




2004 VACCINE PROJECTIONS: QUANTITIES AND PRICING

AS OF 1 FEBRUARY 2004

Vaccine		Presentation	Total Projected Quantity (in doses)	Weighted Average Price per dose (\$)
BCG (ampule/vial) (lyophilized)		20ds vial/ampule + diluent	108.000.000	\$0,0900
DTPw		10ds vial	78.500.000	\$0,1250
DTPw		20ds vial	66.400.000	\$0,0825
DT		10ds vial	2.700.000	\$0,0889
Td adults		10 ds vial	9.800.000	\$0,0550
TT		10ds vial	98.000.000	\$0,0631
TT		20ds vial	123.600.000	\$0,0270
OPV		10ds vial/tube	65,000,000	\$0,1160
OPV		20ds vial/tube	835,000,000	\$0,1020
Measles (lyophilized)		10ds vial + diluent	200,000,000	0.149
Yellow Fever (lyophilized)		5 ds vial + diluent	5.000.000	\$0,5800
Yellow Fever (lyophilized)		10ds vial + diluent	13.200.000	\$0,8000
Hepatitis B (recombinant)		1 ds vial	2.650.000	\$0,4100
Hepatitis B (recombinant)		2ds vial	3.400.000	\$0,3700
Hepatitis B (recombinant)		6ds vial	3.889.980	\$0,6100
Hepatitis B (recombinant)		10ds vial	68,900,000	\$0,267
MMR Urabe Strain Mumps (lyophilized)		10ds vial + diluent	500.000	\$1,2790
MMR Urabe Strain Mumps (lyophilized)		1ds vial + diluent	100.000	\$1,6400
MR (lyophilized)		10ds vial + diluent	12,000,000	\$0,4780
Meningitis A&C (lyophilized)		50ds vial + diluent	3,000,000	\$0,3400
DPT-HepB (recombinant)		10ds vial	11.834.800	\$1,2100
DTP+Hib, (liquid+lyophilized)		10ds vial	2.118.630	\$2,5800
DPT-HepB+Hib (liquid+lyophilized)		2ds vial	15.942.956	\$3,6500

Notes:

1) The above represents the total projected quantities and weighted average prices for 2004 per product presentation.

2) The 'Total Projected Quantity' represents the aggregated forecast, based on country and global forecasts for routine and supplementary activities. This quantity is adjusted throughout the year based on actual country needs.

3) Pricing of OPV, HepB 1, 2 and 10 dose vials includes Vaccine Vial Monitors (VVM). Due to the fact that the VVM is in the process of being implemented for the remaining vaccines, customers are requested to contact Supply Division for specific information regarding availability and price of vaccines with VVM.

4) Due to varying price ranges from suppliers within each vaccine presentation, the price indicated may not reflect the actual price. Please contact Supply Division for specific budget requests.