

Procurement of Pharmaceuticals and Collaboration with Wholesalers

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Suppliers Meeting, 20 – 21.10. 2008 Copenhagen

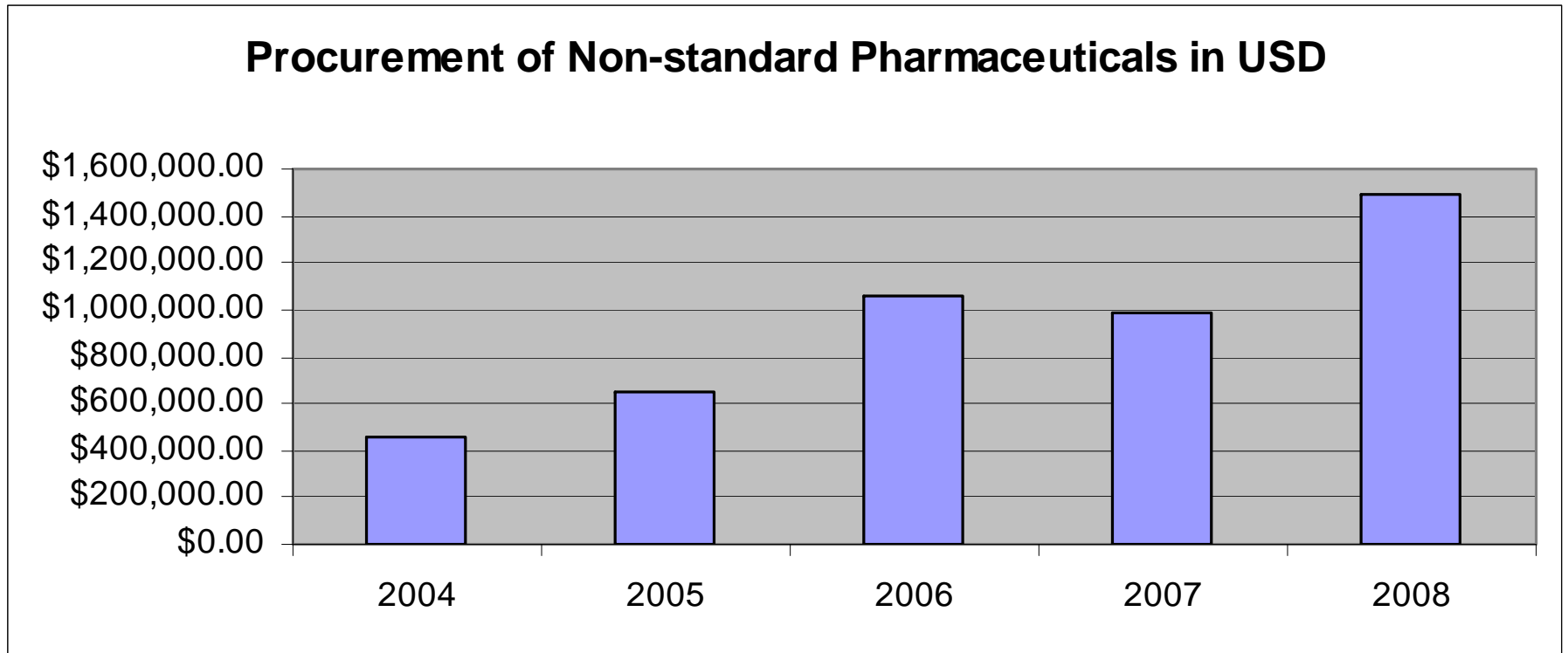
Ideal wholesaler

- Product sources are approved by UNICEF or have MA from EU/US
- Products are available off shelf
- Lead time is short
- Available quantity of each product is unlimited
- Shelf life is “fresh” / long
- There is no minimum order
- Possesses GDP
- Prices are competitive

Procurement figures - Wholesalers

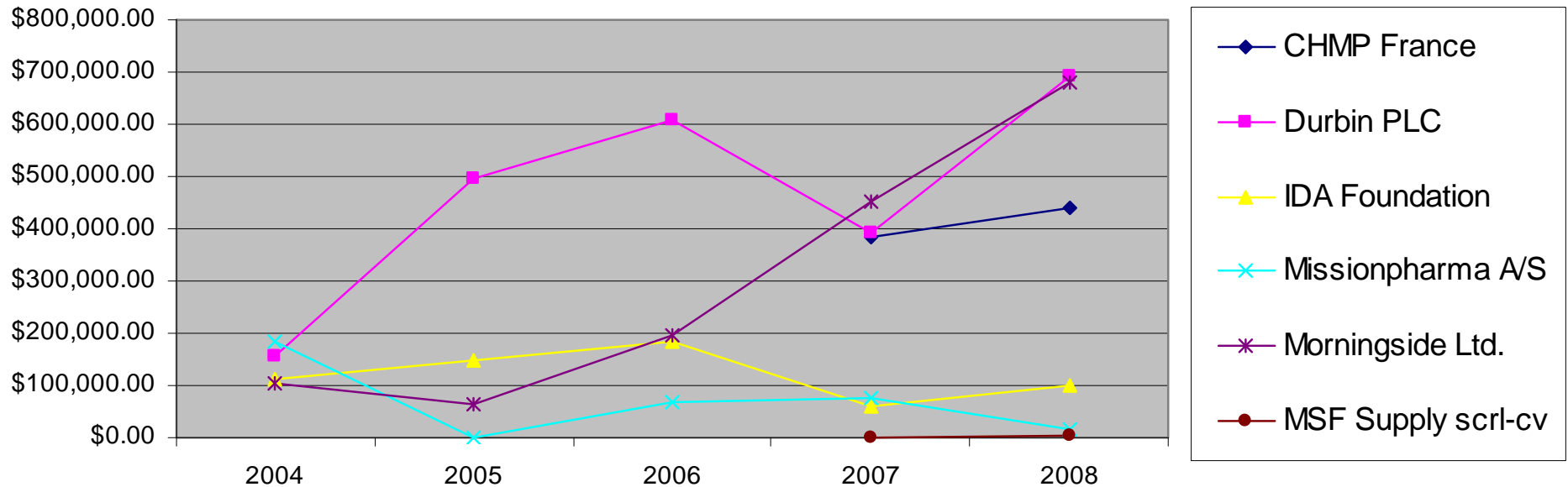
| | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------|--------------|--------------|----------------|--------------|----------------|
| Procurement in USD | \$556,668.01 | \$709,924.94 | \$1,059,894.24 | \$981,488.16 | \$1,495,854.63 |

Procurement figures - Wholesalers



Procurement figures - Wholesalers

Procurement of Non-standard Pharmaceuticals in USD



Destination in 2007

| | |
|------------------------------|--------------|
| MoH Madagascar (Global Fund) | \$356,195.18 |
| MoH Malawi (Global Fund) | \$328,345.86 |
| UNICEF Myanmar | \$269,677.26 |
| MoH Cap Verde | \$82,868.71 |
| IOM Myanmar | \$59,772.61 |
| MoH Yemen | \$57,925.75 |
| WHO Israel | \$40,255.83 |
| UCIMPO MoH Moldova | \$30,223.15 |
| UNICEF DR Congo | \$27,651.66 |
| UNDP Nepal (Global Fund) | \$27,118.09 |

Destination in 2008

| | |
|-----------------------------|--------------|
| MoH Zimbabwe (UNICEF) | \$684,884.13 |
| UNICEF Myanmar | \$410,942.93 |
| MoH Lebanon | \$296,687.73 |
| MoH Malawi | \$156,651.06 |
| UNDP Bosnia and Herzegovina | \$146,931.54 |
| UNDP DR Congo | \$93,445.32 |
| UNDP Gabon | \$60,491.13 |
| UNDP Togo | \$37,553.67 |
| MoH Mongolia | \$7,565.62 |
| SUE RYDER FOUNDATION Malawi | \$7,335.80 |
| UNICEF Lesotho | \$7,188.59 |

Products

Amitriptyline 25mg tabs/PAC-1000

Bisacodyl 5mg tabs/PAC-1000

Loperamide 2mg caps/PAC-1000

Carbamazepine 200mg tabs/PAC-1000

Hyoscine butylbromide 10mg tabs/PAC-1000

Calcium folinate 25mg tabs/PAC-30

Hyoscine butylbromide 20mg inj/BOX-100

Products

- Clarithromycin 500mg vial
- Clindamycin 150mg caps
- Clindamycin 300mg caps
- Ketoconazole 200mg tabs

- Fluconazole 50mg/5ml oral susp
- Fluconazole 200mg caps
- Griseofulvin 125mg tabs/PAC-1000
- Griseofulvin 500mg tabs/PAC-1000

- Dapsone 100mg tabs/PAC-100
- Pyrimethamine 25mg tabs/PAC-30
- Sulfadiazine 500mg tabs/PAC-56