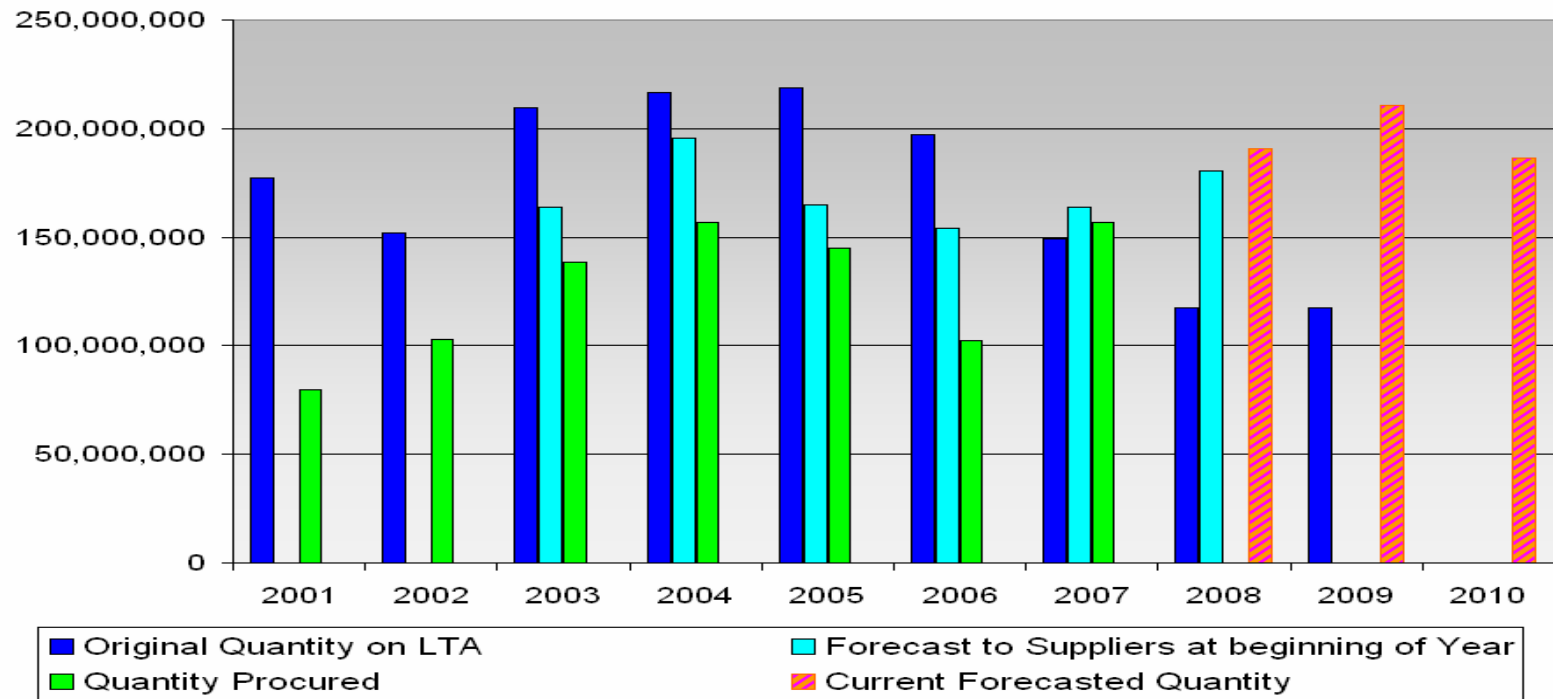
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# TT – Procurement Overview - Future



MNT IC (IFFIM) boosted the program:

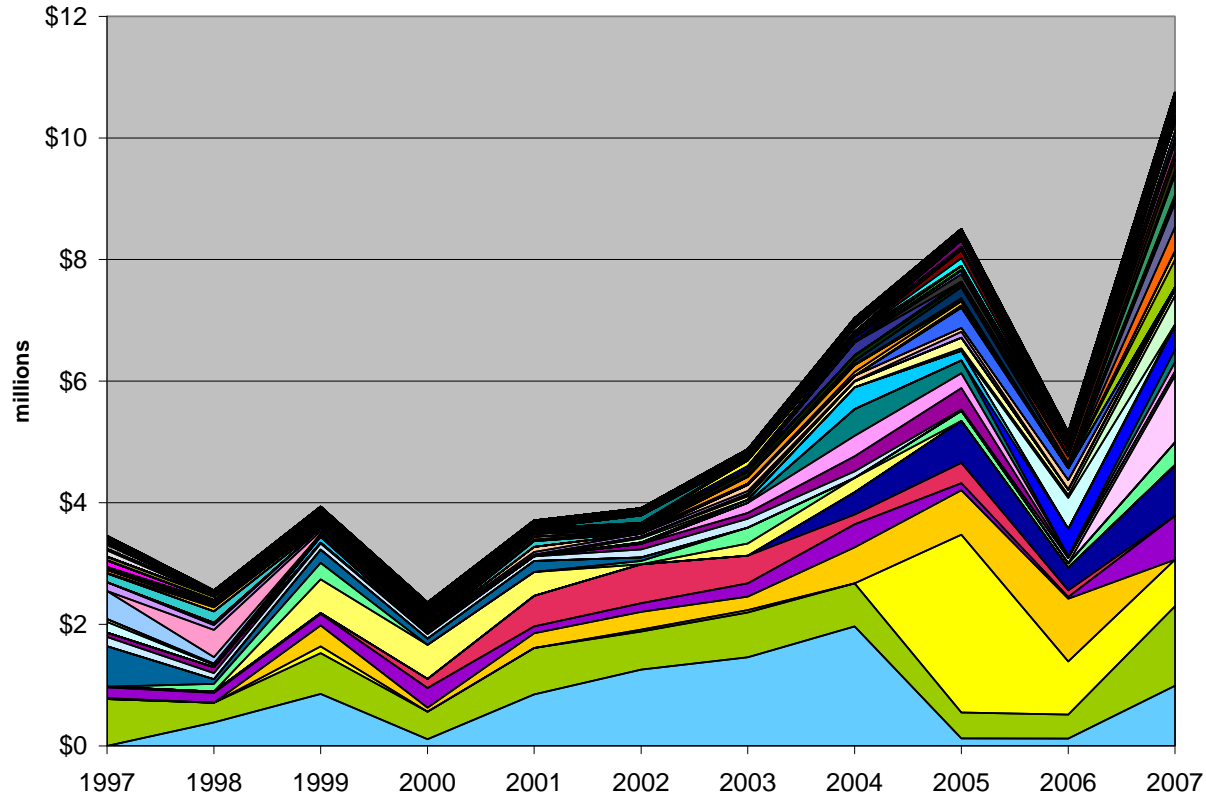
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# TT – Funding (US\$ Value)



GAVI MNT IC:

\$62 mil total for 2007-2009: \$16 mil Bundled vaccine

Funding shortfall beyond 2008/2009 to complete MNT elimination

# Summarizing...

- Continue working with countries and partners on better forecast accuracy for routine and SIAs
- Making adjustment to awards for 2009
- Tentative timing of the next tender:
  - Included EPI tender Q1 2009 for award period 2010-12

***Appreciate the flexibility shown by all manufacturers in making adjustments on awarded quantities when required and in switching between the 2 presentations where applicable***

**Thank You**